

Item #	Model and Description	Est. Qty.	Manufacturer & Model Number	Bid Price	
				Unit Price	Total Price
1	Motorola Two-Way Radio, #CP200d	106	No Substitute	\$ 425.40	\$ 45,091.87
2	Motorola Repeater, #SLR5700	4	No Substitute	\$ 3,106.52	\$ 12,426.07
3	Motorola Duplexer, #HFD8465, or approved equal	4		\$ 718.89	\$ 2,875.57
4	Tessco #37462 VHF antenna or approved equal	4		\$ 2,665.11	\$ 10,660.43
5	FCC licenses (Initial and Schedule K)	4		\$ 625.00	\$ 2,500.00
6	Connection cable for antenna price by the foot (not to exceed 50 feet)	200		\$ 1.49	\$ 298.00
7	Replacement Batteries, Motorola #NNTN4497	100	No Substitute	\$ 66.49	\$ 6,649.13
8	Motorola Belt Clips, #HLN8255	50	No Substitute	\$ 4.83	\$ 241.38
9	Motorola Antennas, #NAD6502	100	No Substitute	\$ 9.45	\$ 945.41
10	Motorola Ear Bud, #HLN9132	100	No Substitute	\$ 29.07	\$ 2,907.00
11	Motorola Rapid Charger w/ US Plug, #WPLN4138AR	100	No Substitute	\$ 46.47	\$ 4,646.57
12	Motorola Speaker/Microphone, #PMMN4013A	100	No Substitute	\$ 59.14	\$ 5,913.81
13	Motorola 2 Wire Kit, #RLN4895A	100	No Substitute	\$ 91.72	\$ 9,172.44
Total Bid Price (Items 1 – 13)				\$	\$ 104,327.66
Percentage Discount off Motorola "MSRP" for Products not Listed:				25.50%	

BID FORM

Total Bid Price above includes programming of each unit and delivery within 90 days of order:
Yes No _____

Bidder is an authorized Motorola value added reseller and warranty provider:
Yes No _____

Bidder can meet all service call requirements (pick up, repair, and return to school or department):
Yes No _____

My/Our payment terms are: **Net 45** . If Bidder offers a cash discount for prompt payment, it will only be considered in determining the lowest responsible Bidder if the Bidder allows at least twenty (20) days for the prompt payment after the goods or services are received or after the invoice is rendered, whichever is later.

Indicate whether your business _____ is or is not located in the County, if it is, please include a copy of your County business license with your bid.

I/We acknowledge the receipt of:

Addendum No. 1 Dated 9/20/2022.

Addendum No. Q&A Dated 9/23/2022.


Addendum No. _____ Dated _____.

BID SIGNATURE SHEET

My signature certifies that the bid as submitted complies with all requirements specified in this Invitation for Bid ("IFB") 22-2419-9JMH – Annual Contract for Two Way Radios and Repeater Systems.

My signature also certifies that by submitting a bid in response to this IFB, the Bidder represents that in the preparation and submission of this bid, the Bidder did not, either directly or indirectly, enter into any combination or arrangement with any person or business entity, or enter into any agreement, participate in any collusion, or otherwise take any action in the restraining of free, competitive bidding in violation of the Sherman Act (15 U.S.C. Section 1) or Sections 59.1-9.1 through 59.1-9.17 or Sections 59.1-68.6 through 59.1-68.8 of the Code of Virginia.

I hereby certify that I am authorized to sign as a legal representative for the business entity submitting this bid.

LEGAL NAME OF BIDDER (DO NOT USE TRADE NAME):
MACE Incorporated
ADDRESS:
5821 Arrowhead Dr, St 101
Virginia Beach, VA 23462
SIGNATURE: 
NAME OF PERSON SIGNING (print): Craig R Dodson
TITLE: President
TELEPHONE: 757-460-6247
FAX: 757-962-9274
E-MAIL ADDRESS: cdodson@maceinonline.com
DATE: 09/26/2022

**ATTACHMENT B
BUSINESS CATEGORY CLASSIFICATION FORM**

Company Legal Name: MACE Incorporated

This form completed by: Signature:  Title: President

Date: 09/26/2022

PLEASE SPECIFY YOUR **BUSINESS CATEGORY** BY CHECKING THE APPROPRIATE BOX(ES) BELOW.

