



**COUNTY OF HENRICO  
DEPARTMENT OF FINANCE  
PURCHASING DIVISION  
CONTRACT EXTRACT  
NOTICE OF RENEWAL**

DATE:	May 31, 2024
CONTRACT COMMODITY/SERVICE: <i>(include contracting entity if cooperative)</i>	Classroom Library Book Services
CONTRACT NUMBER:	2441C
COMMODITY CODE:	956.00
CONTRACT PERIOD:	June 1, 2024 through May 31, 2025
RENEWAL OPTIONS:	3 one year renewals
USER DEPARTMENT:	Schools
Contact Name:	Tanya Pavlish
Phone Number:	804-263-3339
Email Address:	tmpavlish@henrico.k12.va.us
HENRICO COOPERATIVE TERMS INCLUDED:	yes
SUPPLIER: Name:	Scholastic, Inc.
Address:	557 Broadway
City, State:	New York, NY 10012
Contact Name:	Gina Kuchta
Phone Number:	804-338-5407
Email address:	Gkuchta@scholastic.com
ORACLE SUPPLIER NUMBER:	9244
BUSINESS CATEGORY:	Non SWaM
PAYMENT TERMS:	Net 45
DELIVERY:	Various locations per orders
FOB:	County of Henrico
BUYER: Name:	Amy Anthes
Title:	Procurement Analyst III
Phone:	804-501-5686
Email:	Ant041

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number.

**PRICE SCHEDULE – CONTRACT NO. 2441C**



COMMONWEALTH OF VIRGINIA

## County of Henrico

**Non-Professional Services Contract  
Contract No. 2441C**

This Non-Professional Services Contract (this “Contract”) entered into this [#] day of June 2023 by Scholastic, Inc. (the “Contractor”) and the County School Board of Henrico County, Virginia (“HCPS”).

**WHEREAS** HCPS has awarded the Contractor this Contract pursuant to Request for Proposals No. 22-2441-11ARA, dated December 1, 2022 (the “Request for Proposals”), for Classroom Library Book Services.

**WITNESSETH** that the Contractor and HCPS, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

**SCOPE OF CONTRACT:** The Contractor shall provide the services to the HCPS as set forth in the Contract Documents.

**COMPENSATION:** The compensation HCPS will pay to the Contractor under this Contract shall be Exhibit B Pricing.

**CONTRACT TERM:** The Contract term shall be for a period of 1 year beginning June 1, 2023, and ending May 31, 2024. HCPS may renew the Contract for up to 4 1-year terms by giving 30 days’ written notice before the end of the term unless Contractor has given HCPS written notice that it does not wish to renew at least 90 days before the end of the term.

**CONTRACT DOCUMENTS:** This Contract hereby incorporates by reference the documents listed below (the “Contract Documents”) which shall control in the following descending order:

1. This Non-Professional Services Contract between HCPS and Contractor.
2. The Negotiated Modifications to Contract No. 2441C (Exhibit A).
3. The General Contract Terms and Conditions included in the Request for Proposals.
4. The Contractor’s response to questions for clarification received April 12, 2023, and the Best and Final Offer received May 17, 2023 (Exhibit B).
5. Contractor’s Original Proposal dated December 26, 2022 (Exhibit C).
6. The Scope of Services included in the Request for Proposals.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound hereby.

Scholastic, Inc.  
  
557 Broadway  
New York, NY 10012

County School Board of Henrico County,  
Virginia  
P.O. Box 90775  
Henrico, VA 23273-0775

*Toni Abrahams*

Signature

Toni Abrahams, VP of Operations

Printed Name and Title

7/8/23

Date



Digitally signed by: Oscar Knott  
DN: CN = Oscar Knott email = kno008@henrico.us G = US O = County of Henrico, Virginia OU = Department of Finance - Purchasing Division  
Date: 2023.07.11 11:27:58 -04'00'

Signature

Oscar Knott

Purchasing Director

July 11, 2023

Date

Approved as to form

*ADD* 7-11-23

Assistant County Attorney

**EXHIBIT A**  
**NEGOTIATED MODIFICATIONS TO**  
**CONTRACT No. 2441C**

These Negotiated Modifications are hereby incorporated into Contract 2441C (the "Contract") for Classroom Library Book Services for Henrico County Public Schools ("HCPS") as of the effective date of the Contract.

Whereas, HCPS and Scholastic, Inc. desire to agree in writing to modify the final terms and conditions of the Contract.

Therefore, in consideration of the Recital set forth above and good in valuable consideration as set forth in the Contract, the parties agree that the General Contract Terms and Conditions included in the Request for Proposals are modified as follows as of the effective date of the Contract.

1. The following replaces the text in Section V, D Compensation page 5:  
The Successful Offeror must submit a complete itemized invoice for services that are performed under the Contract. The County shall pay the Successful Offeror for satisfactory compliance with the Contract within **thirty (30)** days after receipt of a proper invoice.
2. The following adds text to Section V, F Termination by County, Item 1:  
1.The County may terminate the Contract for cause or for convenience **upon ten (10) days prior written notice.**
3. The following adds text in Section V, F Termination for Convenience, Item a, page 6  
Section 3:  
a. The County may, **upon ten (10) days prior written notice**, terminate the Contract, in whole or in part, whenever the Purchasing Director determines that such termination is in the County's best interest.
4. The following adds text to Section V, L Testing and Inspection, page 8:  
The County reserves the right to conduct any test/inspection **(upon prior notice thereof)** it may deem advisable to assure services conform to the specifications.
5. The following adds text to Section V,M Assignment of Contract, page 8:  
A contract shall not be assignable by the Successful Offeror in whole or in part without the written consent of the County **unless such assignment is to an affiliate or effected in connection with a merger or acquisition and/or**

**corporate restructuring.**

6. The following adds text to Section V, N Indemnification, page 8:

The Successful Offeror agrees to indemnify, defend, and hold harmless the County (including Henrico County Public Schools), and the County's officers, agents, and employees ("Indemnified Parties") from any damages, liabilities, and **reasonable out-of-pocket** costs, including **reasonable out-of-pocket** attorneys' fees, arising from any **third party** claims, demands, actions, or proceedings made or brought against one or more of the Indemnified Parties by any person, including any employee of the Successful Offeror, related to the provision of any services, the failure to provide any services, or the use of any services or materials furnished (or made available) by the Successful Offeror, provided that such liability is not attributable to the sole negligence of the County.

7. The following replaces text in Section V,R Ownership of Deliverable and Related Products, page 9:

**For the avoidance of doubt, any pre-existing materials, trademarks, ideas, concepts, programs, records, documents, graphs and photographic material or other reproductions provided by Successful Offeror (hereafter referred to as "Pre-Existing Materials") in connection with the performance of Services herein, shall remain the property of Successful Offeror and Successful Offeror shall retain all right, title and interest in and to its copyright and/or intellectual property rights in such Pre-Existing Materials. Successful Offeror shall grant County a limited license to use such Pre-Existing Materials solely as they are set forth in the work product and in connection with the Services hereunder and any applicable agreement provided by Successful Offeror. To the extent that Successful Offeror's name and/or trademarks are include in any work product, the County is only allowed to use such name and/or trademarks as they appear in the work product, and any other use must be approved by Successful Offeror in writing. All County information or data shall remain the property of the County.**

2.County personnel may perform in-progress and post-audits of the Successful Offeror's records as a result of a Contract awarded pursuant to this Request for Proposals **at Successful Offeror's normal place of business and not more than once per 12 month period.** Files would be available **upon prior notice** during normal working hours **subject to the above referenced confidentiality obligations.**

8. The following replaces text in Section V,V Subcontracts, page 10:

The Successful Offeror shall, remain fully liable and responsible for the work to be done by **any** subcontractor(s) and shall **obligate** compliance with all the requirements of the Contract.

9. " Reserved" in Section V, X , page 11 and Section VI. Proposal Submission Requirements, page 15 is deleted and replaced by "Intentionally deleted."
10. This is a clarification to Section V, CC Payment Clauses Required by VA Code §2.2-4354, page 12:  
Pursuant to item #2 to provide the District with our federal tax ID number, see number: Tax ID: 13-1824190
11. Other  
Scholastic requests an annual price review, but can affirm that if prices increase, cost will not exceed more than 3%, as stated in solicitation.

## Exhibit B

1. Extended School Service Coverage- HCPS wishes to modify the scope of services for the resultant contract to include all grade levels Pre-Kindergarten through 12<sup>th</sup> Grade for all HCPS schools, centers, academies, etc.

**Ok, we understand. That's not a problem to extend the grades/ages being covered. We can recommend books and their associated costs for any grade/age as requested (PreK-12).**

2. Book labeling- With the change outlined in Item No.1, labeling requirements will require flexibility. Labeling requirements for Title I schools remain the same. However, HCPS requests for labeling of all other materials to be included with specific labeling text to be determined on an as needed basis and communicated to Scholastic through our sales representatives when placing an order. Additionally, the original proposal submitted by Scholastic states that labeling will be charged at a rate of \$0.25 per label. HCPS requests for this fee to be waived and labeling included at no charge. This will be for one (1) label only for each book.

**Scholastic will honor one free label per book.**

3. Inside Delivery- Please confirm that all deliveries will be inclusive of inside delivery at no additional charge.

**Yes, inside delivery is fine. Please note that "inside delivery," as defined by the industry, is inside the threshold of the building and Scholastic will comply with that standard on all deliveries.**

4. Storage Bins- Scholastic's original proposal states that "free bins for purchased classroom libraries" and specific grade-band breakdowns are provided that state when free bins are provided. Depending on the needs of individual classrooms, complete classroom libraries may not be purchased. However, storage bins may still be required. What discount is being offered for the purchase of bins?

**Scholastic offers Henrico a 25% discount on purchase of the red bins.**

5. Professional Development Training and Materials- Please confirm that Scholastic offers professional development training courses. Please provide the scope of these courses, fees for these courses, both in-person and virtual training. Are there professional books available, and what discount is Scholastic offering for a standalone purchase of the professional books?

**Yes, Scholastic offers professional training courses. We have many courses to choose from and all courses can be delivered in either a face to face or virtual format. Prices vary based on selected presentation format (in-person vs. virtual). For a half-day workshop delivered virtually, the cost per group of 30 participants is \$1998.00. For in-person delivery, the half day cost is \$2,999 and the full day workshop cost is: \$3,499. Any named workshop or webinar can host 30 persons per trainer. Select courses that we believe are relevant to your literacy focus include:**

- *Getting Started with Structured Independent Reading*
- *Diving Deeper with Structured Independent Reading: Accountability and Assessment*
- *Instructional Coaching* (in-person, up to 4 teachers served per day) --- Instructional coaching is sold "per day" and the costs are as follows:
  - Instructional Coaching, 1-9 days for Teachers = \$2,699
  - Instructional Coaching, 10-49 days for Teachers = \$2,499

- Instructional Coaching, 50+ days for Teachers = \$2,099
- 

Virtual Coaching for teachers = \$3,600 for a total of 12 one-hour virtual sessions (It is a pre-fixed group of educators for these 12 sessions)

## **Workshop & Coaching Descriptions**

### **(1)Getting Started with Structured Independent Reading (Cost = \$2,999.00 for ½ day in person / \$1998 for ½ day virtual) )**

Daily independent reading is essential to developing literacy skills, but not all types of independent reading will produce the same results. In this session participants will define what structured independent reading is and isn't and explore how to create a rich reading environment. Then we'll work together to unpack each component of structured independent reading, including the learning environment, conferring, and supporting and engaging readers.

#### **Learning outcomes:**

- Define structured independent reading and explain how it differs from other types of individual reading time
- Establish a learning environment and procedures that promote independent reading
- Support student book selection, reading stamina, and goal-setting
- Plan literacy instruction and facilitate student conferences to support individual needs
- Provide intentional and purposeful activities to develop engaged, accountable readers

**Recommended for:** K–8 teachers and instructional coaches

**Time:** Three hours

#### **Item #s:**

- In-Person: 732823
- Virtual: 743500

**Participants:** Up to 30

### **(2)Diving Deeper with Structured Independent Reading: Accountability & Assessment (Cost = \$2999 for ½ day in person / \$1998 for ½ day virtual)**

In this hands-on workshop, participants will dive deeper into the accountability and assessment components of structured independent reading. Participants will evaluate and refine accountability routines, engage in deliberate conferring practice to guide instruction, and develop their own accountability plans and assessment schedules.

#### **Learning outcomes:**

- Evaluate current structured independent reading practices to identify areas for growth
- Develop accountability structures and routines in support of literacy instruction
- Prepare for and conduct a targeted reading conference based on student needs
- Craft an accountability plan to manage and track student learning during structured independent reading

**Recommended for:** K–8 teachers and instructional coaches

**Time:** Three hours

#### **Item #s:**

- In-Person: 732824
- Virtual: 743501

**Participants:** Up to 30



### **(3) Instructional Coaching (In person)**

Transforming good teaching into great teaching requires commitment, perseverance, and support, and we believe that the Scholastic coaching model is the surest way to guarantee ongoing, sustainable professional growth. Our coaches build rapport through confidentiality, reliability, knowledge, flexibility, and empathy. We tailor our coaching to the individual needs of teachers and their classroom, and our approach is nonevaluative, driven by explicit goals and common language, and uses reflective and guiding questions to support both new and experienced teachers in their important work.

#### **Learning outcomes:**

- Meet the increased demands of today’s literacy standards
- Master instructional best practices for whole class, guided reading, independent learning, foundational early literacy, balanced literacy, and writing
- Maximize students’ strengths and address their needs for improvement

**Recommended for:** PreK–12 teachers

#### **Time:**

- 1–9 days
- 10–49 days
- 50+ days

#### **Item #:**

- 650208 (1–9 days)
- 650224 (10–49 days)
- 677325 (50+ days)

**Participants:** Up to four teachers per day for individuals or available options for grade-level team coaching

### **(4) Virtual Coaching**

Virtual coaching provides a flexible and blended model of support that allows educators to reflect on student learning and instructional practices in a collaborative environment. Participants can set goals, record “snapshot” videos, and receive feedback from highly qualified instructional coaches. Online coaching can take place between in-person coaching sessions to increase the number of overall coaching interactions, or as an online-only model.

#### **Learning outcomes:**

- View lessons in action and collaboratively assess evidence of student learning
- Establish instructional goals and next steps
- Make the most your digital product implementations with support for data analysis and instructional planning

**Recommended for:** Teachers, literacy coaches, and leaders

**Time:** 12 one-hour sessions

**Item #:** 731893

**Participants:** Cohorts of four educators receive three individual virtual coaching sessions each—12 total one-hour sessions.

6. Percent Discount- Confirm that the proposed 25% discount off paperback books extends beyond the sample list provided in Scholastic’s original proposal. **The 25% off discount applies to all individual titles in the *Scholastic Education Solutions* catalog.**

7. Exceptions- Are there any additional exceptions to the contract terms and conditions outside of the ones identified in Scholastic's original proposal? **No, we will not be adding any other exceptions outside of the original ones submitted with the original bid.**



## CREDO

Scholastic produces educational materials to assist and inspire students:

- To cultivate their minds to utmost capacity
- To become familiar with our cultural heritage
- To strive for excellence in creative expression in all fields of learning, literature, and art
- To seek effective ways to live a satisfying life
- To enlarge students' concern for and understanding of today's world
- To help build a society free of prejudice and hate, and dedicated to the highest quality of life in community and nation

We strive to present the clearest explanation of current affairs and contemporary thought, and to encourage literacy appreciation and expression consistent with the understanding and interests of young people at all levels of learning.

We believe in:

- The worth and dignity of each individual
- Respect for the diverse groups in our multicultural society
- The right of each individual to live in a wholesome environment, and equally, the personal responsibility of each individual to help gain and preserve a decent and healthful environment, beginning with informed care of one's own body and mind
- High moral and spiritual values
- The democratic way of life, with basic liberties – and responsibilities –for everyone
- Constitutional, representative government, and evenhanded justice that maintains equality of rights for all people
- Responsible competitive enterprise and responsible labor with opportunities for all
- Cooperation and understanding among all people for the peace of the world

We pledge ourselves to uphold the basic freedoms of all individuals; we are unalterably opposed to any system of government or society that denies these freedoms. We oppose discrimination of any kind on the basis of race, creed, color, sex, age, or national origin. Good citizens may honestly differ on important public questions. We believe that all sides of the issues of our times should be fairly discussed – in classroom magazines, books and other educational materials used in schools and homes.

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Plus 3 Attached Pricing Files at end of bid packet – Not numbered due to multiple tabs in file.

