



**COUNTY OF HENRICO
DEPARTMENT OF FINANCE
PURCHASING DIVISION
CONTRACT EXTRACT
NOTICE OF AWARD/RENEWAL**

DATE:	September 1, 2025
CONTRACT COMMODITY/SERVICE: <i>(include contracting entity if cooperative)</i>	Police Uniforms and Accessories
CONTRACT NUMBER:	2372A
COMMODITY CODE:	200.85
CONTRACT PERIOD:	September 1, 2025 through August 31, 2026
RENEWAL OPTIONS:	1 remaining one-year renewal period through 2027
USER DEPARTMENT:	Police
Contact Name:	Lt. Kevin Howdyshe
Phone Number:	804-501-4792
Email Address:	How24@henrico.gov
HENRICO COOPERATIVE TERMS INCLUDED:	Yes
SUPPLIER: Name:	Galls, LLC
Address:	1340 Russell Cave Road
City, State:	Lexington, KY 40505
Contact Name:	Derek Adams
Phone Number:	859-940-2492
Email address:	adams-derek@galls.com
ORACLE SUPPLIER NUMBER:	4615
BUSINESS CATEGORY:	Non-Swam
PAYMENT TERMS:	Net 30
DELIVERY:	As needed
FOB:	County of Henrico
BUYER: Name:	Jon Creger, VCA, VCO
Title:	Procurement Analyst II
Phone:	804-501-5664
Email:	Cre057@henrico.gov

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number.

PRICE SCHEDULE – CONTRACT NO. 2372A**Lot A – Trousers and Shirts**

Item	Description	Unit	Unit Price
1	Men's Command Dress Trousers by Flying Cross by Fechheimer Item: 37291	Each	\$92.57
2	Women's Command Dress Trousers by Flying Cross by Fechheimer Item: 37291w	Each	\$92.57
3	Men's Class A/B Dress Trousers by Flying Cross by Fechheimer Item: 47280	Each	\$86.92
4	Women's Class A/B Dress Trousers by Flying Cross by Fechheimer Item: 47280	Each	\$86.92
5	Men's Hidden Cargo Patrol Duty Trousers Flying Cross by Fechheimer Style: F1 47781 86	Each	\$90.30
6	Women's Hidden Cargo Patrol Duty Trousers in Flying Cross style: F1 47781W 86	Each	\$90.30
7	Men's Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77300 86/27	Each	\$50.80
8	Women's Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77300W 86/27	Each	\$50.80
9	Men's Hidden Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77400 86	Each	\$50.80
10	Women's Hidden Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77400 86	Each	\$50.80
11	Men's Class A Shirt by Flying Cross by Fechheimer Item: 05W8426	Each	\$76.76
12	Men's Class B Shirt by Flying Cross by Fechheimer Item: 55R8426	Each	\$71.11
13	Women's Class A Shirt by Flying Cross by Fechheimer Item: 105W8426	Each	\$76.76
14	Women's Class B by Flying Cross by Fechheimer Item: 155R8426	Each	\$71.11
15	Patrol Duty Long Sleeve Shirt (French Blue) Flying Cross Hybrid Style Number	Each	\$72.24
16	Patrol Duty Short Sleeve Shirt (French Blue) Flying Cross Hybrid Style Number: X1 655VS8426 (men)	Each	\$60.96
17	Patrol Duty Short Sleeve Shirt (French Blue) Flying Cross Hybrid Style Number: X1 255VS8426 (women)	Each	\$60.96
18	Patrol Duty Long Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 05VS84 (men)	Each	\$60.96
19	Patrol Duty Long Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 105VS84 (women)	Each	\$60.96
20	Patrol Duty Short Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 55VS84 (men)	Each	\$51.92
21	Patrol Duty Short Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 155VS84 86 (women)	Each	\$51.92

Lot B – Dress Hat

	Description	Unit	Unit Price
1	Keystone Uniform Cap L-11MOD – 8-point modified	Each	\$49.67

