



COMMONWEALTH OF VIRGINIA
County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

July 20, 2025

Ms. Asia Long
Nearpod, LLC
2911 Peach St.
Wisconsin Rapids, WI 54494

RE: Contract # 2625A-Digital Creation Programs for PK-12

Dear Ms., Long

The annual contract the County has with your company to provide **Digital Creation Programs for PK-12** is due to expire on **October 8, 2025**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **October 9, 2025, through October 8, 2026**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Maria Gonzalez at gon036@henrico.gov at your earliest convenience.

Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County of Henrico as an additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5680 or email me at Her034@henrico.gov. Your cooperation and prompt response will be appreciated.

Sincerely,

Justin M. Herbaugh

Justin M. Herbaugh, VCO, VCA
Procurement Analyst III

CONTRACT: # 2625A-Digital Creation Programs for PK-12

BUYER NAME: Justin M. Herbaugh, VCO, VCA – Procurement Analyst III

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

Yes. Renew the contract for an additional one-year period at current contract pricing.

Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: Renaissance Learning, Inc.

Date: 7/25/2025

Signature: 

Title: CFO

Telephone#: 800-338-4202

Email: contracts@renaissance.com

SCC#: _____