## TAB 7 – EXCEPTIONS p. 47-49

### OTHER – 3 Pricing Spreadsheets

- **300 Books Per Grade Level Pricing (Attached)**
- **Optional Other Collections (Attached)**
- **Optional Spanish and Bilingual Collections**  
(Separately provided as an Excel file you can manipulate as needed to determine costs)

## Tab 1

### Introduction and Signed Forms



Scholastic Inc. • 557 Broadway • New York, NY 10012

[www.scholastic.com](http://www.scholastic.com)

December 21, 2022

Amy Anthes, Procurement Officer III  
County of Henrico  
Department of Finance, Purchasing Division  
8600 Staples Mill Road  
Henrico, VA 23228

**RE: RFP No. 22-2441-11ARA - Classroom Library Book Services - HCPS**

Dear Ms. Anthes:

On behalf of Scholastic Inc., I would like to thank you for the opportunity to respond to the RFP referenced above. For over 100 years, Scholastic has been a company dedicated to helping children, parents, and teachers. Our mission is to positively impact the lives of children by engaging and inspiring them to grow intellectually and personally, beginning with literacy. True to our mission, we are offering HCPS our high-quality classroom libraries to engage students, help make teachers more effective, and raise achievement in schools.

Scholastic specializes in customized solutions, and the company has a multitude of resources with which it can assist the County of Henrico. As the world's largest publisher and distributor of children's books, Scholastic has a vast array of titles that can be used to create a comprehensive library for HCPS. Please also note the information about Value-Added Options in TAB 6 - Pricing Schedule/Cost Proposal.

Since 2017, Scholastic has partnered with Henrico County Public Schools to provide high-quality books that span a variety of genres, series, grades, cultures, topics, etc. This successful collaboration has expanded the library collection of HCPS and put superior text in your students' hands. Scholastic would be honored to continue working with HCPS to meet this need.

We are pleased to provide the enclosed response for your consideration. Should you require clarification or additional information, the following person is authorized to represent Scholastic Inc. and is the point of contact for Henrico County Public Schools:

Kimber Pennington, Senior Account Executive  
[KPennington@scholastic.com](mailto:KPennington@scholastic.com) or 540-529-3437

Kimber has a very strong customer-service orientation, and she and Scholastic look forward to continuing to work in partnership with you on this initiative.

Sincerely,

A handwritten signature in blue ink, appearing to read "Toni Abrahams". The signature is fluid and cursive.


Toni Abrahams  
Vice President of Operations  
Scholastic Education  
[TAbrahams@scholastic.com](mailto:TAbrahams@scholastic.com)

## ATTACHMENT A PROPOSAL SIGNATURE SHEET

My signature certifies that the proposal as submitted complies with all requirements specified in this Request for Proposal (“RFP”) No. 22-2441-11AA Classroom Library Book Services.

My signature also certifies that by submitting a proposal in response to this RFP, the Offeror represents that in the preparation and submission of this proposal, the Offeror did not, either directly or indirectly, enter into any combination or arrangement with any person or business entity, or enter into any agreement, participate in any collusion, or otherwise take any action in the restraining of free, competitive bidding in violation of the Sherman Act (15 U.S.C. Section 1) or Sections 59.1-9.1 through 59.1-9.17 or Sections 59.1-68.6 through 59.1-68.8 of the Code of Virginia.

I hereby certify that I am authorized to sign as a legal representative for the business entity submitting this proposal.

LEGAL NAME OF OFFEROR (DO <u>NOT</u> USE TRADE NAME):
Scholastic Inc.
ADDRESS: 557 Broadway
New York, NY 10012
FEDERAL ID NO: 13-1824190
SIGNATURE: 
NAME OF PERSON SIGNING (PRINT): Harold Edwards
TITLE: SVP Strategy and Solution Development
TELEPHONE: 203-797-3846
FAX: N/A
EMAIL ADDRESS: rfp-scholastic@scholastic.com
DATE: 12/26/22

## ATTACHMENT B BUSINESS CATEGORY CLASSIFICATION FORM

Company Legal Name: Scholastic inc.

This form completed by: Signature: [Handwritten Signature] Title: SVP Strategy and Solution Development

Date: 12/26/22

PLEASE SPECIFY YOUR **BUSINESS CATEGORY** BY CHECKING THE APPROPRIATE BOX(ES) BELOW.

(Check all that apply.)

- SMALL BUSINESS
- WOMEN-OWNED BUSINESS
- MINORITY-OWNED BUSINESS
- SERVICE-DISABLED VETERAN
- EMPLOYMENT SERVICES ORGANIZATION
- NON-SWaM (Not Small, Women-owned or Minority-owned)

**SUPPLIER REGISTRATION** – The County of Henrico encourages all suppliers interested in doing business with the County to register with eVA, the Commonwealth of Virginia’s electronic procurement portal, <http://eva.virginia.gov>.

eVA Registered?  Yes  No

If certified by the Virginia Minority Business Enterprises (DMBE), provide DMBE certification number and expiration date.

N/A NUMBER

N/A DATE

### DEFINITIONS

For the purpose of determining the appropriate business category, the following definitions apply:

**"Small business"** means a business, independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or annual gross receipts of \$10 million or less averaged over the previous three years. One or more of the individual owners shall control both the management and daily business operations of the small business.

**"Women-owned business"** means a business that is at least 51 percent owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest is owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women.

**"Minority-owned business"** means a business that is at least 51 percent owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals.

**"Minority individual"** means an individual who is a citizen of the United States or a legal resident alien and who satisfies one or more of the following definitions:

1. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
2. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Mariana Islands, the Philippines, a U.S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part.
3. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
4. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.

**"Service disabled veteran business"** means a business that is at least 51 percent owned by one or more service disabled veterans or, in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more individuals who are service disabled veterans and both the management and daily business operations are controlled by one or more individuals who are service disabled veterans.

**"Service disabled veteran"** means a veteran who (i) served on active duty in the United States military ground, naval, or air service, (ii) was discharged or released under conditions other than dishonorable, and (iii) has a service-connected disability rating fixed by the United States Department of Veterans Affairs.

**"Employment services organization"** means an organization that provides community-based employment services to individuals with disabilities that is an approved Commission on Accreditation of Rehabilitation Facilities (CARF) accredited vendor of the Department of Aging and Rehabilitative Services.

**ATTACHMENT C**  
**Virginia State Corporation Commission (SCC)**  
**Registration Information**

**The Offeror:**

is a corporation or other business entity with the following SCC identification number:  
F1395682 **-OR-**

is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust **-OR-**

is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from Bidder's out-of-state location) **-OR-**

is an out-of-state business entity that is including with this bid/proposal an opinion of legal counsel which accurately and completely discloses the undersigned Bidder's current contracts with Virginia and describes why those contracts do not constitute the transaction of business in Virginia within the meaning of §13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

Please check the following box if you have not checked any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids:



**ATTACHMENT D**  
**PROPRIETARY/CONFIDENTIAL INFORMATION IDENTIFICATION**

NAME OF OFFEROR: Scholastic Inc.

Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Offeror must invoke the protections of Va. Code § 2.2-4342(F) in writing, either before or at the time the data or other materials are submitted. The Offeror must specifically identify the data or materials to be protected including the section(s) of the proposal in which it is contained and the pages numbers, and state the reasons why protection is necessary. A summary of trade secrets and proprietary information submitted shall be submitted on this form. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. Va. Code § 2.2-4342(F) prohibits an Offeror from classifying an entire proposal, any portion of a proposal that does not contain trade secrets or proprietary information, line item prices, or total proposal prices as proprietary or trade secrets. If, after being given reasonable time, the Offeror refuses to withdraw such classification(s), the proposal will be rejected.

SECTION/TITLE	PAGE NUMBER(S)	REASON(S) FOR WITHHOLDING FROM DISCLOSURE
Pricing Spreadsheets	Separately uploaded files that make up Tab 6	Scholastic requests that all 3 pricing documents, which have been uploaded as separate files, remain as proprietary and confidential, due to competitive business reasons.
Pricing Schedule - description of Discounts, Additional Expenses, and Value-Added Items	Tab 6	This section of Tab 6 needs to remain confidential because of our description of value added items that are unique to this bid.

**ATTACHMENT E**  
**COUNTY OF HENRICO**  
**INSURANCE SPECIFICATIONS**

The following insurance coverages and limits are required in order to provide goods, services, construction, professional and non-professional services to Henrico County general government agencies and Henrico County Public Schools. These requirements are specific to this procurement and may or may not be the same for future requests.

**Please be sure and review the Additional Requirements Section**

The Successful Bidder/Offeror shall carry Public Liability Insurance in the amount specified below, including contractual liability assumed by the Successful Bidder/Offeror, and shall deliver a Certificate of Insurance from carriers licensed to do business in the Commonwealth of Virginia and that is representative of the insurance policies. The Certificate shall show that the policy has been endorsed to add the County of Henrico and Henrico County Public Schools named as an additional insured for the Commercial General Liability coverage. ***The certificate must not show in the description of operations section that it is issued specific to any bid, job, or contract.*** The coverage shall be provided by a carrier(s) rated not less than “A-” with a financial rating of at least VII by A.M. Best or a rating acceptable to the County. In addition, the Successful Bidder/Offeror shall agree to give the County a minimum of 30 days prior notice of any cancellation or material reduction in coverage.

**Workers’ Compensation**

Statutory Virginia Limits

Employers’ Liability Insurance - \$100,000 for each Accident by employee  
\$100,000 for each Disease by employee  
\$500,000 policy limit by Disease

**Commercial General Liability**

\$1,000,000 each occurrence including contractual liability for specified agreement  
\$2,000,000 General Aggregate (other than Products/Completed Operations)  
\$2,000,000 General Liability-Products/Completed Operations  
\$1,000,000 Personal and Advertising injury  
\$ 100,000 Fire Damage Legal Liability

**Business Automobile Liability** – including owned, non-owned and hired car coverage

Combined Single Limit - \$1,000,000 each accident

**Umbrella Liability**

\$2,000,000 Per Occurrence and in the aggregate

## Additional Requirements

In addition to the requirements above, the Successful Bidder/Offeror shall thoroughly review the scope of work that is included and if any of the following are included in the services that will be provided, the following additional insurance will be required, if required:

- Professional Liability - \$2,000,000 Per Occurrence (or limit in accordance with Statute for Medical Professional)**  
Required if the Scope includes providing advice or consultation including but not limited to; lawyers, bankers, physicians, programming, design (including construction design), architects & engineers and others who require extensive education and/or licensing to perform their duties.
- Cyber Liability - \$2,000,000 Per Occurrence**  
Required if the Scope includes the collection and electronic transmittal of Personal Health Insurance (PHI), or any other demographic data on individuals including but not limited to Name, Address, Social Security Numbers or any other sort of personally identifying information.
- Abuse and Molestation Coverage - \$1,000,000 Per Occurrence**  
Required if the scope of work includes the offering of professional or non-professional services to any child or student where one on one contact or consultation is to be provided.
- Pollution Liability - \$1,000,000 Per Occurrence**  
Required if the scope of work involves the use (other than in a motor vehicle) or removal of a substance or energy introduced into the environment that potentially has an undesired effect or affects the usefulness of a resource. These include, but are not limited to Asbestos, PCB's, Lead, Mold, and Fuels.
- Explosion, Collapse & Underground Coverage (XCU)**  
Required of a Contractor in limits equal to the General Liability Limit when the Scope includes any operations involving Blasting, any work underground level including but not limited to wires, conduit, pipes, mains, sewers, tanks, tunnels, or any excavation, drilling, or similar work.
- Builders Risk Coverage**  
Required if the scope of work includes the ground up construction of a structure. Limit of insurance shall be 100% of the completed value of the structure. For projects for the renovation of an existing structure, The County shall insure the Builder's Risk with the Contractor being responsible for the first \$10,000 of any claim.
- Other as Specified Below**  
\_\_\_\_\_

**NOTE 1:** The commercial general liability insurance shall include contractual liability. The contract documents include an indemnification provision(s). The County makes no representation or warranty as to how the Bidder/Offeror's insurance coverage responds or does not respond. Insurance coverages that are unresponsive to the indemnification provision(s) do not limit the Bidder/Offeror's responsibilities outlined in the contract documents.

**NOTE 2:** The intent of this insurance specification is to provide the coverage required and the limits expected for each type of coverage. With regard to the Business Automobile Liability and Commercial General Liability, the total amount of coverage can be accomplished through any combination of primary and excess/umbrella insurance. This insurance shall apply as primary insurance and non-contributory with respect to any other insurance or self-insurance programs afforded the County of Henrico and Henrico County Public Schools. This policy shall be endorsed to be primary with respect to the additional insured.

**NOTE 3:** Title 65.2 of the Code of Virginia requires every employer who regularly employs three or more full-time or part-time employees to purchase and maintain workers' compensation insurance. If you do not purchase a workers' compensation policy, a signed statement is required documenting that you are in compliance with Title 65.2 of the Code of Virginia.

**NOTE 4:** The Certificate Holder Box shall read as follows:  
*County of Henrico*  
*Risk Management*  
*PO Box 90775*  
*Henrico, VA 23273*



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
02/28/2022

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

<b>PRODUCER</b> Willis Towers Watson Northeast, Inc. c/o 26 Century Blvd P.O. Box 305191 Nashville, TN 372305191 USA	<b>CONTACT NAME:</b> Willis Towers Watson Certificate Center <b>PHONE (A/C, No, Ext):</b> 1-877-945-7378 <b>FAX (A/C, No):</b> 1-888-467-2378 <b>E-MAIL ADDRESS:</b> certificates@willis.com														
<b>INSURED</b> Scholastic Inc. and all wholly owned subsidiaries, 557 Broadway New York, NY 10012	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: center;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: center;">NAIC #</th> </tr> <tr> <td>INSURER A: ACE American Insurance Company</td> <td style="text-align: center;">22667</td> </tr> <tr> <td>INSURER B: Travelers Indemnity Company</td> <td style="text-align: center;">25658</td> </tr> <tr> <td>INSURER C: Indemnity Insurance Company of North Ameri</td> <td style="text-align: center;">43575</td> </tr> <tr> <td>INSURER D: Continental Casualty Company</td> <td style="text-align: center;">20443</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: ACE American Insurance Company	22667	INSURER B: Travelers Indemnity Company	25658	INSURER C: Indemnity Insurance Company of North Ameri	43575	INSURER D: Continental Casualty Company	20443	INSURER E:		INSURER F:	
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INSURER D: Continental Casualty Company	20443														
INSURER E:															
INSURER F:															

**COVERAGES**

**CERTIFICATE NUMBER:** W24042452

**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR		POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
		INS	WVD					
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR	Y		HDO G72481252	02/28/2022	02/28/2023	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 250,000
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			ISA H25557487	02/28/2022	02/28/2023	COMBINED SINGLE LIMIT (Ea accident)	\$ 3,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
							\$	
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CUP-1T598016-22-NF	02/28/2022	02/28/2023	EACH OCCURRENCE	\$ 2,000,000
							AGGREGATE	\$ 2,000,000
								\$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WLR C68913846	02/28/2022	02/28/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
D	Cyber Security Liability			596664040	02/28/2022	02/28/2023	Per Claim/Aggregate Retention:	\$5,000,000 \$500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Covers All Scholastic Events And Services

County of Henrico and Henrico County Public Schools are included as Additional Insureds as respects to General Liability when required by written contract.  
 General Liability policy shall be Primary and Non-contributory with any other insurance in force for or which may be purchased by Additional Insureds.

**CERTIFICATE HOLDER**

**CANCELLATION**

County of Henrico Attn: Risk Management PO Box 90775 Henrico, VA 23273	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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**ATTACHMENT F**  
**DIRECT CONTACT WITH STUDENTS**

Name of Offeror: Scholastic Inc.

Pursuant to Va. Code § 22.1-296.1, as a condition of awarding a contract for the provision of services that require the contractor or employees of the contractor to have direct contact with students on school property during regular school hours or during school-sponsored activities, the contractor shall provide certification of whether any individual who will provide such services has been convicted of any violent felony set forth in the definition of barrier crime in subsection A of Va. Code § 19.2-392.02; any offense involving the sexual molestation, physical or sexual abuse, or rape of a child; or any crime of moral turpitude.

Any individual making a materially false statement regarding any such offense is guilty of a Class 1 misdemeanor and, upon conviction, the fact of such conviction is grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services.

