



COMMONWEALTH OF VIRGINIA
County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

January 4, 2024

Mr Jayden Altendorf
ImageTrend Inc.
20855 Kensington Blvd.
Lakeville, MN 55044

RE: Contract #2201A- Fire and EMS Records Management Software

Dear Mr. Altendorf:

The annual contract the County has with your company to provide **Fire and EMS Records Management Software** is due to expire on **May 23, 2024**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **May 24, 2024** through **May 23, 2025**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Angie Woodson at wool13@henrico.us by no later than January 30, 2024.

Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County as additional insured for the contract work**

If you have any questions, please call me at (804) 501-5637 or email me at Fal51@henrico.us. Your cooperation and prompt response will be appreciated.

Sincerely,

Eileen M. Falcone/acw

Eileen M. Falcone
Assistant Division Director

EMF/acw

CONTRACT #2201A- Fire and EMS Records Management Software

BUYER NAME: Eileen Falcone

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

_____ Yes. Renew the contract for an additional one-year period at current contract pricing.

☒ Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

_____ No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: ImageTrend, LLC

Date: Jan 12, 2024

Signature: *Jon Sachs*
Jon Sachs (Jan 12, 2024 10:34 MST)

Title: CFO

Telephone#: 952-469-1589

Email: contracts@imagetrend.com

888"



Quote

Remit To: ImageTrend, Inc.
20855 Kensington Blvd.
Lakeville, MN 55044
Phone: 952-469-1589
Email: invoices@imagetrend.com

Bill To:
Henrico County Division of Fire
PO Box 90775
Henrico, VA 23273

Budgetary Quote 2024-2025
Customer Number: 0665
Today's Date: 1/12/2024
Terms: Net 30
Order Number: 18169

Item Name	Description	Quantity	Unit Price	Total
EliteÖ Rescue - SaaS *Includes EliteÖ Field	Annual Fee	1	\$ 49,465.57	\$ 49,465.57
Premium Plus Direct Messaging - EMS Agency	Annual Fee	1	\$ 23,275.09	\$ 23,275.09
Data MartÖ Subscription	Annual Fee	1	\$ 12,293.18	\$ 12,293.18
EMS Content Package	Annual Fee	1	\$ 11,473.63	\$ 11,473.63
Base Continuum	Annual Fee	1	\$ 12,566.36	\$ 12,566.36
Geocoding	Annual Fee	1	\$ 5,463.64	\$ 5,463.64
EMS Performance Insight	Annual Fee	1	\$ 16,390.91	\$ 16,390.91
Elite Account Advisement Services 1	Annual Fee	1	\$ 13,768.36	\$ 13,768.36
Elite EMS CAD Integration Support	Annual Fee	1	\$ 3,347.18	\$ 3,347.18

Invoice Sub-Total \$ 148,043.92
Taxes
Invoice Total \$ 148,043.92







Henrico 2024 Renewal

Final Audit Report

2024-01-12

Created:	2024-01-12
By:	Erica Majeski (emajeski@imagnetrend.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAADxjsaEFZlerogWH1G64-txrL7-C8Cooa

"Henrico 2024 Renewal" History

-  Document created by Erica Majeski (emajeski@imagnetrend.com)
2024-01-12 - 3:45:06 PM GMT
-  Document emailed to jsachs@imagnetrend.com for signature
2024-01-12 - 3:45:51 PM GMT
-  Email viewed by jsachs@imagnetrend.com
2024-01-12 - 5:34:31 PM GMT
-  Signer jsachs@imagnetrend.com entered name at signing as Jon Sachs
2024-01-12 - 5:34:43 PM GMT
-  Document e-signed by Jon Sachs (jsachs@imagnetrend.com)
Signature Date: 2024-01-12 - 5:34:45 PM GMT - Time Source: server
-  Agreement completed.
2024-01-12 - 5:34:45 PM GMT