



COMMONWEALTH OF VIRGINIA  
**County of Henrico**

DEPARTMENT OF FINANCE  
Oscar Knott, CPP, CPPO, VCO  
Purchasing Director

June 9, 2025

Mr. Craig Dodson  
MACE, Inc.  
5821 Arrowhead Dr. Ste 101  
Virginia Beach, VA 2346224

**RE: Contract #2419A- Two-Way Radios and Repeater Systems**

Dear Mr. Dodson:

The annual contract the County has with your company to provide **Two-Way Radios and Repeater Systems** is due to expire on **October 9, 2025**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **October 10, 2025**, through **October 9, 2026**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Maria Gonzalez at [gon036@henrico.gov](mailto:gon036@henrico.gov) at your earliest convenience.

Following receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County of Henrico as an additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5680 or email me at [Her034@henrico.gov](mailto:Her034@henrico.gov). Your cooperation and prompt response will be appreciated.

Sincerely,

***Justin M. Herbaugh***

Justin M. Herbaugh, VCO, VCA  
Procurement Analyst III

**CONTRACT # 2419- Two-Way Radios and Repeater Systems**

**BUYER NAME: Justin M. Herbaugh, VCO, VCA – Procurement Analyst III**

**Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:**

Yes. Renew the contract for an additional one-year period at current contract pricing.

Yes. Renew the contract for an additional one-year period at new contract pricing.  
(list below or attach new pricing sheet)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

No. Do not wish to renew the contract. If no, please provide reason below.

\_\_\_\_\_  
\_\_\_\_\_

Company Name: MACO INCORPORATE

Date: 09/18/2025

Signature: CRD

Title: President

Telephone#: 757-460-6247

Email: cdodson@macowireless.com

SCC#: 05417407

## Price Schedule - Contract No. 2419A

<b>Item #</b>	<b>Model &amp; Description</b>	<b>Unit Price</b>
<b>1</b>	Motorola Repeater SLR5700	\$3,106.52
<b>2</b>	Motorola Duplexer, HFD8465 or approved equal	\$718.89
<b>3</b>	Tessco 37462 VHF Antena or Approved Equal	\$2,665.11
<b>4</b>	FCC Licenses (Initial and Schedule K)	\$625.00
<b>5</b>	Connection Cable for Antena price by the foot (Not to Exceed 50 Feet)	\$1.49
<b>6</b>	Replacement Batteries, Motorola NNTN4497	\$68.48
<b>7</b>	Motorola Ear Bud, HLN9132	\$29.07
<b>8</b>	Motorola Speaker/Microphone, PMMN4013A	\$60.91
<b>9</b>	Motorola 2 Wire Kit, RLN4895A	\$91.72

**Percentage Discount off Motorola "MSRP" for Products not Listed:**

**25.50%**