**As part of this submission, I certify the following:**

- None of the individuals who will be providing services that require direct contact with students on school property during regular school hours or during school-sponsored activities have been convicted of a violent felony set forth in the definition of “barrier crime” in Va. Code § 19.2-392.02(A); an offense involving the sexual molestation, physical or sexual abuse, or rape of a child;**

**And (select one of the following)**

**None of the individuals who will be providing services that require direct contact with students on school property during regular school hours or during school-sponsored activities have been convicted of any felony or any crime of moral turpitude.**

**or**

**One or more individuals who will be providing services that require direct contact with students on school property during regular school hours or during school-sponsored activities has been convicted of a felony or crime of moral turpitude that is not set forth in the definition of “barrier crime” in Va. Code § 19.2-392.02(A) and does not involve the sexual molestation, physical or sexual abuse, or rape of a child. (In the case of a felony conviction meeting these criteria, the contractor must submit evidence that the Governor has restored the individual’s civil rights.).**



*Signature of Authorized Representative*

Harold Edwards

*Printed Name of Authorized Representative*

*Printed Name of Vendor*

*(if different than Representative)*

## **Other Attachments (e.g. W9)**

STATE OF NEW YORK

DEPARTMENT OF STATE

Certificate of Status

I, ROBERT J. RODRIGUEZ, Acting Secretary of State of the State of New York and custodian of the records required by law to be filed in my office, do hereby certify that upon a diligent examination of the records of the Department of State, as of the date and time of this certificate, the following entity information is reflected:

**Entity Name:** SCHOLASTIC INC.  
**DOS ID Number:** 105083  
**Entity Type:** DOMESTIC BUSINESS CORPORATION  
**Entity Status:** EXISTING  
**Date of Initial Filing with DOS:** 10/13/1955

**Statement Status:** CURRENT  
**Statement Due Date:** 10/31/2023

No information is available from this office regarding the financial condition, business activity or practices of this entity.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on February 24, 2022 at 07:01 P.M.

ROBERT J. RODRIGUEZ, Acting Secretary of State

A handwritten signature in black ink that reads "Brendan C. Hughes".

By Brendan C. Hughes  
Executive Deputy Secretary of State

Authentication Number: 100001139260 To Verify the authenticity of this document you may access the  
Division of Corporation's Document Authentication Website at <http://ecorp.dos.ny.gov>



# Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
 See Specific Instructions on page 3.

2 Business name/disregarded entity name, if different from above <b>Scholastic Inc.</b>	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ▶ _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
557 Broadway New York, NY 10012	Requester's name and address (optional)
7 List account number(s) here (optional)	

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>									
<b>or</b>									
<b>Employer identification number</b>									
1	3	-	1	8	2	4	1	9	0

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶ 12/26/22
------------------	----------------------------	-----------------

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*

Tab 2  
Statement of the Scope

## **TAB 2 – STATEMENT OF THE SCOPE**

The Successful Offeror(s) shall provide all labor, materials, books, an ordering method, delivery and setup for the purchase of new libraries, expansion of current libraries, and replacement of portions of the libraries already in place.

Yes, Scholastic’s proposal submission meets these requirements. Additionally, Scholastic has been working in partnership with Henrico County Public Schools to provide high-quality books that meet the needs of this RFP since 2017. Scholastic would like to continue this collaboration.

Scholastic’s knowledgeable team helps administrators and teachers:

- Make decisions to immediately improve print- and content-rich classroom learning environments
- Understand how a high-quality classroom library is central to the goals of the reading program
- Determine the quality of the district’s existing classroom libraries
- Identify the professional development needs around effectively using a wide range of multi-genre, multi-format books and digital texts to reinforce superior literacy instruction

Scholastic has developed a highly experienced team that has provided services to school districts for several decades. Scholastic holds a unique position in the marketplace because of its unique distribution channels for publishing and licensing rights to children’s books. Scholastic is neither a typical publisher, who is limited to distributing just their titles, nor a jobber who often lacks the deep instructional expertise that is necessary to publish and market leading instructional programs in the K-12 market. It is this unique market position that allows Scholastic to offer the County of Henrico the expertise to curate classroom libraries that are aligned to Virginia standards or to any scope and sequence that is needed while also providing “classroom ready” labeling services customized to the precise requirements of the County of Henrico. Improved student outcomes will result from making high-quality classroom libraries available to the County of Henrico students, but it is also understood that the libraries need to be organized and inventoried so that the investment the County of Henrico makes will be protected and utilized to its full potential by both teachers and students.

The team that will bring the work of this RFP to fruition will be led by local Senior Account Executive Kimber Pennington—a veteran sales professional who has experience in classroom markets and customization, and who has established a relationship with HCPS in working to meet your needs for books with the previous RFP—and Director of Operations, Irene Malcolm. She will oversee the County of Henrico order should Scholastic be awarded, including forecasting, planning, order processing, and fulfillment. Scholastic has experience in fulfilling multi-million-dollar classroom library projects in several large school districts. Irene and the sales operations team work closely with Kimber Pennington and sales management to develop the project plan in collaboration with the County of Henrico.

The sales operations and sales team must work across many functional areas, but especially Supply Chain and Order Fulfillment (including processing departments). Scholastic National Service Organization (NSO) provides superior warehouse and fulfillment services. Many of the team members that would be working on the County of Henrico solution also worked on the highly complex and high-profile distribution of the seven Harry Potter books – the highest selling children’s books in history. These books were distributed from the NSO facility in Jefferson City, MO.

The team is highly tuned, but it begins with a solid plan that is worked out in partnership with the customer. Scholastic has the experience over many projects to know that a good plan backed by a strong partnership characterized by compromise and mutual respect will go a long way in assuring a successful implementation. Scholastic has proven that the Company can do it successfully many times for many large districts and can continue to do so for HCPS.

## Tab 3

# Offeror Qualifications and Experience

### **TAB 3 - OFFEROR QUALIFICATIONS AND EXPERIENCE**

In this tab, Offerors should demonstrate the Offeror's, and their staff's, qualifications and experience in providing the services as requested in this Request for Proposal.

Scholastic would be honored and privileged to partner with the County of Henrico for this initiative. Scholastic is ideally suited to provide Classroom Library Book Services to the County of Henrico Public Schools for the following reasons:

- The company has over 100 years of experience in providing classroom books to school districts around the country. Over the years, Scholastic has fine-tuned order processing and customer service to a high state of performance.
- Local Senior Account Executive, Kimber Pennington, who has over 11 years' experience of working with districts across the state of Virginia and Washington D.C., will be the sole point of contact for the County of Henrico for customized service; she will also do a personalized classroom library analysis when requested.
- Kimber Pennington also arranged a) the involvement of the Director of Operations, Irene Malcom, in the Scholastic response to this RFP from the beginning to facilitate the completion of the orders should Scholastic be awarded, and b) the assistance of a team of Scholastic educational experts to create the title list according to the specifications.
- Scholastic provides authentic books by renowned authors and award-winning illustrators that are high-quality and enjoyed by teachers and students nationwide. Scholastic continually adds new titles every year, and our proposed list includes new titles.
- Scholastic custom collection services are designed to ensure all collections adhere to the research-based benchmarks for what constitutes an effective classroom library.
- Scholastic has a huge warehouse and inventory that maximizes choice, keeps backorders to a minimum, and allows large-scale orders, such as those for new schools or back-to-school orders, to be a stress-free reality.
- The Scholastic Teacher Store is a high-quality, popular, convenient website with customer-friendly search functionality and detailed descriptions of books; however, local Senior Account Executive, Kimber Pennington, is available at any time to assist in quotes or facilitate the placement of an order.
- Scholastic is offering 25% or higher discounts from list price on books and free shipping
- Scholastic provides for the whole child, the whole teacher, the whole school, and the whole district to ensure that all needs are being met within the capabilities of the company and contract requirements.

**Please also see the Value Added section in TAB 6 – Pricing Schedule/Cost Proposal.**

Offerors should provide, at a minimum, documentation demonstrating that they are regularly engaged in supplying classroom libraries, have been a provider of such materials and services to public school divisions in Virginia for no less than three (3) years, can provide quality paperback books with a variety of grade-appropriate literary content and levels in a mixture of genres, and have experience in analyzing current classroom libraries and school data to determine the appropriate needs without duplication of titles across grade levels.

Scholastic Inc. has been in existence since 1920 and is the world's largest publisher and distributor of children's books, a leading provider of print and digital instructional materials for Prekindergarten to grade 12, and a producer of educational and entertaining children's media. Through our collaboration with thousands of schools and organizations, Scholastic's Education division is pleased to be recognized as an active literacy partner in providing educators with professional development services, *Scholastic Learning Supports*, and Family and Community Engagement (FACE) programs and services. The company creates quality books and eBooks, educational materials and programs, and other products that, in combination, offer schools customized and comprehensive solutions to support children's learning both at school and at home.

Scholastic seeks to foster literacy and to strive for excellence in all fields of learning and literature, while respecting the worth and dignity of each individual student and educator it reaches. Scholastic operates in 13 countries and exports to more than 150 countries around the world, bringing high-quality books and researched-based educational materials to children in more than 40 languages. Every year Scholastic ships hundreds of millions of books and educational products worldwide. Scholastic has been regularly engaged in supplying classroom libraries across the nation for decades.

Scholastic will demonstrate in this section of the proposal that the Company:

- Has been a provider for classroom libraries in Virginia for 10+ years
- Can provide quality paperback books with a variety of grade-appropriate literacy content and levels in a mixture of genres
- Has a team of educational experts, based primarily in Virginia, whose job is to create customized lists for districts to meet their needs—including not duplicating titles across grade levels—and correlate books to state academic standards
- Has a state-of-the art warehouse with Value-Added Processing that can meet the specific requirements of the County of Henrico
- Has experience in analyzing current classroom libraries and school data to determine the appropriate needs, along with personalized consultation and customization from local Senior Account Executive, Kimber Pennington
- Works with districts on classroom library initiatives across the country and is providing in this section of the RFP three case studies to illustrate the range of our ability to work with County of Henrico

### **Experience Providing Classroom Libraries in Virginia**

Scholastic has been a provider of classroom libraries in Virginia for many years. Local Senior Account Executive Kimber Pennington has been working closely with school districts in Virginia and Washington D.C. since she started working for Scholastic in 2011, including work over the past four years with Henrico schools.

She has worked at the district level and the individual school level to customize classroom libraries around curricular needs, leveled reading needs, and student interest. The photographs in this section are from Virginia classroom libraries that Kimber Pennington has personally customized.



The district contacts listed in *TAB 4–References* will attest to their satisfaction with their Scholastic experience and Kimber’s commitment to service:

- Campbell County Public Schools (VA)
- Maryville City Schools (TN)
- Petersburg City Schools (VA)
- Houston ISD (TX)

The purchases by these districts include customized classroom libraries similar to those requested by the County of Henrico RFP. And, it goes without saying that Henrico has worked closely with Scholastic over the past four year to utilize the prior classroom library bid from 2016-2017 to build out classroom libraries. The District is therefore very familiar with our work in this arena.



### **Quality Paperback Books Through a Team of Educational Experts**

Scholastic has a strong, comprehensive team of educational and literacy experts who have worked diligently since 1994 to identify only the best fit books to make available to schools/districts for purchase. The combined talents of this team, including individuals with long histories in the schools, with publishing, book purchases, and literacy instruction, allows them to hand pick books that are authentic, motivational, and able to attract readers at levels of skill and interest.

The customized list provided in this RFP submission was completed by experts from this team who specialize in operational book lists for schools, in partnership with your Virginia Account Executive, Kimber Pennington, who understands your district well (due to prior classroom library work over the past four years). This team has taken into consideration the expressed needs of the County of Henrico as stated in this RFP.

### **Educational Experts Use Research-Based Benchmarks to Develop Customized Classroom Libraries**

Access to books is essential for nurturing reading achievement, and Scholastic classroom libraries provide students access to a wide variety of authentic trade books. Creating the most effective, targeted, standards-based independent reading libraries is expertly done by Scholastic professionals and educators.

As evidenced in the current bid, Scholastic has recommended 300 titles per grade level (PreK-8), along with separate lists of “other” collections of interests. These separate collections include Spanish and bilingual books (a stand alone pricing sheet for these collections), as well as other high interest, pre-curated collections that schools/classrooms may wish to purchase on top of their selected 300 titles per grade level.

Scholastic can comfortably promote these “other” collections because of the care and value placed on curating each collection in advance of this solicitation. Books included in pre-curated collections have been read, reviewed, and evaluated for content, accuracy, authenticity, text features, literary elements, age appropriateness, and curriculum value. The books among our 300-book titles lists, as well as the books in the optional “other” collections represent high quality, content-rich, high-interest, leveled, complex texts that are new, popular, favorites and classics across fiction and nonfiction. Scholastic curated collections include literature that inspires, informs, entertains, and educates students. This literature is also culturally responsive and authentic, as Spanish language books are transadapted rather than “translated,” which ensures that the text stays true to the original, authentic text.

### **Scholastic Warehouse and Operations**

Scholastic is able to draw on its over 100 years of experience and vast resources to maintain low overhead, efficient order processing and warehousing, and savings based on high-volume sales to provide cost-effective services and curricular resources. This allows Scholastic to become a valued partner who can build consistency and sustainability – along with free customization to meet the curricular and budgetary needs of the County of Henrico.

Scholastic has a sophisticated “future view” system for managing our supply chain. As the world’s largest children’s book publisher, we have an extensive network of suppliers both internationally and domestically that can meet increasing or changing inventory needs in a short time to fulfill a customer need. Scholastic has a million square foot distribution center with a highly functioning warehouse management system that ensures our inventory is maintained, restocked, and fulfilled in a timely manner to meet customer’s needs.

Scholastic has developed a unique Value Added Processing (VAP) department within the fulfillment cycle that allows Scholastic to customize an order to meet a teacher’s specific needs. That customization could be a curated list of titles aligned to a district framework or a theme, adherence of labels and bar codes to assist in inventory management, or special sorting and carton labeling to enable books to be unpacked efficiently in a school and be “classroom ready” for teachers to use.



## **Case Studies of Partnerships that Included Classroom Library Initiatives Across the County**

### ***Houston Independent School District***

*Scholastic Professional* has been partnering with Houston ISD for over six years: from the 2011-2012 academic year through academic year 2016-2017 (and continuing). This six-year collaboration has been marked by documented academic gains in reading achievement, successes that have been specifically attributed to Scholastic instructional guidance and augmentation of Houston ISD classroom libraries. A strong model of systematic learning, from 2011-2017, Houston ISD has utilized Scholastic professional development services, purchased supplemental products including enhanced leveled bookrooms, and established initiatives in each successive year to create a more unified approach to literacy achievement that complements Houston ISD goals, as well as individual school needs.

#### PARTNERSHIP WITH SCHOLASTIC PROMOTES CYCLE OF IMPROVEMENT

Scholastic began its partnership with Houston ISD in 2011-2012 academic year, through an effort to bring enhancement of the district's classroom libraries with the addition of high-quality authentic texts. The *Scholastic Professional* literacy consultant team also provided professional development in evidence-based guided reading instruction to promote instructional consistency and differentiated small-group instruction in the classroom. Changes were implemented districtwide, ensuring equitable access for all students to instructional improvements in reading.

From 2013 through 2015, Houston ISD expanded its Scholastic partnership again, purchasing an array of additional leveled libraries to compliment the establishment of its newly-implemented Literacy by 3 Initiative. Based on positive achievement scores, Houston ISD replicated its guided reading approach throughout its campuses. Houston ISD purchased *D3 Libraries*, read-aloud sets, and Spanish read-aloud titles for over 140 campuses.

Throughout this period, HISD also expanded its literacy initiative to grades 4 and 5, as well as to its middle schools, incorporating additional leveled bookrooms for pre-schools. Moreover, specific schools accessed Title I funding to purchase Scholastic coaching to ensure fidelity to the application of guided reading instructional changes, which has promoted measurable success.

#### INSTRUCTIONAL COACHING INCREASED USE OF PURCHASED RESOURCES

In March 2015, Montgomery Elementary School purchased a three-year *Scholastic Professional* learning plan that included instructional coaching. This school is also the first Houston ISD campus to have purchased the *Scholastic Traits Writing* program to supplement its guiding reading program. Montgomery Elementary School serves as a model of strategic comprehensive literacy planning that demonstrates how pairing Scholastic high-quality classroom libraries and supplemental resources with expert evidence-based instructional guidance and coaching combine to promote academic success. Montgomery Elementary School found that the addition of coaching to its professional learning plan increased the use of the classroom libraries by teachers and students alike, providing a more integrated literacy plan that promoted academic growth.

Following the success in Montgomery Elementary School, Houston ISD has purchased *Traits Writing* for grades 1-4 in its entire district and is exploring expansion into K-5. Moreover, Montgomery Elementary School has been chosen as a Scholastic Lighthouse Schools due to the significant gains it has documented in response to receipt of Scholastic coaching, a compliment to its Literacy by 3 Initiative, guided reading instruction, and classroom libraries. Several school districts from around the nation have visited Montgomery Elementary to observe its exemplary Literacy by 3 Initiative.

