



DEPARTMENT OF FINANCE  
Oscar Knott, CPP, CPPO, VCO  
Purchasing Director

**Addendum No. 1**

**Date:** September 20, 2022  
**Invitation for Bid:** 22-2419-9JMH - Annual Contract for Two-Way Radios and Repeater Systems  
**Receipt Date/Time:** September 26, 2022 at 2:30pm  
**Opening Date/Time:** September 26, 2022 at 2:30pm  
**Subject:** Revisions, Clarifications, Questions and Answers

Ladies/Gentlemen,

Please make the following corrections, deletions and/or additions to the above referenced IFB:

Page 2, Section I., D., 2. shall be changed to read:

2. The Successful Bidder shall provide new 10 channel VHF Motorola CP200D Analog two-way radios capable of upgrade to digital, **band split 6.25/12.5KHZ/, 5 watts Model # AAH01JDC9JC2AN (NO SUBSTITUTE) with standard three (3) year warranty.**

Page 3, Section I., D., 6.a shall be changed to read:

- a. Repeater **with frequency range of 146-174 MHz, band split 6.25/12.5 KHz, 5 watts.**

Page 4, Section I., F., 2. Shall be changed to read:

2. The Successful Bidder should provide delivery of the programmed radios and accessories within 90 days after receipt of order. **Vendor must notify the County in writing if delivery is expected to take longer than 90 days. The County reserves the full right to purchase two-way radios elsewhere in the event of such a situation.** Packages shall contain a packing slip and be labeled with the frequencies for ease of engraving and distribution, purchase order number as provided by the County, name of HCPS school or General Government department.

Page 5, Section I., G., 3., shall be changed to read:

3. The Successful Bidder shall provide a two-year on-site warranty with each Repeater System **and a 5-year essential repair and software services warranty.**

Questions and Answers:

**Q1. Page 2 Item 2 Specification- this section does not include the model number or proper description of the CP200D radio. Motorola does not currently manufacture a radio that would meet these specifications. The IFB calls for a radio that is (4) channels with a band split of 20/25/30KHZ. Post Narrow banding the FCC no longer allows this band split.**

A1. See Addendum No. 1.

**Q2. Page 3 Section D item 6- SLR5700 repeater, there is no frequency band listed for the repeater.**

A2. See Addendum No. 1.

**Q3. Page 4 section E General Requirements item 3- Would like clarification on this. If a replacement radio is provided because the CP200D is canceled, does it have to be at the existing contract price? It says that and then says, "Or at the new product price"?**

A3. Pricing shall remain at the contract fixed price if a new model replaces the CP200d.

**Q4. Page 4 Section F item 2- Requires delivery in 90 days-this cannot be committed to. Motorola is currently not meeting the delivery estimates.**

A4. See Addendum No. 1.

**Q5. Page 5 Section G item 3- Motorola provides a 5-year warranty on the SLR5700. This includes response year 1.**

A5. See Addendum No. 1.

**Q6. Page 10 Section J item 2- The price increases have come quickly and often over the last year. It will be very difficult to attain best value pricing with this clause included.**

A6. Pricing in a bid submission should be designed to incorporate any potential fluctuation in the market MSRP.

**Q7. With regards to the fixed equipment (repeaters, antennas, etc.) will you be doing the installation or are you requiring the awardee to install?**

A7. All pricing should include setup and installation.

All other specifications and General Terms and Conditions shall remain the same.

Bidders must take due notice and be governed accordingly. Acknowledgement of the receipt of this addendum shall be made on your Bid Form. If your bid has already been delivered, please revise your uploaded eVA Procurement Portal submission to include this signed addendum.

Failure to acknowledge this addendum may result in your bid being declared non-responsive.

Sincerely,

*Justin Herbaugh*

Justin M. Herbaugh, VCA, VCO  
Procurement Analyst II  
[Her034@henrico.us](mailto:Her034@henrico.us)

**ACKNOWLEDGEMENT:**

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Company: \_\_\_\_\_

Date: \_\_\_\_\_