(Check all that apply.)

- SMALL BUSINESS
- WOMEN-OWNED BUSINESS
- MINORITY-OWNED BUSINESS
- SERVICE-DISABLED VETERAN
- EMPLOYMENT SERVICES ORGANIZATION
- NON-SWaM (Not Small, Women-owned or Minority-owned)

SUPPLIER REGISTRATION – The County of Henrico encourages all suppliers interested in doing business with the County to register with eVA, the Commonwealth of Virginia’s electronic procurement portal, <http://eva.virginia.gov>.

eVA Registered? Yes No

If certified by the Virginia Minority Business Enterprises (DMBE), provide DMBE certification number and expiration date.
6054 NUMBER 12/26/2024 DATE

DEFINITIONS

For the purpose of determining the appropriate business category, the following definitions apply:

"Small business" means a business, independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or annual gross receipts of \$10 million or less averaged over the previous three years. One or more of the individual owners shall control both the management and daily business operations of the small business.

"Women-owned business" means a business that is at least 51 percent owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest is owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women.

"Minority-owned business" means a business that is at least 51 percent owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals.

"Minority individual" means an individual who is a citizen of the United States or a legal resident alien and who satisfies one or more of the following definitions:

1. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
2. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Mariana Islands, the Philippines, a U.S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part.
3. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
4. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.

"Service disabled veteran business" means a business that is at least 51 percent owned by one or more service disabled veterans or, in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more individuals who are service disabled veterans and both the management and daily business operations are controlled by one or more individuals who are service disabled veterans.

"Service disabled veteran" means a veteran who (i) served on active duty in the United States military ground, naval, or air service, (ii) was discharged or released under conditions other than dishonorable, and (iii) has a service-connected disability rating fixed by the United States Department of Veterans Affairs.

"Employment services organization" means an organization that provides community-based employment services to individuals with disabilities that is an approved Commission on Accreditation of Rehabilitation Facilities (CARF) accredited vendor of the Department of Aging and Rehabilitative Services.

ATTACHMENT A

VIRGINIA STATE CORPORATION COMMISSION (SCC)
REGISTRATION INFORMATION

The Bidder:

is a corporation or other business entity with the following SCC identification number:
05417407 **-OR-**

is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust **-OR-**

is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from Bidder's out-of-state location) **-OR-**

is an out-of-state business entity that is including with this bid/proposal an opinion of legal counsel which accurately and completely discloses the undersigned Bidder's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

Please check the following box if you have not checked any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids:

ATTACHMENT C

BIDDER'S REFERENCE SHEET

Each Bidder shall complete this Bidder's Reference Sheet for evaluation by the County of Henrico and submit it with the Bid Form.

1. Years in Business: Indicate the length of time you have been in business providing this type of goods/services.
22 years

2. Reference:

Indicate below a listing of at least 3 recent references for which you have provided this type of goods/services. Include the date service was furnished and the name and address of the client; and the name, email address and telephone number of the contact person.

1. Date: Ongoing
 Client: Kinder Morgan
 Address: 4100 Buell St, Chesapeake, VA 23324
 Contact Person: John Rawls
 Phone Number: 757-647-9791
 Email: John_Rawls@kindermorgan.com

2. Date: Ongoing
 Client: Kings Dominion
 Address: 16000 Theme Park Way, Doswell, VA 23407
 Contact Person: Ron Sprouse
 Phone Number: 804-437-2645
 Email: ron.sprouse@kingsdominion.com

3. Date: Ongoing
 Client: Sentara Healthcare - Princess Anne
 Address: 2025 Glen Mitchell Dr, Virginia Beach, VA 23456
 Contact Person: Don Barry
 Phone Number: 757-507-1276
 Email: ddbarry@sentara.com

CAJ
10/4/2022

BID FORM

County of Henrico
 Department of Finance
 Purchasing Division
 8600 Staples Mill Road
 P. O. Box 90775
 Henrico, Virginia 23273-0775

I/We hereby propose to furnish all tools, labor and equipment necessary to provide inside delivery of two-way radios and repeater systems, in accordance with the enclosed general terms, conditions and specifications contained in **IFB No. 22-2419-9JMH**. The Bid Form must be completed in blue or black ink. Discrepancies in the multiplication of units of work and the unit prices will be resolved in favor of the correct multiplication of the unit prices. Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the correct sum. My/Our prices are as follows:

PRICES QUOTED SHALL BE FOB DESTINATION. Freight charges and any other associated cost shall be included in the bid price.