Lot C – Baseball Hats

Item	Description	Unit	Unit Price
1	Richardson model 414 ProMesh Adjustable Baseball Hat	Each	\$22.58
2	Richardson model 495 ProMesh R-Flex	Each	\$22.58

Lot D – Belts and Accessories

Item	Description	Unit	Unit Price
1	Boston Leather 1-3/4 inch garrison belt, mfg.# 6605. Sizes 26-36	Each	\$18.06
2	Gould & Goodrich K Force Glove Pouch, mfg# K555	Each	\$14.67
3	Gould & Goodrich Lined Duty Belt mfg# B59-B59-28	Each	\$53.06
4	Gould & Goodrich Leather Handcuff Case with Hidden Snap, mfg # B140	Each	\$25.96
5	Gould & Goodrich Leather Double Magazine Case, mfg# B629	Each	\$29.34
6	Gould & Goodrich Aerosol Case, mfg# B682	Each	\$31.60
7	Gould & Goodrich Leather Holder for Gen 7 CAT Tourniquet, mfg# SJY-HS	Each	\$32.74
8	Gould & Goodrich Open Top Molded Flashlight Case, mfg# SPP-20	Each	\$23.70
9	Boston Leather Single Narcan Spray Holder, mfg# 4285	Each	\$19.19
10	Gould & Goodrich K-Force Belt Keeper 4-pack, mfg.# K76-4HS	Each	\$11.86
11	Galls Clip-on necktie made from 100% polyester	Each	\$4.52
12	Boston Leather 1-3/4 inch garrison belt, mfg.# 6605. Sizes 37-48	Each	\$18.06

Percentage off list price for additional catalog items	20.00%
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A. General Requirements.

1. All clothing items in a Lot A must be from the same manufacturer.

2. Only newly manufactured products may be bid. No irregular, imperfect, used or second-hand garments will be accepted.
3. Bidders must bid on all items in a Lot. Failure to do so will result in your bid for that Lot being deemed nonresponsive.
4. The unit price of each bid item shall be inclusive of all sizing options.
5. All prices shall be quoted FOB Destination, inside delivery, with all shipping charges and fuel surcharges included in the pricing to 7721 E. Parham Road, Henrico, VA 23228.
6. If bidding other than as specified, please submit complete product specifications with your bid submission. Low Bidders bidding other than as specified will be contacted by Police to provide one of each proposed equal bid item for inspection. The Henrico Police's approval or disapproval of a proposed equal shall be final.
7. Bidders shall maintain a physical store in the Richmond metro area. Bidders must enter their physical address on the Bid Form.

B. Requirements of Successful Bidder.

1. The Successful Bidder shall inspect all garments prior to shipping, to ensure the apparel is free from defects.
2. The Division of Police reserves the right to reject any garment(s), at their discretion, declared to be flawed, defective or produced in error. The Successful Bidder shall be required, at their expense, to correct or replace the garment(s) declared unacceptable within 7 days after notice from Police. The Successful Bidder shall bear all shipping costs associated with the return of unacceptable goods and their replacement with acceptable goods.
3. There shall be no minimum order quantity specified.
4. The Successful Bidder shall provide initial alterations to uniforms for Henrico Police at no additional charge. Alterations shall be done at a facility within the Metro Richmond limits. If alterations are required after the initial order, Bidders may attach a price list for commonly requested repair items. **If a Bidder does not attach this list to their bid, ongoing repairs shall be considered part of the unit price for each item bid. This list will not be considered part of the award.**
5. Henrico Police will provide emblems to be affixed on the uniforms. The emblems shall be sewn on the garments by the Successful Bidder at no additional cost to Henrico Police. These emblems shall be affixed in a workmanlike manner as specified by Henrico Police.
6. The Successful Bidder(s) shall provide access to their complete law enforcement supply and accessories catalog. Bidders may enter a percentage off list price of additional catalog items not contained in this quote. This discount shall be inclusive of freight, with all shipping charges included in the discounted price.
7. Successful Bidder shall offer online ordering that allows Henrico Police access to the Successful Bidder's catalog. Online catalog shall contain pictures and descriptions of products offered. Bidders shall provide their website URL on the Bid Form.