Scholastic also provided instructional content and coaching for HISD administrators to ensure a strategic and sustainable permeation of instructional improvement. Valuing the importance of creating a comprehensive system of learning, more than 100 school principals participated in a four-day Scholastic led institute to learn about the guided reading instructional model and coaching methodology that would be delivered to teacher at specific schools.

#### ACHIEVEMENTS BROADEN THROUGH CONTINUED PARTNERSHIP

HISD, the largest school district in Texas, is comprised of 287 schools from early childhood to high school and of approximately 215,000 students. The seventh largest school district in the United States, HISD has a diverse student population of about 62% Hispanic, 24.5% African American, 8.4% white, and 3.7% Asian. About 100 languages are spoken in the homes of students. The District has continued to embrace academic achievement through the hard work and dedication of educators, students, parents, and partners such as Scholastic. Some of the additional positive literacy outcomes are:

- In 2015, HISD noted a two-point gain on the state’s reading exam, with 69% of third graders passing, increasing the statewide reading average by one point to 77% passing.
- In addition, the State of Texas Academic and Readiness test (STARR) scores increased by two points over the previous year.
- In 2016-2017, in addition to purchasing supplemental materials to enhance its libraries, Houston ISD purchased trade books and Scholastic classroom magazines to increase students’ access to high-quality print.
- By 2016, Houston’s *Real Men Read*, a program which was initiated to support its Literacy by 3 effort, by providing mentoring and supporting the building of home libraries, had expanded into more than 70% of Houston’s Head Start centers and 49 schools. Their collaboration with the *Scholastic R.E.A.L.* program, a mentoring program that partners caring adults with students for an hour each month, has garnered two awards from the Texas Association for Partnership in Education.

#### **School District of Palm Beach County**

After years of using a combination of comprehensive core or basal reading program and a balanced literacy approach, the School District of Palm Beach County recently transitioned to using solely a literature-based balanced literacy approach for kindergarten to grade 5 reading and writing instruction. This new approach is formally known as the K-5 Elementary Literacy Initiative. The move was thoughtfully-planned over the course of several years, in part in response to the higher expectations placed on students’ literacy skills by the new Language Arts Florida Standards (LAFS).

One fundamental component of the balanced literacy approach is students’ immersion in a classroom environment rich in diverse reading materials. The School District purchased libraries of books and materials from Scholastic Inc., and they provided these materials to every elementary school in the District. The books and materials supplied by Scholastic were both informational and narrative, and they provided opportunities for read-alouds, shared reading, small-group instruction/guided reading, and independent reading. Scholastic also provided implementation training to enable principals and teachers to make this transition successfully.

#### **Austin Independent School District, TX**

In 2016-17, Austin Independent School District (Austin ISD) launched a progressive, PreK-12 literacy initiative with a long-term, three-year, strategic plan designed to respond to the lack of an existing cohesive and structured literacy strategy. The Austin ISD goal was to strengthen literacy achievement and establish changes in school structure that embrace student reading and strengthen writing through improved instruction. The district partnered with Scholastic to accomplish this goal.

1. Planning – *Scholastic Professional* held collaborative consulting sessions with key school officials to determine existing literacy strategies and to customize a plan to match the specific needs of the District. With the District input, Scholastic tailored a literacy plan that provided professional learning for all grade levels, Pre-K –12. The plan also included district-wide literacy strategies woven in throughout the school day, as well as vertically aligned Language Arts class schedules.

2. Independent Reading Initiative – Austin ISD wanted a district-wide structured independent reading initiative that builds on established research that indicates, “access to books, personal choice over what to read, and time to read in school results in increased motivation and reading achievement” (*Kelly & Clausen, 2010; Worthy & Roser, 2010; Guthrie, 2008; Routman, 2008*). The Scholastic plan committed Austin schools to 20 minutes per day of structured independent reading for each child. Partnered with customized classroom libraries established in collaboration with Scholastic, the structured independent reading initiative encourages active use of the varied texts available. The customized library texts, selected in consultation with Scholastic education experts, include a focus on language and culturally-relevant fiction, nonfiction, and content-area texts.
3. Professional Learning Workshops – In July 2016, professional learning workshops began with school administrators in attendance to ensure sustainability and establishment of a common language and understanding of literacy plans and new instructional practices. Throughout the school year, teachers participated in workshops: they learned how to scaffold students to maximize independent reading, gather independent reading data to guide instruction, and access resources, such as prompts and other tools to support facilitation of text discussions with students.
4. Ongoing Professional Learning – Austin ISD has asked Scholastic to continue professional learning work in the 2017-18 school year to promote changes in instructional practice and build on the structured independent reading initiative. Teachers will deepen comprehension through further discussion and hone skills to effectively link reading with writing instruction. Additionally, teachers, administrators, and team leaders will receive an array of workshops to develop guided reading instructional practice with small groups, emphasizing blended learning opportunities.
5. Results – Perceptual data—from surveys and focus groups—collected by Austin ISD reflects an overwhelmingly positive response to independent reading blocks and classroom libraries. One hundred percent of teachers report increased student motivation and performance. The response to coaching is also positive. Teachers and administrators report that classroom-based coaching responds to individual teaching needs and hastens instructional improvements. Teachers requested additional coaching to improve mastery of strategies learned.

If subconsultants are to be utilized, provide similar documentation to what has been requested of the Offeror in this section.

Not applicable.

Tab 4  
References

#### **TAB 4 - REFERENCES**

In this tab, Offerors should include a minimum of three (3) references from public school systems in Virginia or other states, where the Offeror has provided services similar to the services being solicited in this Request for Proposals. The information provided should include a contact person's name, position, up-to-date telephone number and email address, the school system for which the contact person worked, and the time period of the services performed.

##### **(1) Campbell County Public Schools**

684 Village Highway  
Rustburg, VA 24588  
Ashley Wallace-Walsh, Director of Elementary Education  
[awallace@campbell.k12.va.us](mailto:awallace@campbell.k12.va.us)  
434-332-8227  
Time Period: Purchased customized classroom libraries in 2015, 2016, and 2017.

##### **(2) Maryville City Schools**

833 Lawrence Avenue  
Maryville, TN 37803  
Amy Vagnier, Assistant Director of Schools  
[Amy.Vagnier@maryville-schools.org](mailto:Amy.Vagnier@maryville-schools.org)  
865-982-7121  
Time Period: April 2019 to present.

##### **(3) Petersburg City Schools**

255 South Boulevard East  
Petersburg, VA 23805  
April Blunt, Director of State and Federal Programs  
[apblunt@petersburg.k12.va.us](mailto:apblunt@petersburg.k12.va.us)  
(804) 862-7089 Ext: 3  
Time Period: Classroom Libraries for all schools, purchased 2016-17.

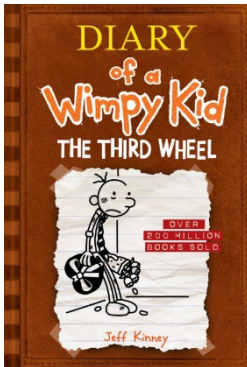
##### **(4) Houston ISD**

4400 W 18<sup>th</sup> Street  
Houston, TX 77092  
Dr. Shawn Bird, Chief Academic Officer  
[Shawn.Bird@HoustonISD.org](mailto:Shawn.Bird@HoustonISD.org)  
323-208-2173  
Time Period: Houston ISD has had an ongoing relationship with Scholastic since 2011. Dr. Bird can describe an initiative where the district purchased specialized classroom libraries and professional development. The major classroom library purchase was in 2014, but Scholastic has been awarded other RFPs in Houston since then, for example, Continued Professional Development in March 2016.

Tab 5  
Project Approach and Implementation  
of Services

## **TAB 5 – PROJECT APPROACH / IMPLEMENTATION OF SERVICES**

In this tab, Offerors should demonstrate their knowledge and understanding of the scope of work requested in this Request for Proposal as demonstrated in Section III, Items A through D. Offerors should provide, in detail, their approach to fulfilling the scope of services being solicited by this Request for Proposal and demonstrate their compliance with the requirements of the Scope of Services. If subconsultants are to be utilized, provide the services that they will be providing.



There are no subconsultants named in this Scholastic proposal. Scholastic has longstanding business relationships with collection curators, printers, and common carrier transportation companies that the Company is using as normal operating procedures and can assure the County of Henrico that our services will be of the highest quality.

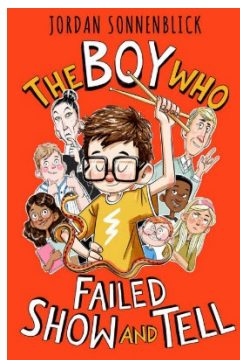
The Scope of Work is addressed in TAB 2 of this response. HCPS can be confident that Scholastic can meet the needs outlined in this RFP because we have been working diligently to do so since 2017. We would very much like to continue this successful book partnership.

### **A. General Book Requirements**

The Successful Offeror(s) shall:

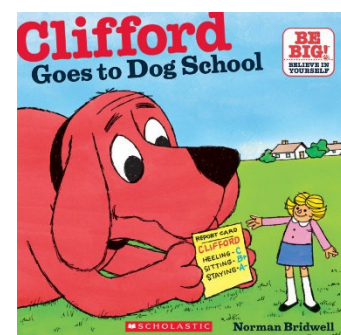
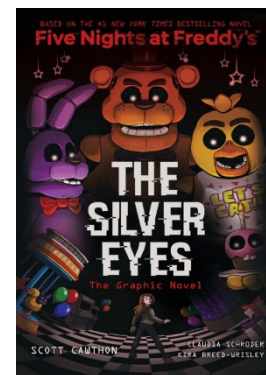
1. Provide books appropriate for students in elementary grades that include a variety of fiction, award-winning books, realistic fiction, narrative non-fiction, high interest non-fiction, popular trade books, graphic novels, classic titles, decodables and series;

With thousands of paperback titles from which to choose, Scholastic can partner with the County of Henrico to provide customized classroom libraries to meet its needs in a wide variety of areas. Scholastic has attached a “sample list” of 300-title libraries per grade level that shows evaluators the criteria requested in the RFP, including genre and reading level. The list for each grade level will include a split of fiction and nonfiction over a variety of genres and topics. Scholastic is willing to customize and tailor the proposed list even further based on the direction of the County of Henrico. As specified, the list will include a mix of popular trade books, award-winning titles, series books, classic titles, graphic novels, and high-interest nonfiction.

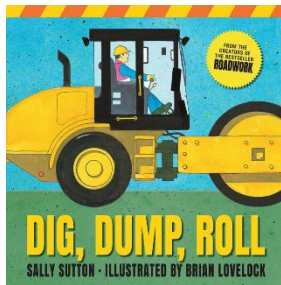


Local Senior Account Executive Kimber Pennington directed the team of educational experts curating the customized 300-title libraries for the County of Henrico to include strong, authentic text for picture walks, read alouds, partner reading, and appropriate levels for independent reading (for example, levels A-D for Kindergarten).

In the primary grades, Scholastic is dedicated to providing emerging readers with colorful and detailed illustrations. The importance of high-quality illustrations is essential to successfully connect the picture to the text and engage K-1 readers. This interplay between illustrations and text brings a book to life to tell the whole story. Scholastic appeals to young readers with the use of high-interest characters, such as Clifford and Bad Kitty, who are illustrated in the book collection for the



County of Henrico.



In the 2017 *Kids and Family Reading Report, 6th Edition*, Scholastic reports that across gender and age, choice is important. Eighty-nine percent of students, ages 6-17, agreed that their favorite books are the ones they have picked out themselves. The fiction books in the Scholastic submission include books children will respond to—with universal themes and topics that relate to their everyday lives and interests.

Some examples of themes in this collection are good vs. evil, hard work will be rewarded, resilience and hope, patience is a virtue, healthful foods are important to eat, life lessons are valuable, all living things depend on one another, and cleverness is more important than power. Topics in the Scholastic customized collections include animals, sports, school, friends, change, family, transportation, the environment, traditions, loss, adoption, pets, moving, quests, and loneliness. Discovering a new, favorite book series is like finding a new friend. Students can follow the characters on episodic adventures—whether they’re venturing out on exciting quests or staying closer to home. When kids are hooked on a book series, they want to read. The customized Title Lists for the County of Henrico include popular series on every grade-level list, along with books about careers, friendships, science topics (e.g. animals), and so much more. Here are some additional sample titles from various grade levels:

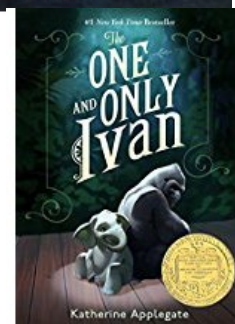
<p><b>Grade 1 – I want to be a Doctor</b></p>	<p><b>Grade 3 – Juana &amp; Lucas</b></p>	<p><b>Grade 5 – Includes the highly popular “I survived” series – sample title below</b></p>
<p><b>Grade 6- The Tiger Rising</b></p>	<p><b>Grade 7 – The Civil Rights Movement</b></p>	<p><b>Grade 8 - The Jumping Tree – A Novel</b></p>



Once students get hooked on reading, they need award-winning, robust fiction and nonfiction to develop their imaginations, language, and insight into how and why others behave as they do. Using children's literature, teachers can help their class through difficult situations, enable individual students to transcend their own challenges, and teach students to consider all viewpoints, respect differences, and become more self-aware. The educational experts at Scholastic included many award-winning books across all grade levels in the Title Lists for the County of Henrico: quality authentic literature with creatively crafted illustrations, excellent word choice, and magical plots invented by brilliant minds.

The following fiction and nonfiction examples illustrate the award-winning fiction and nonfiction titles and renowned authors and illustrators that will augment independent reading which appear on the County of Henrico Title Lists:

- Grade PreK – *UnderGROUND*, by Denise Fleming and *One Tiny Turtle*, by Nicola Davies
- Grade K – *Giraffes Can't Dance*, by Giles Andreae and *Biggest, Strongest, Fastest*, by Steve Jenkins
- Grade 1 – *Not Norman: A Goldfish Story*, by Kelly Bennett and Noah Z. Jones and *Throw Your Tooth on the Roof*, by G. Brian Karas and Selby Beeler
- Grade 2 – *Miss Rumphius*, by Barbara Cooney and *Manfish: A Story of Jacques Cousteau*, by Jennifer Berne and Eric Puybaret
- Grade 3 – *Clementine*, by Sara Pennypacker and Marla Frazee and *Ruby's Wish*, by Shirin Yim Bridges and Sophie Blackall
- Grade 4 – *Henry's Freedom Box*, by Ellen Levine and Kadir Nelson and *Owen & Mzee, The True Story of a Remarkable Friendship*, by Isabella Hatkoff and Craig Hatkoff
- Grade 5 – *The One and Only Ivan*, by Katherine Applegate and Patricia Castelao and *Martin's Big Words: The Life of Dr. Martin Luther King, Jr.*, by Doreen Rappaport and Bryan Collier
- Grade 6 – *Zoobreak*, by Gordan Korman and *Orphan Train Rider: One Boy's True Story*, by Andrea Warren
- Grade 7 - *Nothing But the Truth: A Documentary Novel*, by Avi and *The Great Fire*, by Jim Murphy
- Grade 8 - *Tales from Outer Suburbia*, by Shaun Tan and *Blizzard of Glass, The Halifax Explosion of 1917*, by Sally M. Walker



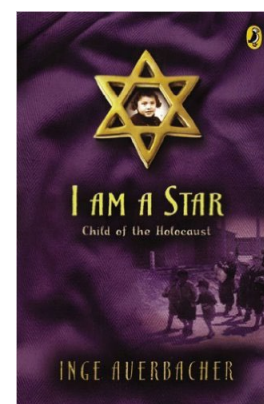
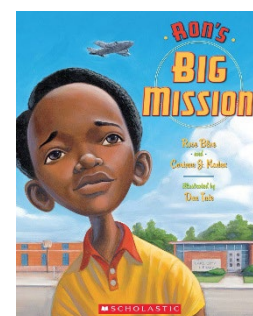
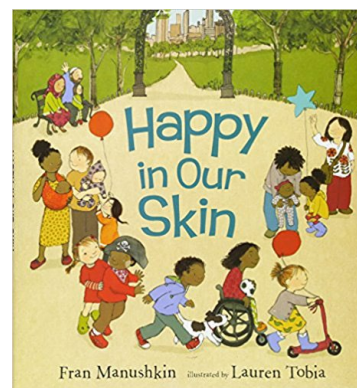
The informational books in the Scholastic submission include informational text, biography, autobiography, photo essays, reference, how-to books, and informational narrative in a wide array of nonfiction topics: history, geography, math, science, language arts, visual arts, technology, music, and health. The carefully curated nonfiction titles offer a collection of high-quality, engaging, and authentic texts designed to support content-area literacy. These titles take students beyond functional literacy and provide them with a foundation in cultural literacy. Students will benefit from access to authentic content-area texts in many ways, including:

- Providing students with extensive content-area vocabulary
- Exposing them to a broad range of historical, scientific, and cultural topics
- Deepening students' background knowledge in critical content areas
- Creating opportunities to practice reading skills and strategies while developing comprehension of diverse subjects in English and Spanish
- Encouraging students to read with a partner and talk about complex text
- Providing access to a wide range of reading levels, supporting current research of integrating authentic texts into every classroom

The customized 300-book collections include diverse heroes and diverse voices because Scholastic believes it is essential that children are able to see multicultural people and themes depicted in the books they read. The editorial and acquisition staff at Scholastic is committed to making our publication list reflect the values in the Scholastic Credo (see the Table of Contents of this RFP). In our increasingly diverse nation and interconnected world, students need global awareness, plus a deep understanding and respect for cultural equity and diversity. The titles in all materials in this proposal offer diversity and characters that appeal to all ethnicities; people of color are depicted in all roles and in everyday experiences.