Quantities listed are an estimate only; actual usage could be more or less during the contract period.

BIDDER MUST BID ON ALL LINE ITEMS TO BE CONSIDERED FOR AWARD.

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Percentage Discount off Motorola "MSRP" for Products not Listed:					25.50 %

CID
10/4/2022

ATTACHMENT F
DIRECT CONTACT WITH STUDENTS

Name of Bidder: _____

Pursuant to Va. Code § 22.1-296.1, as a condition of awarding a contract for the provision of services that require the contractor or employees of the contractor to have direct contact with students on school property during regular school hours or during school-sponsored activities, the contractor shall provide certification of whether any individual who will provide such services has been convicted of any violent felony set forth in the definition of barrier crime in subsection A of Va. Code § 19.2-392.02; any offense involving the sexual molestation, physical or sexual abuse, or rape of a child; or any crime of moral turpitude.

Any individual making a materially false statement regarding any such offense is guilty of a Class 1 misdemeanor and, upon conviction, the fact of such conviction is grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services.

As part of this submission, I certify the following:

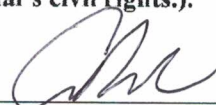
None of the individuals who will be providing services that require direct contact with students on school property during regular school hours or during school-sponsored activities have been convicted of a violent felony set forth in the definition of "barrier crime" in Va. Code § 19.2-392.02(A); an offense involving the sexual molestation, physical or sexual abuse, or rape of a child;

And (select one of the following)

None of the individuals who will be providing services that require direct contact with students on school property during regular school hours or during school-sponsored activities have been convicted of any felony or any crime of moral turpitude.

or

One or more individuals who will be providing services that require direct contact with students on school property during regular school hours or during school-sponsored activities has been convicted of a felony or crime of moral turpitude that is not set forth in the definition of "barrier crime" in Va. Code § 19.2-392.02(A) and does not involve the sexual molestation, physical or sexual abuse, or rape of a child. (In the case of a felony conviction meeting these criteria, the contractor must submit evidence that the Governor has restored the individual's civil rights.).



Signature of Authorized Representative

CRAIG R DODSON

Printed Name of Authorized Representative

MACE INC

Printed Name of Vendor
(if different than Representative)



County of Henrico, Virginia
INTER OFFICE MEMORANDUM

DATE: October 18, 2022
TO: Oscar Knott, CPP, CPPO, VCO, Purchasing Director
FROM: Justin Herbaugh, Procurement Analyst II
SUBJECT: IFB #22-2419-9JMH – Two Way Radios and Repeater Systems

MACE, Incorporated failed to submit the Bid Form and Attachment F (“Direct Contact with Students Form”) in their bid received through eVA for IFB No. 22-2419-9JMH for Two Way Radios and Repeater Systems. MACE, Incorporated is the current low bidder and I want to waive their failure to submit the Bid Form and Attachment F as an informality. MACE, Incorporated did submit a Pricing Sheet based on a excel file with their Bid, and it did not include any discrepancies from the Bid Form products listed that could potentially deem their submission non-responsive.

I contacted Craig Dodson who submitted the bid for MACE, Incorporated by email on October 4, 2022 requesting a completed Bid Form and Attachment F no later than close of business on October 5, 2022. Mr. Dodson submitted the Bid Form and Attachment F, initialed and dated, with identical information to the Pricing Sheet included in his bid.

Upon review, I believe this should not alter the price, quantity, quality or delivery of the requested goods and services to be offered by MACE, Incorporated on any resultant contract.

Digitally signed by: Oscar Knott
DN: CN = Oscar Knott email = kno008@henrico.us
C = US O = County of Henrico, Virginia OU =
Department of Finance - Purchasing Division
Date: 2022.10.18 15:15:25 -04'00'

Oscar Knott, CPP, CPPO, VCO