8. Successful Bidder must maintain stock of common sizes to ensure immediate and adequate delivery. Repeated delays, partial deliveries and insufficient stock of contract apparel shall be interpreted as a failure to meet contractual obligations and may be cause for cancellation of the contract.

C. Lot A – Trouser and Shirt Specifications.

1. Men's Command Dress Trousers by Flying Cross by Fechheimer Item: 37291: Fabric Content: Burlington Raeford 55% Polyester/45% Wool; Weight: 13 - 13 ½ oz. per linear yard; Weave: Serge; Color: LAPD Navy Blue, and Freedom-flex waistband system. Trousers shall have a 1-1/4" French Blue stripe stitched on each leg the pant from the waistband to the end of the pant leg. The striping shall be sewn directly into the side seam and assembled in a manner that there are no visible stitches.
2. Women's Command Dress Trousers by Flying Cross by Fechheimer Item: 37291w: Fabric Content: Burlington Raeford 55% Polyester/45% Wool; Weight: 13 - 13 ½ oz. per linear yard; Weave: Serge; Color: LAPD Navy Blue, and Freedom-flex waistband system. Trousers shall have a 1-1/4" French Blue stripe stitched on each leg the pant from the waistband to the end of the pant leg. The striping shall be sewn directly into the side seam and assembled in a manner that there are no visible stitches.
3. Men's Class A/B Dress Trousers by Flying Cross by Fechheimer Item: 47280: Fabric Content: Burlington Raeford 75% Polyester/25% Wool; Weight: 12 oz. per linear yard; Weave: Serge; Color: LAPD Navy Blue, and Freedom-flex waistband system. Trousers shall have a 1-1/4" French Blue stripe stitched on each leg the pant from the waistband to the end of the pant leg. The striping shall be sewn directly into the side seam and assembled in a manner that there are no visible stitches.
4. Women's Class A/B Dress Trousers by Flying Cross by Fechheimer Item: 47280: Fabric Content: Burlington Raeford 75% Polyester/25% Wool; Weight: 12 oz. per linear yard; Weave: Serge; Color: LAPD Navy Blue, and Freedom-flex waistband system. Trousers shall have a 1-1/4" French Blue stripe stitched on each leg the pant from the waistband to the end of the pant leg. The striping shall be sewn directly into the side seam and assembled in a manner that there are no visible stitches.
5. Men's Hidden Cargo Patrol Duty Trousers Flying Cross by Fechheimer Style: F1 47781 86: Fabric: Burlington Raeford Content: 75% polyester/25% wool; Weight: 12 oz. per linear yard; Weave: Serge; Color: LAPD Navy Blue, and Freedom-flex waistband system.
6. Women's Hidden Cargo Patrol Duty Trousers in Flying Cross style: F1 47781W 86: Fabric: Burlington Raeford Content: 75% polyester/25% wool; Weight: 12 oz. per linear yard; Weave: Serge; Color: LAPD Navy Blue, and Freedom-flex waistband system.
7. Men's Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77300 86/27: Fabric: Burlington Raeford Content: 65% polyester/35% Cotton Stretch; Weight: 5.8 to 6.0 oz. per linear yard; Weave: Ripstop; Color: Navy Blue/O.D. Green, and Freedom-flex waistband system.
8. Women's Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77300W 86/27: Fabric: Burlington Raeford Content: 65% polyester/35% Cotton Stretch; Weight: 5.8 to 6.0 oz. per linear yard; Weave: Ripstop; Color: Navy Blue/O.D. Green, and Freedom-flex waistband system.