Scholastic is committed to showing a wide diversity of cultures within our texts. Students can easily see themselves within the array of books that reflect the world's many ethnic groups. Some examples of these texts in the Title Lists for the County of Henrico include:

- Grade K – *Happy in Our Skin* celebrates the different aspects of skin tones, from "cocoa brown," to "peaches and cream," and sometimes distinguishing features like freckles, birthmarks, or dimples.
- Grade 1 – *Viva Frida* is a bi-lingual, 2015 Caldecott Honor Book distills the essence of the remarkable Frida Kahlo in a multi-genre picture book.
- Grade 2 – *With a Friend by Your Side* pairs excellent photographs of friends from around the world with simple but touching text to demonstrate that all people need friends to care about.
- Grade 3 – *Ron's Big Mission* is based on an incident from the life of astronaut Ron McNair, nine-year-old Ron walks into his local public library with a mission—to secure a library card for himself so that he can take books home to read.
- Grade 4 – *Sonia Sotomayor, A Judge Grows in the Bronx / La juez que creció en el Bronx* is the inspiring and timely story of Sonia Sotomayor, who rose up from a childhood of poverty and prejudice to become the first Latino to be nominated to the US Supreme Court.
- Grade 5 – *Buffalo Bird Girl: A Hidatsa Story* draws on Buffalo Bird Girl's historic personal accounts, this handsome picture-book biography tells her story in the first person about growing up American Indian on the Great Plains in the nineteenth century.
- Grade 6 – *El Deafo* describes how Cece loses her hearing from spinal meningitis, and takes readers through the arduous journey of learning to lip read and decipher the noise of her hearing aid, with the goal of finding a true friend.
- Grade 7 – *I Am a Star: Child of the Holocaust*: This account of one girl's experience in a concentration camp in Czechoslovakia is rich for its interweaving of autobiography and historical data.
- Grade 8 – *The Way Home Looks Now* is the heartwarming story of how Chinese American Peter Lee and his family shared a passion for baseball, bonding over backlot games and the Pittsburgh Pirates.



Before Scholastic acquires a book, educational experts read and review the titles to determine if they are a match for our publication list. When examining books for cultural diversity, these experts take a two-pronged approach:

1. Books about diverse experiences: These titles include authentic text representative of the diverse cultures in our world. For examples, books may address culturally diverse holidays and celebrations, tell folk tales or legends from various lands, or describe differing social expectations. A historical nonfiction or fiction book might center on the trials and tribulations, for example, of a student immigrating to the United States.

In this category, the focal point of the book is that differing experience. For these titles, the experts at Scholastic prefer an in-culture author and examine the text closely to be sure the book portrays the experience accurately.

2. **Books that include diverse characters:** These titles present a variety of diverse ethnicities, race, cultures, and religions represented in a book without that experience being the focal point of the story. Children will be able to see characters similar to themselves. Again, the experts at Scholastic review the materials before acquisition to ensure that the portrayals are accurate and reflective of the diversity it represents. Scholastic is also cognizant of publishing or marketing books written and illustrated by diverse authors and artists.

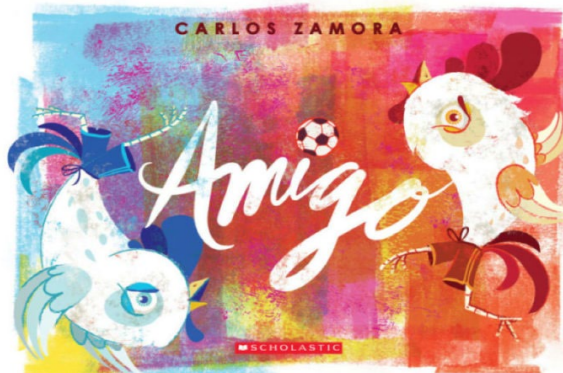
**Please see TAB 3 – Offeror Qualifications and Experience to learn more about the team of educational experts who chose the titles for the list in this submission.**

### Additional Collections For Purchase

In addition to the curated lists of 300 titles per grade level, Scholastic can also offer to HCPS additional “collections” that represent diverse genres, topics, themes, and more. These additional collections are priced on two additional pricing sheets entitled “Additional Collections” and “Spanish and Bilingual Collections.” Your District may opt to buy these additional collections at any given time. Below are sample Spanish/bilingual titles on the provided lists for your district:

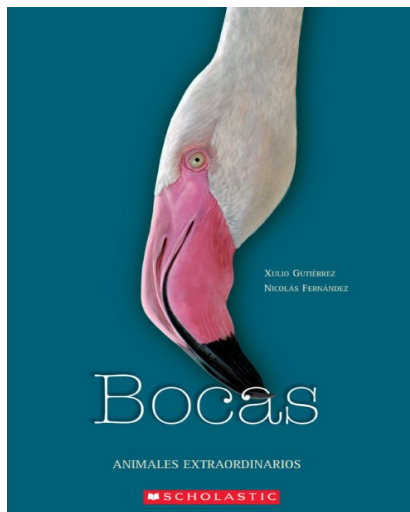
#### Sample Kindergarten Spanish Language Titles:

<u>Spanish Title</u>	<u>Translated English Title</u>
¿Todavía somos amigos?	Are We Still Friends?
¿Tu mamá es una llama?	Is Your Mama a Llama? (Sp)
1, 2 y 3 ¡a la caja!	1, 2, 3 in the Box (Sp)
A Lola le encantan los cuentos	Lola Loves Stories
A Mess in the Kitchen / Desastre en la cocina	Mess in the Kitchen, A (Bil)
A Very Special Vegetable / Una verdura muy especial	A Very Special Vegetable
ABeCedarios, Mexican Folk Art ABCs in English and Spanish	Bilingual
Abuelo y los tres osos / Abuelo and the Three Bears	Abuelo and the Three Bears (Bil)
Amigo	Bilingual
Animal World / Mundo animal, With Northwest Coast Nativ	Animal World (Bil)
Animales Nocturnos	Night Animals
At the Museum / En el museo	At the Museum (Bil)
Bailey (Sp)	Bailey (Sp)



**Sample Fifth Grade Spanish Language titles**

<b><u>Spanish Title</u></b>	<b><u>Translated English Title</u></b>
Allie, ganadora por fin	Allie, First at Last (Sp)
Astronomía para niños	Astronomy for Children
Bocas	Mouths
Botas negras	Black Boots (Sp)
Constructores	Builders
Cosas Que Los Adultos No Pueden Entender	Adults Just Don't Get It
De oro y esmeraldas, Mitos, leyendas y cuentos populares c	Golden Tales (Sp)
El diario de Pedro	Pedro's Journal
El Extraño Caso del Fantasma Claustrofóbico	The Strange Case of the Claustrophobic C

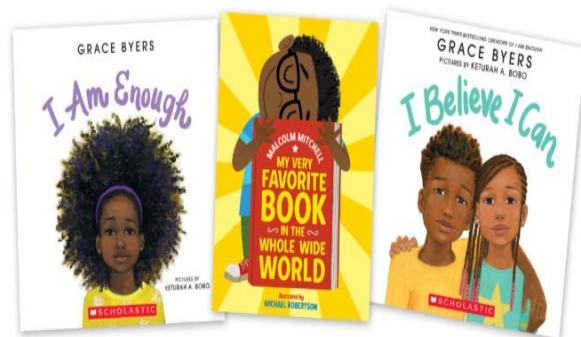


**Other Collections**

Among the “Other” collections you will find:

- Board Books
- Decodables
- Books that feature diverse characters and persons
- Books that carry a social-emotional focus (e.g. the “Confident You” collection)
- Graphic novels
- And so much more!

See images of some of these sample titles on next page!



**Graphic Novels!**



**Books for Emerging Readers**



**The Rising Voices Collections – See sample Image of Grade 1 – Celebrating Black and Latino Boys**

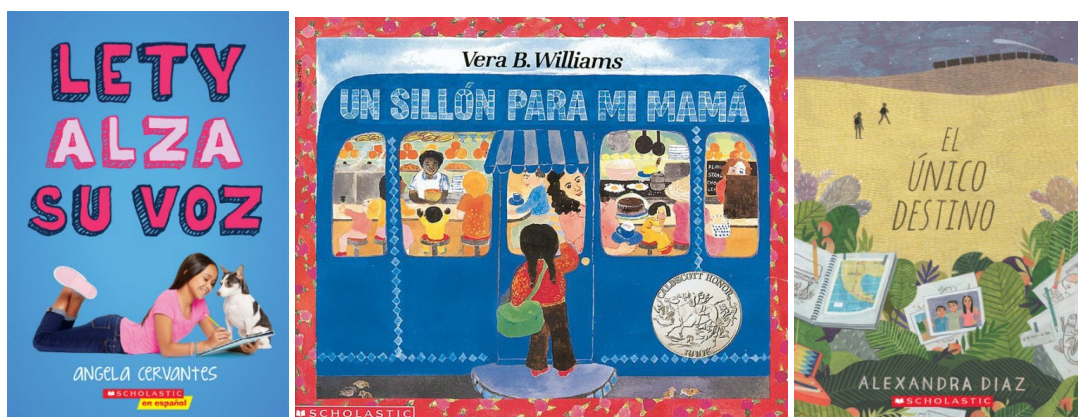


2. Provide books that do not have sexually explicit content

Scholastic can provide books that do not have sexually explicit content. We have carefully curated our lists for HCPS to ensure that our titles/collections do not violate current legislation around this concern.

3. Provide books that are written in the English language as well as have titles available in Spanish for our high ELL and dual language classrooms;

Yes, Scholastic offers books that are written in both English and Spanish, Spanish only, or in English with a Spanish translation. To ensure the authenticity of the Spanish language we use a transadaptation approach instead of a direct translation so that the spirit of the original language and text is not disturbed. As evidenced on our Spanish and bilingual “other collections page, we have multiple titles that fit this criteria. We have already spotlighted several titles in the page above, but additional titles include:



We offer Spanish language and bilingual books across the PreK-8 spectrum. Kimber Pennington can assist your selection of relevant books to address the learning needs of ELL and dual language learners.

4. Provide and attach labels, approximately ½” x 2”, on the bottom center of the back cover of all books for Title I Schools labeled as “Henrico County Public Schools Title I and School Name”

Yes, Scholastic can provide labels as described in the County of Henrico RFP. See pricing for labels in the pricing documents.

### B. Ordering and Shipping Requirements

The Successful Offeror(s) shall:

1. Provide a written quote, to HCPS when requested, indicating title, the number of copies, ISBN number, author, publisher, unit publisher’s price, rate of discount, net unit price, and extended net amount

Yes. Please see the Title Lists in TAB 6; Scholastic can include all the above requested information.

2. Fulfill, at 100%, all orders no later than 90 consecutive calendar days after receipt of a purchase order

Scholastic understands this requirement and can meet it. Scholastic will provide a Sample Order Check-In document, if awarded this RFP, that facilitates the check in and distribution of materials.

3. Provide, within two (2) weeks of receipt of a purchase order, two (2) proposed alternative titles for substitution for titles not available or on backorder for a period of time greater than 90 days;
  - a. Substitutions must be comparable in Fountas & Pinnell guided reading level, content, genre, and length of text.
  - b. Substitution titles will be provided to the HCPS contact noted on the purchase order who will select the replacement titles to be provided.

Yes, Scholastic can provide this information. Prompt response from the County of Henrico will facilitate the process and allow Scholastic to deliver in the allotted timeframe. In the case of a backordered title that is on the County of Henrico substitution list that falls within the 90-day allowable parameter, Scholastic can handle it one of two ways:

1. Hold everything until the order is complete and then ship the complete order
2. Split the order and ship what is available at the time to Teacher A, Teacher B, and Teacher C and then ship the backordered titles when they become available within the allowed 90-days with the same labeling procedure as the main shipment.

4. Clearly label the outside of each package with the HCPS Purchase Order Number, the Successful Offeror's invoice number, and the invoice enclosure notification

The outside of the package will include the Purchase Order number. The invoice number is not generated until the order leaves the warehouse, so Scholastic cannot provide the invoice number or the invoice enclosure notification on the outside of the package. Scholastic can, however, provide a digital file after everything ships that does include this information.

5. Provide packing slips with each order, that is arranged in the line item order that matches the original order, and show for each title, the number of copies, ISBN number, author, publisher, unit publisher's price, rate of discount, net unit price, and extended net amount

The packing slips enclosed in the cartons will not include all this information; however, Scholastic can provide a document in a digital file to facilitate Check In that does contain all of this information.

6. Provide, in one (1) shipment for a single delivery location, all copies of any one (1) title

Scholastic can approach the shipments one of two ways:

1. If we are breaking the orders out by classroom, and in the first-grade library we have *Clifford the Big Red Dog* in that library, then that title will be in separate boxes for Teacher A, Teacher B, and Teacher C.
2. If the County of Henrico wants all the like titles boxed together and Scholastic is doing a bulk shipment, the company can provide classroom library books this way.

7. Package each classroom library separately noting the box number as well as the grade level on each box (i.e. First Grade – Box 1 of 4);

Yes, Scholastic can package according to these specifications. The example that follows is a Sample Order Check-In document from another district's classroom library order—it will provide the County of Henrico an example of what Scholastic can provide and illustrate our capacity to tailor and customize based on district need (we recognize that this example has books in other languages and the County of Henrico does not, but please use it as an illustration). Scholastic is willing to modify this information with input from the County of Henrico.

### Sample Order Check-In Document

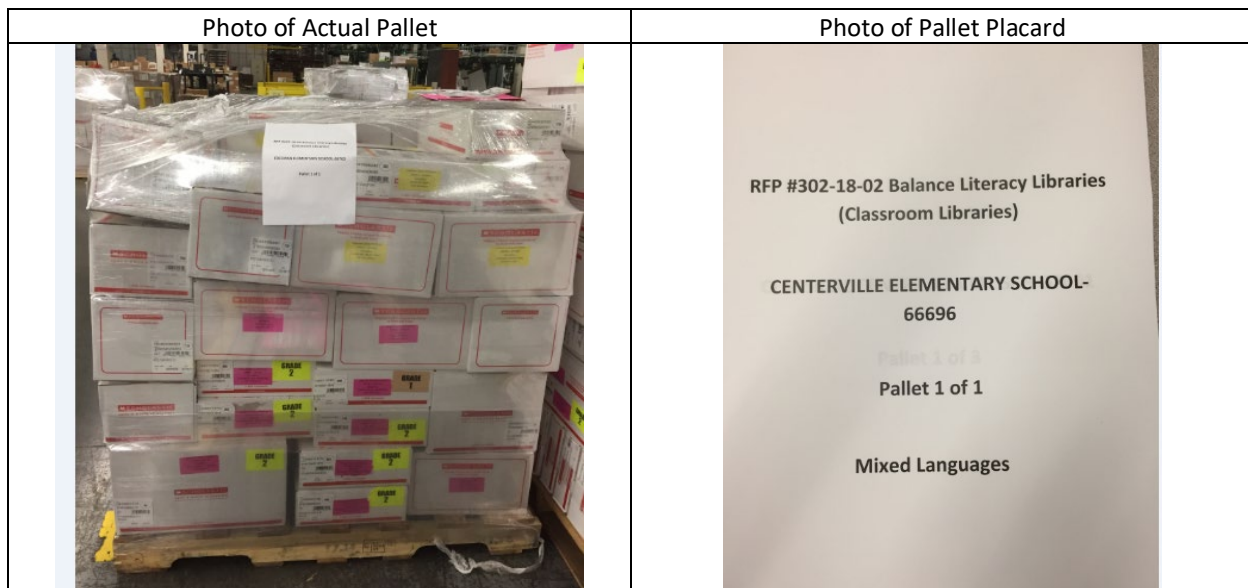
#### Classroom Libraries

The pallet(s) delivered to your warehouse/school contain your classroom libraries.

