



COMMONWEALTH OF VIRGINIA
County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

October 3, 2025

Mr. Kevin Shaw
Cummins Inc.
3900 Deepwater Terminal Rd
Richmond, VA 23234

RE: Contract # 2633B-OEM Repairs & Parts: Cummins Diesel Engines

Dear Mr. Shaw:

The annual contract the County has with your company to provide **OEM Repairs & Parts: Cummins Diesel Engines** is due to expire on **February 14, 2026**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **February 15, 2026**, through **February 14, 2027**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Maria Gonzalez at gon036@henrico.gov at your earliest convenience.

Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County of Henrico as additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5680 or email me at Her034@henrico.gov. Your cooperation and prompt response will be appreciated.

Sincerely,

Justin M. Herbaugh

Justin M. Herbaugh, VCO, VCA
Procurement Analyst III

CONTRACT # 2633B-OEM Repairs & Parts: Cummins Diesel Engines

BUYER NAME: Justin M. Herbaugh, VCO, VCA – Procurement Analyst III

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

Yes. Renew the contract for an additional one-year period at current contract pricing.

Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

Cummins Diesel Engines

Percent Discount off MSRP: 19%

Regular Shop Labor Rate: \$190.00 / Hour

Field Service Labor Rate: \$190.00 / Hour

No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: Cummins Inc. (dba Cummins Sales and Service)

Date: 10/8/25

Signature: *Kathleen Bryant*

Title: Bids and Contracts Manager

Telephone#: 214-502-8660

Email: ohbids@cummins.com

SCC#: F0443012