9. Men's Hidden Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77400 86: Fabric: Burlington Raeford Content: 65% polyester/35% Cotton Stretch; Weight: 5.8 to 6.0 oz. per linear yard; Weave: Ripstop; Color: Navy Blue, and Freedom-flex waistband system.
10. Women's Hidden Cargo Utility Trousers by Flying Cross by Fechheimer Item: FX77400 86: Fabric: Burlington Raeford Content: 65% polyester/35% Cotton Stretch; Weight: 5.8 to 6.0 oz. per linear yard; Weave: Ripstop; Color: Navy Blue, and Freedom-flex waistband system.
11. Men's Class A Shirt by Flying Cross by Fechheimer Item: 05W8426: Fabric Content: Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9 to 9.5 oz. per linear yard; Color: French Blue in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
12. Men's Class B Shirt by Flying Cross by Fechheimer Item: 55R8426: Fabric Content: Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9 to 9.5 oz. per linear yard; Color: French Blue in short sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
13. Women's Class A Shirt by Flying Cross by Fechheimer Item: 105W8426: Fabric Content: Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9 oz. per linear yard; Color: French Blue in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
14. Women's Class B by Flying Cross by Fechheimer Item: 155R8426: Fabric Content: Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9 to 9.5 oz. per linear yard; Color: French Blue in short sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
15. Patrol Duty Long Sleeve Shirt (French Blue) Flying Cross Hybrid Style Number: X1 305VS8426 (men) / X1 205VS8426 (women): Fabric Content: Upper Body - Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9.0 to 9.5 oz. per linear yard; Color: French Blue; Lower Body – Burlington Raeford 65% Polyester/35% 37.5 Polyester; Weight: 10.5 oz per linear yard; Color: Navy in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
16. Patrol Duty Short Sleeve Shirt (French Blue) Flying Cross Hybrid Style Number: X1 655VS8426 (men): Fabric Content: Upper Body - Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9.0 to 9.5 oz. per linear yard; Color: French Blue; Lower Body – Burlington Raeford 65% Polyester/35% 37.5 Polyester; Weight: 10.5 oz per linear yard; Color: Navy in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
17. Patrol Duty Short Sleeve Shirt (French Blue) Flying Cross Hybrid Style Number: X1 255VS8426 (women): Fabric Content: Upper Body - Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9.0 to 9.5 oz. per linear yard; Color: French Blue; Lower Body – Burlington Raeford 65% Polyester/35% 37.5 Polyester; Weight: 10.5 oz per linear yard; Color: Navy in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
18. Patrol Duty Long Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 05VS84 (men): Fabric Content: Upper Body - Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9.0 to 9.5 oz. per linear yard; Color: Navy; Lower Body – Burlington Raeford 65% Polyester/35% 37.5 Polyester; Weight: 10.5 oz per linear yard; Color: Navy in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.

19. Patrol Duty Long Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 105VS84 (women): Fabric Content: Upper Body - Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9.0 to 9.5 oz. per linear yard; Color: Navy; Lower Body – Burlington Raeford 65% Polyester/35% 37.5 Polyester; Weight: 10.5 oz per linear yard; Color: Navy in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
20. Patrol Duty Short Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 55VS84 (men): Fabric Content: Upper Body - Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9.0 to 9.5 oz. per linear yard; Color: Navy; Lower Body – Burlington Raeford 65% Polyester/35% 37.5 Polyester; Weight: 10.5 oz per linear yard; Color: Navy in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.
21. Patrol Duty Short Sleeve Shirt (Navy) Flying Cross Hybrid Style Number: F1 155VS84 86 (women): Fabric Content: Upper Body - Burlington Raeford 75% Polyester/25% Wool with Natural Stretch; Weight: 9.0 to 9.5 oz. per linear yard; Color: Navy; Lower Body – Burlington Raeford 65% Polyester/35% 37.5 Polyester; Weight: 10.5 oz per linear yard; Color: Navy in long sleeve. Individual Henrico Police patches shall be sewn on each shoulder.