#### How are the pallets labeled and sorted?

The pallets are labeled with the School Name and Route #. Pallet placards indicate the # of pallets per school. Scholastic has sorted the pallets by Language and Grade Level as much as possible. If Scholastic included boxes with both English and Spanish libraries on one pallet it is noted on the pallet placard as Mixed Languages.


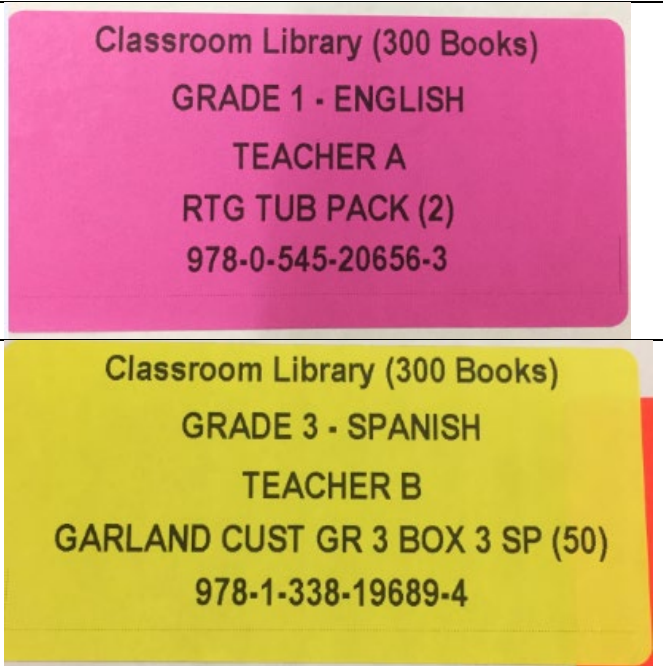
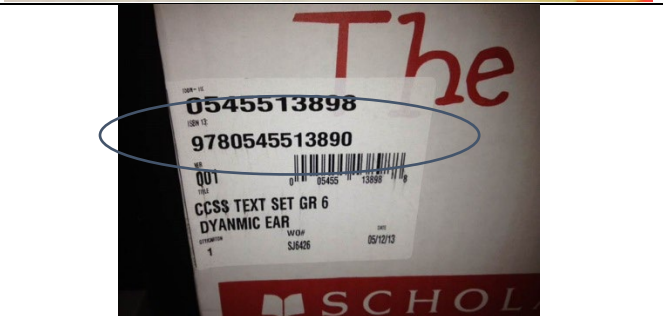
In addition, Scholastic made every attempt to have the labels on the sides/top of boxes facing out on the pallets as requested by the school district. (There may be cases where this was not possible due to integrity of the pallet build.)



#### How are the individual cartons labeled?

Each Classroom Library ships in multiple cartons, so it is important to check each box carefully according to the label on the top or side. The Classroom Library cartons are labeled with School Name on the shipping label.



<p>Most cartons will include an additional label that is color coded by grade level:</p> <p>Grade K – Purple                  Grade 1 – Cream                  Grade 2 – Yellow</p>	
<p>All of the cartons will be color code by language English vs. Spanish.</p> <p>This includes the Grade, Language, Teacher Letter, Title/Description and ISBN-13 for that carton.</p> <p>This label will be on the carton in two places. On the top and on one side.</p>	
<p>If the pink or yellow label is not visible you can use the label found on the corner of each carton.</p>	

**How to begin once the shipments arrives at the school?**

Each Classroom Library ships in multiple cartons, so it is important to check each box carefully.

- 1) Begin by sorting all boxes by Language, Grade Level then by ISBN found on the top or side labels OR the corner label as described above.
- 2) Once all are sorted by ISBN you can match the ISBN on the label to the check-in grid. This is in order by Language and Grade.

- 3) Proceed to the check-in document and check against this to be sure you have the proper # of cartons per ISBN #.
- 4) Once you have checked these in and all are accounted for, you can match up the boxes within each Grade Level & Language by Teacher Letter (Teacher A, B, C, etc.) to assemble each complete Classroom library, including classroom storage tubs.

Because Scholastic is so careful with the labeling process, the procedure listed above will move along very quickly.

8. Not ship or deliver any orders in June, July or August without the approval from the HCPS contact

Scholastic understands this requirement as related to this RFP and will comply.

9. Bins shall be provided with delivered orders.

Scholastic will supply bins.

### C. Billing and Invoicing Requirements

The Successful Offeror(s) shall:

1. Invoice each order separately

Invoices will be generated after the shipment has been confirmed and will be done according to the information set forth on the County of Henrico purchase order. An invoice is typically sent out one-two days after the shipment leaves the Scholastic warehouse.

Scholastic has robust systems that are capable of processing hundreds of thousands orders per day, but also with the capability to personalize even the smallest of orders. The Scholastic order processing system allows for orders to be addressed to specific schools and to specific personnel within schools. All of the Scholastic systems and processes are optimized for shipments to schools as the main focus of our business for over 96 years.

2. Arrange invoices in the line item order that matches the original order, and show for each title, the number of copies, ISBN number, author, publisher, unit publisher's price, rate of discount, net unit price, and extended net amount

The standard Scholastic invoice will not have this level of detail, but the Company can provide an invoice that will meet this requirement after the order leaves the warehouse in a digital file that will provide detailed information.

3. Clearly show the HCPS Purchase Order Number, Successful Offeror's remit-to address and zip code on each invoice

Yes. Scholastic can provide the HCPS Purchase Order Number and the Scholastic "remit to" address and zip code on each invoice.

4. Submit invoices correctly and only after all items have been shipped and received by HCPS

Yes, Scholastic invoices after items have been shipped and received by HCPS.

5. Send all invoices to Henrico County Public Schools, General Services, PO Box 23120, Henrico, VA 23223

Yes, Scholastic can meet this requirement.

#### **D. Other Service Requirements**

1. **Return Policy.** HCPS may reject, in whole or in part, and return to the Successful Offeror(s), at the Successful Offeror's expense, books that are defective, have been damaged, are substitutions that have not been approved, or otherwise books not in compliance with the original order

Prompt response from the County of Henrico will facilitate the process and allow Scholastic to deliver the approved substitutions. Please see the Scholastic Warranty and Replacement policy below:

#### **Scholastic Warranty and Replacement Policy**

Every Scholastic paperback product is unconditionally guaranteed. However, customers must inspect their order upon receipt before affixing school stamps to any materials. Stamped or marked books cannot be returned as they are no longer in resalable condition.

If customers would like to return books or other products, they may contact Scholastic Inc. within 90 days. When calling Customer Service, a representative will take pertinent information and facilitate the return. Scholastic will promptly process all return requests and apply a credit 10-14 days from receipt of the returned items. Credit will be applied to a credit card or to an account based on the method of payment used. Customers may reorder the product at any time.

If a wrong item is sent due to Scholastic error or has arrived with damages, customers will be sent by mail or e-mail a prepaid U.S. Postal label or a prepaid UPS label depending on the weight of the package. Scholastic can facilitate the timing of the pickup of an item to be returned.

If customers would like to return an undamaged item or a wrong item that is not due to Scholastic error, they may return the item using the carrier of their choice. Customers will be responsible for shipping costs.

Scholastic provides high-quality materials that meet customer needs. However, Scholastic does not warranty that items will remain in usable condition for any given length of time.

The Successful Offeror(s) shall:

- a. Accept the return of books found by HCPS to be defective, damaged, not as ordered, or ordered in error

Yes, Scholastic can comply. Please see D. 1. above and the Scholastic Return/Warranty policy.

- b. Issue a credit statement to HCPS within ten (10) calendar days of notification or return of books in question

Scholastic will issue a credit statement for incorrect shipments (defective or damaged books will get a no-charge replacement). This credit statement will take approximately 30 days.

**c. Supply prepaid mailing labels for returned items that result from the Successful Offeror's error;**

Yes, Scholastic can provide prepaid mailing labels for returned items that were sent in error.

**d. Ship replacement items immediately upon notification by HCPS without waiting for return of defective damaged, not as ordered or ordered in error books.**

Yes, we will re-ship immediately. Scholastic does not want damaged books to be returned to our warehouse.

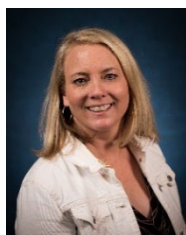
## 2. Customer Support

The Successful Offeror(s) shall provide:

- a. A toll-free customer service telephone number and an email address that HCPS can receive assistance during normal business hours;

Local Senior Account Executive Kimber Pennington prefers that the County of Henrico call her with any customer service concerns at her toll free number: 800-973-9763. She wants to provide the highest level of service. Please see more information about Kimber in the next section.

- b. A local representative, that is available to meet at the HCPS determined site, to discuss purchases, assist with setup, and address HCPS specific issues.



Local Senior Account Executive, Kimber Pennington, is available to meet at any HCPS site to discuss purchases, assist with setup, or address any concerns. Kimber is a results-oriented and highly accomplished sales professional who has worked for Scholastic since 2011. Kimber is respected within Scholastic for her commitment to her customers, strong work ethic, excellent communication and organization skills, and consultative sales approach. Kimber has a B.S. in Elementary Education, and her experience as an elementary classroom teacher also adds to her insight around classroom libraries.

Kimber asked the Director of Sales Operations, Irene Malcolm, to join her from the receipt of this RFP to plan the best solution and implementation for the County of Henrico. Irene will oversee the County of Henrico order and assign a dedicated project manager for this RFP, if awarded. Irene manages the supply chain and value-added processing areas in order to ensure orders can be shipped in the timeframe required by the customer with 100% fill rate. Irene is also responsible for creating any custom labels or letters that may be needed for the order. Toni Abrahams, Vice President of Operations, directs sales administration, customer support, inventory control, and distribution; her successful record of streamlining processes and 29+ years of experience with Scholastic will also be an asset to the County of Henrico.

- c. Offeror should provide additional bins as requested by HCPS

Scholastic can provide additional bins.

- d. Offeror should provide Professional Development training and materials.

Independent reading requires a full suite of strategies in order to be productive and successful. Scholastic's courses and coaching help teachers make the most of their independent reading time and leaders to build knowledge and expertise around the importance of independent reading. The Scholastic Literacy Specialists are available should the County of Henrico determine that it wants to support the classroom library initiative with professional learning to see a greater return on its investment. Senior Account Executive Kimber Pennington will facilitate scheduling any professional development for the County of Henrico. For the best opportunity to receive services on the desired date(s), Scholastic encourages requesting dates four-six weeks in advance.

The following are some suggested Scholastic professional learning courses to bolster independent reading.

### **Leading Independent Reading Instruction**

The ultimate goal of every reading approach is to enable students to transfer new skills and strategies to their independent reading. This session will identify the characteristics of an effective independent reading program and explore the research into why voluminous independent reading plays such a critical role in balanced literacy. We'll also study the various types of teacher-student conferences to assess student growth during independent reading time.

#### **Learning outcomes:**

- Identify the characteristics of an effective independent reading program
- Describe the components of effective reading conferences
- Promote the critical role of independent reading in balanced literacy
- Support the implementation of independent reading

**Recommended for:** K–8 principals, assistant principals, and instructional coaches

**Time:** Half day

**Item #:** 674893

**Participants:** Up to 30



### **Getting Started with Structured Independent Reading**

Daily independent reading is essential to developing literacy skills, but not all types of independent reading will produce the same results. In this session participants will define what structured independent reading is and isn't and explore how to create a rich reading environment. Then we'll work together to unpack each component of structured independent reading, including the learning environment, conferring, and supporting and engaging readers.

#### **Learning outcomes:**

- Define structured independent reading and explain how it differs from other types of individual reading time
- Establish a learning environment and procedures that promote independent reading
- Support student book selection, reading stamina, and goal-setting
- Plan literacy instruction and facilitate student conferences to support individual needs
- Provide intentional and purposeful activities to develop engaged, accountable readers

**Recommended for:** K–8 teachers and instructional coaches

**Time:** Three hours

**Item #s:** In-Person: 732823, Virtual: 743500

**Participants:** Up to 30

### **Diving Deeper with Structured Independent Reading: Accountability and Assessment**

In this hands-on workshop, participants will dive deeper into the accountability and assessment components of structured independent reading. Participants will evaluate and refine accountability routines, engage in deliberate conferring practice to guide instruction, and develop their own accountability plans and assessment schedules.

#### **Learning outcomes:**

- Evaluate current structured independent reading practices to identify areas for growth

- Develop accountability structures and routines in support of literacy instruction
- Prepare for and conduct a targeted reading conference based on student needs
- Craft an accountability plan to manage and track student learning during structured independent reading

**Recommended for:** K–8 teachers and instructional coaches

**Time:** Three hours

**Item #s:** In-Person: 732824; Virtual: 743501

**Participants:** Up to 30

Tab 6  
Pricing Schedule

## Discounts, Additional Expenses, and Value-Added Items

### DISCOUNTS

Scholastic is proposing customized classroom paperback collections of selected fiction and nonfiction titles with the following discounts and savings to the County of Henrico:

1. **Free customizing** of 300-book, grade-level collections from available\* authentic trade books
2. **25% discount off paperback book catalog list prices**
3. **Reduced price for custom book labels** (to \$.25 per book from \$.50 per book)
4. **Free shipping and handling** on paperback book orders
5. **Firm pricing** until the end of the initial contract term, with price escalations in each renewal year not to exceed 3% above the previous year's prices for renewal.
6. **Free labeling of boxes by teacher** for ease of District distribution to each classroom

#### PLEASE NOTE

**Note 1** - Please note that some proposed titles may become unavailable at time of purchase, and Scholastic may need to substitute for other authentic text titles.

**Note 2** – To receive the proposed pricing/discounts/terms, the contract number must be included on all purchase orders related to this solicitation.

**Note 3** –Scholastic requests an annual price review in lieu of automatic price renewal but can affirm that pricing will not exceed 3% above the previous year's prices.

### ADDITIONAL EXPENSES

Scholastic will be creating custom labels and affixing them to each book at a cost of \$0.25 per label.

#### VALUE-ADDED ITEMS WITH PURCHASE OF CLASSROOM LIBRARIES

Please see the next pages for descriptions of these Value-Added Items:

- FREE consultation by local Senior Account Executive throughout the term (as needed)
- FREE bins for purchased classroom libraries

Scholastic would be pleased to provide these free materials and services to support the classroom library initiative of the County of Henrico:

- If a special consultation is requested by the school, local Senior Account Executive Kimber Pennington will visit at no additional cost and customize the classroom library based on the current inventory. Kimber has done so with HCPS, other Virginia districts, and the District of Columbia Public Schools.
- Scholastic is pleased to offer the County of Henrico free red, plastic storage tubs in which to store the classroom libraries. Please see the grade-band breakdown that follows:



Grades PreK-2 — For every 300-book library, Scholastic will provide 6 classroom library tubs.

Grades 3-5 — For every 300-book library, Scholastic will provide 12 classroom library tubs

Grades 6-8 — For every 300-book library, Scholastic will provide 16 classroom library tubs



**TOTAL VALUE ADDED FOR FREE TUBS**

Tubs currently cost \$5.00 per tub, so the total value is determined by \$5.00 per tub x number of tubs provided to each classroom library:

**Assumptions Made to Determine Value of Bins:**

- Assumption is that there are 8 PreK schools x average of 4 classrooms in each school x 6 tubs in each classroom
- Assumption is that there are 20 K-5 schools x 6 grades in each x average of 4 classroom per grade x average of 9 tubs per classroom
- Assumption is that there is 1 middle school x 3 grades x 4 classes each x 16 tubs per classroom

**Calculation to show bin value**

- PreK 192 tubs x \$5.00 = \$960.00
- K-5 4,320 tubs x 5.00 = \$21,600
- 6-8 192 tubs x \$5.00 = \$960.00

-----  
**Approximate total value provided in red bins = \$23,520**

**Other: Should the district wish to contract for professional learning services related to independent reading, or other related topics, Ms. Kimber Pennington can prepare a separate quote for those contracted services at time of need.**

Tab 7  
Exceptions

## Respondent's Execution Page: Exceptions

### Deviations/Compliance Attachment

Scholastic takes exception to the following terms and conditions of the current RFP:

- Exceptions or additions are in **bold red font**
- Deletions are made with a ~~strike through~~
- Clarifications made in **blue font**
- Please send any written communication to: RFP-Scholastic@Scholastic.com

#### **Document: RFP No. 22-2441-11ARA**

#### **V.GENERAL CONTRACT TERMS AND CONDITIONS**

##### **Page 5, D. Compensation**

The Successful Offeror must submit a complete itemized invoice for services that are performed under the Contract. The County shall pay the Successful Offeror for satisfactory compliance with the Contract within **thirty (30)** ~~forty five (45)~~ days after receipt of a proper invoice.