D. Lot B – Dress Hat Specifications.

1. Keystone Uniform Cap L-11MOD – 8-point modified
 - a. Material: P & F Navy 55% Poly/45% Wool serge laminated with black tricot
 - b. Lining: Black lining with a diamond pocket sewn to it to accommodate an I.D. card.
 - c. Frame: There is a 2” 030 black plastic perforated board cut and stapled to size. The outside of the frame is covered with black nylon mesh with a ¼” of the navy serge fabric showing at the bottom.
 - d. Front Support: An 030 thick black poly half-moon shaped stay with loop at top to hold the wire
 - e. Wire: Slip in wire to retain shape cap top
 - f. Visor: 2-1/4” black patent shiny plastic
 - g. 1-3/8” Coolmax sweatband
 - h. Nickel P-buttons
 - i. ½” single black plastic strap
 - j. Eyelets: One large black eyelet in the front of cap and two small black eyelets on each side of cap

E. Lot C – Baseball Hat Specifications.

1. Richardson model 414 ProMesh Adjustable Baseball Hat or approved equal in Navy, embroidered in white thread or gold thread in the following options: (a) Henrico County and badge, (b) K-9 and badge, (c) Henrico County Police Chaplain, (d) Henrico County Motorist Assistance on the front and Henrico County Police on the back of option (a) and (b) (samples to be provided and artwork subject to approval). Sizes to be available in small and medium-large.
2. Richardson model 495 ProMesh R-Flex or approved equal in Navy embroidered in white thread or gold thread in the following options: (a) “Henrico County” and badge image, (b) “K-9” and badge image, (c) “Henrico County Police Chaplain”, (d) “Henrico County Motorist Assistance” on the front, and Henrico County Police on the back of option (a) and (b) (samples to be provided and artwork subject to approval). Sizes to be available in extra small-small, small-medium, and large-extra large.

F. Lot D – Belt and Accessory Requirements.

1. Boston Leather 1-3/4 inch garrison belt, mfg.# 6605 or approved equal, black in color, plain finish with the option of a gold or silver buckle. Available in sizes from 26 to 48.

2. Gould & Goodrich K Force Glove Pouch, mfg# K555 or approved equal, black in color, plain finish, with a hook and loop closure.
3. Gould & Goodrich Lined Duty Belt, mfg# B59-B59-28 or approved equal, 4 Row Stitched, 2-1/4 inch width, black in color, plain finish with the option of a brass or nickel buckle. Available in even sizes from 26 to 48.
4. Gould & Goodrich Leather Handcuff Case with Hidden Snap, mfg # B140 or approved equal, black in color, plain finish.
5. Gould & Goodrich Leather Double Magazine Case, mfg# B629 or approved equal, black in color, plain finish, and hidden snaps. Size is to be 7- fit for Glock 17 magazines.
6. Gould & Goodrich Aerosol Case, mfg# B682 or approved equal, black in color, plain finish, and hidden snap.
7. Gould & Goodrich Leather Holder for Gen 7 CAT Tourniquet, mfg# SJY-HS or approved equal, black in color, plain finish, and hidden snap.
8. Gould & Goodrich Open Top Molded Flashlight Case, mfg# SPP-20 or approved equal, black in color, and plain finish.
9. Boston Leather Single Narcan Spray Holder, mfg# 4285 or approved equal, black in color, plain finish, with hook and loop closure.
10. Gould & Goodrich K-Force Belt Keeper 4-pack, mfg.# K76-4HS or approved equal, black in color, plain finish, with hidden snaps.
11. Clip-on necktie made from 100% polyester. Color shall be dark navy to match uniform dress pants (LAPD Navy). Ties shall be pre-tied and 3.5-in at the widest portion closest to the waist. Lengths must be available in at least 5 sizes from 14-in to 22-in. Tie must be fitted with a loop to secure the small end and have at least three buttonholes to keep the tie straight and attached to the shirt.

G. Delivery Requirements.

1. All items will be shipped to:

Henrico County Division of Police
 Property Room
 7721 E. Parham Road
 Henrico, VA 23294

2. Deliveries shall only be made Monday through Friday, from 8:00 AM to 3:30 PM, excluding County holidays.