##### **Page 5, F. Termination by County, Item 1**

1.The County may terminate the Contract for cause or for convenience **upon ten (10) days prior written notice.**

##### **Page 6, F., Section 3.Termination for Convenience, Item a**

a.The County may, **upon ten (10) days prior written notice**, terminate the Contract, in whole or in part, whenever the Purchasing Director determines that such termination is in the County's best interest.

##### **Page 7, H. Employment Discrimination by Contractor Prohibited, Item #2**

2.The Contractor will **advise any subcontractors of** ~~include~~ the provisions of the foregoing subparagraphs (a) **and**, (b). ~~and (c) in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.~~

##### **Page 8, L.Testing and Inspection**

The County reserves the right to conduct any test/inspection **(upon prior notice thereof)** it may deem advisable to assure services conform to the specifications.

##### **Page 8, M.Assignment of Contract**

A contract shall not be assignable by the Successful Offeror in whole or in part without the written consent of the County **unless such assignment is to an affiliate or effected in connection with a merger or acquisition and/or corporate restructuring.**

##### **Page 8, N.Indemnification**

The Successful Offeror agrees to indemnify, defend, and hold harmless the County (including Henrico County Public Schools), and the County's officers, agents, and employees ("Indemnified Parties") from any damages, liabilities, and **reasonable out-of-pocket** costs, including **reasonable out-of-pocket** attorneys' fees, arising from any **third party** claims, demands, actions, or proceedings made or brought against one or more of the Indemnified Parties by any person, including any employee of the Successful Offeror, related to the provision of any services, the failure to provide any services, or the use of any services or materials furnished (or made available) by the Successful Offeror, provided that such liability is not attributable to the sole negligence of the County.

**Page 9, R.Ownership of Deliverable and Related Products**

~~1.The County shall have all rights, title, and interest in or to all specified or unspecified interim and final products, work plans, project reports and/or presentations, data, documentation, computer programs and/or applications, and documentation developed or generated during the completion of this project, including, without limitation, unlimited rights to use, duplicate, modify, or disclose any part thereof, in any manner and for any purpose, and the right to permit or prohibit any other person, including the Successful Offeror, from doing so. To the extent that the Successful Offeror may be deemed at any time to have any of the foregoing rights, the Successful Offeror agrees to irrevocably assign and does hereby irrevocably assign such rights to the County.~~

**For the avoidance of doubt, any pre-existing materials, trademarks, ideas, concepts, programs, records, documents, graphs and photographic material or other reproductions provided by Successful Offeror (hereafter referred to as "Pre-Existing Materials") in connection with the performance of Services herein, shall remain the property of Successful Offeror and Successful Offeror shall retain all right, title and interest in and to its copyright and/or intellectual property rights in such Pre-Existing Materials. Successful Offeror shall grant County a limited license to use such Pre-Existing Materials solely as they are set forth in the work product and in connection with the Services hereunder and any applicable agreement provided by Successful Offeror. To the extent that Successful Offeror's name and/or trademarks are include in any work product, the County is only allowed to use such name and/or trademarks as they appear in the work product, and any other use must be approved by Successful Offeror in writing. All County information or data shall remain the property of the County.**

2.County personnel may perform in-progress and post-audits of the Successful Offeror's records as a result of a Contract awarded pursuant to this Request for Proposals **at Successful Offeror's normal place of business and not more than once per 12 month period.** Files would be available **upon prior on demand and without** notice during normal working hours **subject to the above referenced confidentiality obligations.**

**Page 10, V.Subcontracts**

~~No portion of the work shall be subcontracted without prior written consent of the County. In the event that the Successful Offeror desires to subcontract some part of the work specified in the contract, the Successful Offeror shall furnish the County the names, qualifications, and experience of the proposed subcontractors. The Successful Offeror shall, however, remain fully liable and responsible for the work to be done by any his/her subcontractor(s) and shall obligate assure compliance with all the requirements of the Contract.~~

**Page 11, X.Reserved**

**Page 15, VI.PROPOSAL SUBMISSION REQUIREMENTS, D.Reserved**

**District, please clarify what is meant by "reserved" or delete this term.**

**Page 12, CC. Payment Clauses Required by Va. Code §2.2-4354**

**Pursuant to item #2 to provide the District with our federal tax ID number, see number:**

**Tax ID: 13-1824190**

**OTHER**

**Scholastic requests an annual price review, but can affirm that if prices increase, cost will not exceed more than 3%, as stated in solicitation.**

# OTHER - PRICING SPREADSHEETS

Other Books/Collections outside of the recommended 300  
book collections per grade follow - Optional selections

**BILL TO:**

Henrico

Date 12/19/2022

Mail or fax PO to: SCHOLASTIC INC.

PO BOX 639852  
CINCINNATI OH 45263-9852  
FAX: 800-560-6815

email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

**SHIP TO:**

YOUR PO#

TOTAL FROM BELOW \$ -

All Pricing in this file is proprietary and Confidential

**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Kindergarten</b>					
<b>Boardbooks</b>					
Babies on the Move PreK-K	9OS-562695		\$27.80	\$18.50	\$ -
Baby Days I Grades PreK-K	9OS-538607		\$29.75	\$21.00	\$ -
Baby Days II Grades PreK-K	9OS-538608		\$29.75	\$21.00	\$ -
Baby Faces Board Books	9OS-943928		\$19.96	\$13.75	\$ -
Bed Time Grades PreK-K	9OS-538610		\$27.84	\$19.00	\$ -
Best New Books Board Books 2022-2023 (10)	9OS-749939		\$86.78	\$62.00	\$ -
Board Books Galore Grade PreK	9OS-934037		\$61.62	\$44.00	\$ -
Classic Board Books Grade PreK	9OS-528208		\$72.25	\$49.75	\$ -
Clifford The Small Red Puppy Grade PreK	9OS-831245		\$35.94	\$20.00	\$ -
Cuddle Time Nursery Rhymes English Grades PreK-K	9OS-820053		\$27.80	\$19.50	\$ -
Early Childhood Board Books	9OS-528428		\$290.27	\$202.00	\$ -
Eric Carle Board Books Grades PreK-K	9OS-831252		\$47.79	\$34.00	\$ -
Favorite Board Books Grade PreK	9OS-51806		\$65.74	\$47.00	\$ -
Future Baby Board Books	9OS-707783		\$35.96	\$25.75	\$ -
Grow on Steam Board Books	9OS-707803		\$29.75	\$20.00	\$ -
How Do Dinosaurs Grade PreK	9OS-831265		\$31.96	\$21.50	\$ -
Little Bitty Books English Grades PreK-K	9OS-820051		\$19.80	\$13.00	\$ -
Rookie Toddler Board Books	9OS-520003		\$34.75	\$25.00	\$ -
Rookie Toddler Grades PreK-K	9OS-562691		\$34.75	\$24.00	\$ -
Sing Along Grades PreK-K	9OS-538614		\$24.96	\$17.50	\$ -
STEM Board Books PreK	9OS-859458		\$35.79	\$26.75	\$ -
<b>Decodables</b>					
Choosing and Using Decodable Texts 10-Copy Bundle	9OS-737374		\$189.90	\$142.43	\$ -
Choosing and Using Decodable Texts 30-Copy Bundle	9OS-737376		\$569.70	\$427.28	\$ -
Decodable Cards: Short Vowels & More	9OS-861430		\$49.99	\$37.49	\$ -
Decodable Cards: Long Vowels & More	9OS-861431		\$49.99	\$37.49	\$ -
<b>Diversity</b>					
African American Characters Grades PreK-2	9OS-708963		\$141.08	\$95.00	\$ -
Best Value: Diversity Grades PreK-2	9OS-749930		\$1,419.22	\$959.00	\$ -
Black History Grades PreK-2	9OS-708971		\$135.12	\$95.00	\$ -
Culturally Responsive Kindergarten	9OS-832914		\$357.85	\$255.00	\$ -
Disability and Neurodiversity Grades K-2 (10)	9OS-749957		\$76.66	\$53.00	\$ -
Diverse Stories, Diverse Characters Grades PreK-K	9OS-860214		\$109.33	\$75.00	\$ -
Diversity Grades PreK-K	9OS-520219		\$174.91	\$120.00	\$ -
Equity and Inclusion Grades PreK-2 (12)	9OS-749964		\$81.40	\$56.00	\$ -
Native American Voices Grades PreK-2	9OS-708496		\$56.19	\$38.00	\$ -
Rising Voices Library: Celebrating Black and Latino Boys, Grade K	9OS-861895		\$846.60	\$634.95	\$ -
Rising Voices: Celebrating Girls of Color Grade K	9OS-746994		\$846.60	\$634.95	\$ -
Rising Voices: Elevating Latino Stories Grade K	9OS-747034		\$846.60	\$634.95	\$ -
Rising Voices: Girls in STEAM Grade K	9OS-731521		\$846.60	\$634.95	\$ -
South & East Asian Characters Gr PreK-2 (10)	9OS-735334		\$64.50	\$43.00	\$ -
<b>Emergent Readers</b>					
Best Value: Emergent Reader Library Grades K-2	9OS-860033		\$395.90	\$259.00	\$ -
Emergent Reader Library 1 Grades K-2	9OS-51825		\$133.00	\$92.00	\$ -
Emergent Reader Library 2 Grades K-2	9OS-934093		\$130.99	\$92.00	\$ -
Emergent Reader Library 3 Grades K-2	9OS-943951		\$135.91	\$92.00	\$ -
<b>Phonics</b>					
Decodable Cards: Advanced Phonics Concepts	9OS-861432		\$49.99	\$37.49	\$ -
Phonics First Little Readers (MULTIPLE-COPY SETS)	9OS-709264		\$101.99	\$76.49	\$ -
Phonics First Little Readers (SINGLE-COPY SETS)	9OS-709265		\$23.99	\$17.99	\$ -
Scholastic Phonics Readers 2020 Kit	9OS-867350		\$1,599.93	\$1,199.95	\$ -
<b>Ready To Go</b>					
Ready-To-Go: Favorites, Kindergarten (100)	9OS-970432		\$664.98	\$419.00	\$ -
Ready-To-Go: Independent Reading, Kindergarten (100)	9OS-970433		\$562.16	\$419.00	\$ -
Ready-To-Go: Nonfiction, Kindergarten (100)	9OS-970434		\$561.32	\$419.00	\$ -
Ready-To-Go 2: Complete Set Grade K (75)	9OS-531439		\$462.55	\$299.00	\$ -
Ready-To-Go 2: Favorites, Kindergarten (25)	9OS-531276		\$175.37	\$105.00	\$ -

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT	
Ready-To-Go 2: Independent, Kinderaarten (25)	9OS-531277		\$141.84	\$105.00	\$ -	
Ready-To-Go 2: Nonfiction, Kinderaarten (25)	9OS-531278		\$140.34	\$105.00	\$ -	
RTG Module Gr K Fiction Grl A-D (50)	819486			\$106.00	\$ -	
RTG Module Gr K Nonfiction Grl A-E (50)	819487			\$156.00	\$ -	
RTG Module Gr K Read Aloud 1 (50)	819483			\$231.00	\$ -	
RTG Module Gr K Read Aloud 2 (50)	819485			\$206.00	\$ -	
RTG Module Gr K Shared Reading (50)	821126			\$182.00	\$ -	
RTG Module Gr K Unique Titles 25F/25Nf (50)	821180			\$182.00	\$ -	
RTG Module Gr K Unique Titles Independent And Read Aloud (50)	821181			\$182.00	\$ -	
RTG Module Gr K Unique Titles Independent Reading (25)	821182			\$91.00	\$ -	
<b>Social and Emotional</b>						
Adiustina to Chanæ PreK-K	9OS-520593		\$67.54	\$47.00	\$ -	
Best Value: Social Emotional Grades PreK-2	9OS-749933		\$552.44	\$365.00	\$ -	
Confident You Grades K-2	9OS-859681		\$52.72	\$33.00	\$ -	
Empathy & Compassion Grades PreK-K (8)	9OS-735387		\$58.64	\$38.00	\$ -	
Everyone Makes Mistakes Grades PreK-1	9OS-859678		\$35.75	\$25.00	\$ -	
Four Pillars Grade K	9OS-859620		\$860.00	\$645.00	\$ -	
Kindergarten, Here I Come! Grades PreK-K	9OS-528188		\$23.84	\$16.50	\$ -	
Kindness Grades PreK-K	9OS-859679		\$47.72	\$33.50	\$ -	
Mindful Kindness Grades PreK-2 (5)	9OS-749980		\$26.79	\$17.00	\$ -	
Sharina Grades PreK-K (8)	9OS-749985		\$48.69	\$35.00	\$ -	
The Byron V. Garrett Social-Emotional Learning Collection: Grade K	9OS-821478		\$400.00	\$300.00	\$ -	
Tolerance & Acceptance Grades K-2 (12)	9OS-749991		\$85.40	\$59.00	\$ -	
<b>Subtotal</b>					\$ -	
<b>9% S&amp;H</b>					FREE	
<b>**Tax ___%</b>						
<b>TOTAL</b>					\$ -	
<b>THANK YOU FOR YOUR BUSINESS!</b>						
		<b>CUSTOMER SERVICE: 1-800-724-6527 Option 3</b>		F.O.B. POINT	NEED BY DATE:	TERMS
				Jefferson City, MO		Net 30

**BILL TO:**

Henrico

Date 12/19/2022

Mail or fax PO to: SCHOLASTIC INC.

PO BOX 639852  
CINCINNATI OH 45263-9852  
FAX: 800-560-6815

email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 1</b>					
<b>Decodables</b>					
Choosing and Using Decodable Texts 10-Copy Bundle	9OS-737374		\$189.90	\$142.43	\$ -
Choosing and Using Decodable Texts 30-Copy Bundle	9OS-737376		\$569.70	\$427.28	\$ -
Decodable Cards: Short Vowels & More	9OS-861430		\$49.99	\$37.49	\$ -
Decodable Cards: Long Vowels & More	9OS-861431		\$49.99	\$37.49	\$ -
<b>Diversity</b>					
African American Characters Grades PreK-2	9OS-708963		\$141.08	\$95.00	\$ -
Best Value: Diversity Grades PreK-2	9OS-749930		\$1,419.22	\$959.00	\$ -
Black History Grades PreK-2	9OS-708971		\$135.12	\$95.00	\$ -
Culturally Responsive Grade 1	9OS-832915		\$363.61	\$255.00	\$ -
Disability and Neurodiversity Grades K-2 (10)	9OS-749957		\$76.66	\$53.00	\$ -
Diverse People and Places Collection Grades 1-3	9OS-823183		\$162.87	\$115.00	\$ -
Diverse Stories, Diverse Characters Grades 1-2	9OS-860215		\$132.00	\$91.00	\$ -
Diverse Stories, Diverse Characters Grades PreK-K	9OS-860214		\$109.33	\$75.00	\$ -
Diversity Grades 1-2	9OS-520220		\$173.83	\$121.00	\$ -
Diversity Grades PreK-K	9OS-520219		\$174.91	\$120.00	\$ -
Equity and Inclusion Grades PreK-2 (12)	9OS-749964		\$81.40	\$56.00	\$ -
Mirror Me Diversity Collection Grades 1-3	9OS-811775		\$111.33	\$75.00	\$ -
Native American Voices Grades PreK-2	9OS-708496		\$56.19	\$38.00	\$ -
Rising Voices Library: Celebrating Black and Latino Boys, Grade 1	9OS-861896		\$846.60	\$634.95	\$ -
Rising Voices: Celebrating Girls of Color Grade 1	9OS-746995		\$846.60	\$634.95	\$ -
Rising Voices: Elevating Latino Stories Grade 1	9OS-747035		\$846.60	\$634.95	\$ -
Rising Voices: Girls in STEAM Grade 1	9OS-731522		\$846.60	\$634.95	\$ -
South & East Asian Characters Gr PreK-2 (10)	9OS-735334		\$64.50	\$43.00	\$ -
<b>Emergent Readers</b>					
Best Value: Emergent Reader Library Grades K-2	9OS-860033		\$395.90	\$259.00	\$ -
Emergent Reader Library 1 Grades K-2	9OS-51825		\$133.00	\$92.00	\$ -
Emergent Reader Library 2 Grades K-2	9OS-934093		\$130.99	\$92.00	\$ -
Emergent Reader Library 3 Grades K-2	9OS-943951		\$135.91	\$92.00	\$ -
<b>Graphics</b>					
Favorite First Graphics Grades 1-2	9OS-860212		\$57.84	\$41.00	\$ -
<b>Graphic Novels - Single Titles</b>					
Blackout	ABQ-562783		\$9.95	\$7.46	\$ -
Bone Adventures	ABQ-862067		\$9.99	\$7.49	\$ -
Curious George in Super George!	ABQ-855728		\$4.95	\$3.71	\$ -
Fancy Friends, A Graphix Chapters Book	ABQ-864682		\$7.99	\$5.99	\$ -
Heartstopper, Volume 3	ABQ-861752		\$14.99	\$11.24	\$ -
Hello, Crabby!, An Acorn Book	ABQ-828150		\$4.99	\$3.74	\$ -
Hey, Kiddo, How I Lost My Mother, Found My Father, and Dealt with Fam	ABQ-590248		\$14.99	\$11.24	\$ -
Hippo and Rabbit in Three Short Tales	ABQ-527445		\$3.99	\$2.99	\$ -
Hoppy Go Lucky	ABQ-864685		\$7.99	\$5.99	\$ -
Illegal	ABQ-680789		\$14.99	\$11.24	\$ -
Let's Play, Crabby!, An Acorn Book	ABQ-828155		\$4.99	\$3.74	\$ -
Sunshine, How One Camp Taught Me About Life, Death, and Hope	ABQ-835631		\$14.99	\$11.24	\$ -
Wake Up, Crabby!, An Acorn Book	ABQ-828161		\$4.99	\$3.74	\$ -
<b>Phonics</b>					
Decodable Cards: Advanced Phonics Concepts	9OS-861432		\$49.99	\$37.49	\$ -
Phonics Chapter Books Grade 1 Library Set	9OS-733217		\$351.48	\$229.95	\$ -
Phonics Chapter Books Grade 1: A Bag Of Tricks 6-Pack	9OS-733224		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 1: A Lot of Hats 6-Pack	9OS-733220		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 1: Fun With Zip & Zap 6-Pack	9OS-733221		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 1: I Am Sam 6-Pack	9OS-733219		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 1: Let's Go On A Museum Hunt 6-Pack	9OS-733223		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 1: Puppet Club 6-Pack	9OS-733222		\$53.94	\$39.95	\$ -
Phonics First Little Readers (MULTIPLE-COPY SETS)	9OS-709264		\$101.99	\$76.49	\$ -
Phonics First Little Readers (SINGLE-COPY SETS)	9OS-709265		\$23.99	\$17.99	\$ -
Scholastic Phonics Readers 2020 Kit	9OS-867350		\$1,599.93	\$1,199.95	\$ -
<b>Ready To Go</b>					
Ready-To-Go: Favorites, Grade 1 (100)	9OS-970435		\$623.13	\$419.00	\$ -



DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
Ready-To-Go: Independent Reading, Grade 1 (100)	9OS-970436		\$581.11	\$419.00	\$ -
Ready-To-Go: Nonfiction, Grade 1 (100)	9OS-970437		\$574.95	\$419.00	\$ -
Ready-To-Go 2: Complete Set Grade 1 (75)	9OS-531440		\$457.24	\$299.00	\$ -
Ready-To-Go 2: Favorites, Grade 1 (25)	9OS-531279		\$163.42	\$105.00	\$ -
Ready-To-Go 2: Independent, Grade 1 (25)	9OS-531280		\$144.34	\$105.00	\$ -
Ready-To-Go 2: Nonfiction, Grade 1 (25)	9OS-531291		\$145.43	\$105.00	\$ -
RTG Module Gr 1 Fiction Gr1 A-E (50)	819490			\$155.00	\$ -
RTG Module Gr 1 Fiction Gr1 E-I (50)	819494			\$167.00	\$ -
RTG Module Gr 1 Independent Reading (25)	821184			\$91.00	\$ -
RTG Module Gr 1 Nonfiction Gr1 A-E (50)	819492			\$156.00	\$ -
RTG Module Gr 1 Nonfiction Gr1 E-I (50)	819495			\$181.00	\$ -
RTG Module Gr 1 Read Aloud 1 (50)	819488			\$241.00	\$ -
RTG Module Gr 1 Shared Reading (50)	821127			\$182.00	\$ -
RTG Module Gr 1 Unique Titles 25F/25Nf (50)	821183			\$182.00	\$ -
<b>Social and Emotional</b>					
Best Value: Social Emotional Grades PreK-2	9OS-749933		\$552.44	\$365.00	\$ -
Confident You Grades K-2	9OS-859681		\$52.72	\$33.00	\$ -
Empathy & Compassion Grades 1-2 (8)	9OS-735386		\$54.15	\$38.00	\$ -
Everyone Makes Mistakes Grades PreK-1	9OS-859678		\$35.75	\$25.00	\$ -
Four Pillars Grade 1	9OS-859624		\$860.00	\$645.00	\$ -
Kindness Grades 1-2	9OS-859680		\$51.20	\$35.00	\$ -
Mindful Kindness Grades PreK-2 (5)	9OS-749980		\$26.79	\$17.00	\$ -
The 7 Strengths Library: Red Bunk (Grades K-1)	9OS-814237		\$641.46	\$450.00	\$ -
The Byron V. Garrett Social-Emotional Learning Collection: Grade 1	9OS-821474		\$400.00	\$300.00	\$ -
Tolerance & Acceptance Grades K-2 (12)	9OS-749991		\$85.40	\$59.00	\$ -

<p><b>**State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, <i>actual tax will be charged at the time of shipping</i>. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.</b></p> <p style="text-align: center;"><b>THANK YOU FOR YOUR BUSINESS!</b></p>	<b>Subtotal</b>	\$ -
	<b>9% S&amp;H</b>	<b>FREE</b>
	<b>**Tax ___%</b>	
	<b>TOTAL</b>	\$ -

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		Jefferson City, MO		Net 30

**BILL TO:**

Henrico

Date 12/19/2022

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FAX: 800-560-6815

email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 2</b>					
<b>Decodables</b>					
Choosing and Using Decodable Texts 10-Copy Bundle	9OS-737374		\$189.90	\$142.43	\$ -
Choosing and Using Decodable Texts 30-Copy Bundle	9OS-737376		\$569.70	\$427.28	\$ -
Decodable Cards: Short Vowels & More	9OS-861430		\$49.99	\$37.49	\$ -
Decodable Cards: Long Vowels & More	9OS-861431		\$49.99	\$37.49	\$ -
<b>Diversity</b>					
African American Characters Grades PreK-2	9OS-708963		\$141.08	\$95.00	\$ -
Best Value: Diversity Grades PreK-2	9OS-749930		\$1,419.22	\$959.00	\$ -
Black History Grades PreK-2	9OS-708971		\$135.12	\$95.00	\$ -
Culturally Responsive Grade 2	9OS-832916		\$385.69	\$265.00	\$ -
Disability and Neurodiversity Grades K-2 (10)	9OS-749957		\$76.66	\$53.00	\$ -
Diverse People and Places Collection Grades 1-3	9OS-823183		\$162.87	\$115.00	\$ -
Diverse Stories, Diverse Characters Grades 1-2	9OS-860215		\$132.00	\$91.00	\$ -
Diverse Stories, Diverse Characters Grades PreK-K	9OS-860214		\$109.33	\$75.00	\$ -
Diversity Grades 1-2	9OS-520220		\$173.83	\$121.00	\$ -
Diversity Grades PreK-K	9OS-520219		\$174.91	\$120.00	\$ -
Equity and Inclusion Grades PreK-2 (12)	9OS-749964		\$81.40	\$56.00	\$ -
Mirror Me Diversity Collection Grades 1-3	9OS-811775		\$111.33	\$75.00	\$ -
Native American Voices Grades PreK-2	9OS-708496		\$56.19	\$38.00	\$ -
Rising Voices Library: Celebrating Black and Latino Boys, Grade 2	9OS-861897		\$846.60	\$634.95	\$ -
Rising Voices: Celebrating Girls of Color Grade 2	9OS-746996		\$846.60	\$634.95	\$ -
Rising Voices: Elevating Latino Stories Grade 2	9OS-747036		\$846.60	\$634.95	\$ -
Rising Voices: Girls in STEAM Grade 2	9OS-731523		\$846.60	\$634.95	\$ -
South & East Asian Characters Gr PreK-2 (10)	9OS-735334		\$64.50	\$43.00	\$ -
<b>Emergent Readers</b>					
Best Value: Emergent Reader Library Grades K-2	9OS-860033		\$395.90	\$259.00	\$ -
Emergent Reader Library 1 Grades K-2	9OS-51825		\$133.00	\$92.00	\$ -
Emergent Reader Library 2 Grades K-2	9OS-934093		\$130.99	\$92.00	\$ -
Emergent Reader Library 3 Grades K-2	9OS-943951		\$135.91	\$92.00	\$ -
<b>Graphics</b>					
Favorite First Graphics Grades 1-2	9OS-860212		\$57.84	\$41.00	\$ -
<b>Graphic Novels - Single Titles</b>					
3x4, level 1	ABQ-731919		\$6.95	\$5.21	\$ -
Battle with the Ultra Beast, 2 Graphic Adventures	ABQ-853873		\$7.99	\$5.99	\$ -
Benny and Penny in Just Pretend	ABQ-550550		\$5.50	\$4.13	\$ -
Grand Trial Showdown, 2 Graphic Adventures	ABQ-856889		\$7.99	\$5.99	\$ -
Johnny Boo and the Happy Apples	ABQ-860322		\$5.95	\$4.46	\$ -
Just a Little Blue	ABQ-830067		\$10.99	\$8.24	\$ -
Kitten Construction Company, Meet the House Kittens	ABQ-858086		\$6.95	\$5.21	\$ -
Narwhal, Unicorn of the Sea	ABQ-820041		\$6.95	\$5.21	\$ -
Narwhal's Otter Friend	ABQ-865447		\$6.99	\$5.24	\$ -
Noodleheads See the Future	ABQ-833729		\$6.95	\$5.21	\$ -
Something's Fishy	ABQ-827305		\$6.95	\$5.21	\$ -
Super Narwhal and Jelly Jolt	ABQ-828272		\$5.99	\$4.49	\$ -
The Adventures of Sparrowboy	ABQ-587258		\$6.95	\$5.21	\$ -
The Great Pet Escape, Pets on the Loose!	ABQ-803485		\$6.95	\$5.21	\$ -
The Way Home	ABQ-830065		\$10.99	\$8.24	\$ -
Written and Drawn by Henrietta	ABQ-815203		\$6.95	\$5.21	\$ -
<b>Phonics</b>					
Decodable Cards: Advanced Phonics Concepts	9OS-861432		\$49.99	\$37.49	\$ -
Phonics Chapter Books Grade 2 Library Set	9OS-733218		\$735.01	\$499.95	\$ -
Phonics Chapter Books Grade 2: Bo Peep's Sheep 6-Pack	9OS-733236		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: C.D. Clues 6-Pack	9OS-733230		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Case Of The Missing Monkeys 6-Pack	9OS-733229		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: History Mystery Ride 6-Pack	9OS-733243		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: It's A Great Job! 6-Pack	9OS-733244		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Jackson's Contraptions 6-Pack	9OS-733227		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Jokes, Riddles, And Poems 6-Pack	9OS-733231		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Kids Care About Sea Animals 6-Pack	9OS-733234		\$53.94	\$39.95	\$ -

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
Phonics Chapter Books Grade 2: Lions Of The Plains 6-Pack	9OS-733232		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Once Upon A Hill 6-Pack	9OS-733228		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Story In Pictures 6-Pack	9OS-733238		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Tales Once Told 6-Pack	9OS-733237		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Tail In The Saddle 6-Pack	9OS-733240		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: The Great Time Travel Ride 6-Pack	9OS-733242		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: The Internet 6-Pack	9OS-733239		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Toad's Journal 6-Pack	9OS-733241		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: Trip To The Planets 6-Pack	9OS-733233		\$53.94	\$39.95	\$ -
Phonics Chapter Books Grade 2: What Talent! 6-Pack	9OS-733225		\$53.94	\$39.95	\$ -
Phonics First Little Readers (MULTIPLE-COPY SETS)	9OS-709264		\$101.99	\$76.49	\$ -
Phonics First Little Readers (SINGLE-COPY SETS)	9OS-709265		\$23.99	\$17.99	\$ -
Scholastic Phonics Readers 2020 Kit	9OS-867350		\$1,599.93	\$1,199.95	\$ -
<b>Ready To Go</b>					
Ready-To-Go: Favorites, Grade 2 (100)	9OS-970438		\$628.84	\$419.00	\$ -
Ready-To-Go: Independent Reading, Grade 2 (100)	9OS-970439		\$624.00	\$419.00	\$ -
Ready-To-Go: Nonfiction, Grade 2 (100)	9OS-970441		\$564.59	\$419.00	\$ -
Ready-To-Go 2: Complete Set Grade 2 (75)	9OS-531441		\$491.16	\$319.00	\$ -
Ready-To-Go 2: Favorites, Grade 2 (25)	9OS-531292		\$157.41	\$115.00	\$ -
Ready-To-Go 2: Independent, Grade 2 (25)	9OS-531293		\$172.37	\$115.00	\$ -
Ready-To-Go 2: Nonfiction, Grade 2 (25)	9OS-531294		\$156.38	\$115.00	\$ -
RTG Module Gr 2 Below Level Fiction/Nonfiction Gr1 A-E (50)	820375			\$168.64	\$ -
RTG Module Gr 2 Independent Reading (50)	821186			\$200.00	\$ -
RTG Module Gr 2 On Level Fiction Gr1 E-N (50)	820373			\$185.50	\$ -
RTG Module Gr 2 On Level Nonfiction Gr1 E-N (50)	820374			\$193.51	\$ -
RTG Module Gr 2 Read Aloud (50)	820376			\$227.04	\$ -
RTG Module Gr 2 Shared Reading (50)	821128			\$200.00	\$ -
RTG Module Gr 2 Unique Titles 25F/25Nf (50)	821185			\$200.00	\$ -
RTG Module Gr 2 Unique Titles Independent Reading (25)	821187			\$100.00	\$ -
<b>Social and Emotional</b>					
Best Value: Social Emotional Grades PreK-2	9OS-749933		\$552.44	\$365.00	\$ -
Confident You Grades K-2	9OS-859681		\$52.72	\$33.00	\$ -
Empathy & Compassion Grades 1-2 (8)	9OS-735386		\$54.15	\$38.00	\$ -
Everyone Makes Mistakes Grades PreK-1	9OS-859678		\$35.75	\$25.00	\$ -
Four Pillars Grade 2	9OS-859628		\$860.00	\$645.00	\$ -
Kindness Grades 1-2	9OS-859680		\$51.20	\$35.00	\$ -
Mindful Kindness Grades PreK-2 (5)	9OS-749980		\$26.79	\$17.00	\$ -
The 7 Strenaths Library: Orange Bunk (Grades 1-2)	9OS-814238		\$639.74	\$450.00	\$ -
The Byron V. Garreff Social-Emotional Learning Collection: Grade 2	9OS-821479		\$400.00	\$300.00	\$ -
Tolerance & Acceptance Grades K-2 (12)	9OS-749991		\$85.40	\$59.00	\$ -
				<b>Subtotal</b>	\$ -
				<b>9% S&amp;H</b>	FREE
				<b>**Tax %</b>	
				<b>TOTAL</b>	\$ -
<b>THANK YOU FOR YOUR BUSINESS!</b>					
		<b>CUSTOMER SERVICE:</b> 1-800-724-6527 Option 3	F.O.B. POINT	NEED BY DATE:	TERMS
			Jefferson City, MO		Net 30

\*\*State law requires sales tax to be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, **actual tax will be charged at the time of shipping**. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.

**BILL TO:**

Henrico

Date 12/19/2022

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CINCINNATI OH 45263-9852  
FAX: 800-560-6815

email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 3</b>					
<b>Decodables</b>					
Decodable Cards: Short Vowels & More	9OS-861430		\$49.99	\$37.49	\$ -
Decodable Cards: Long Vowels & More	9OS-861431		\$49.99	\$37.49	\$ -
<b>Diversity</b>					
African American Characters Grades 3-5	9OS-708965		\$142.16	\$99.00	\$ -
Best Value: Diversity Grades 3-5	9OS-749931		\$1,201.34	\$799.00	\$ -
Black History Grades 3-5	9OS-708972		\$152.20	\$106.00	\$ -
Culturally Responsive Grade 3	9OS-832917		\$381.45	\$265.00	\$ -
Disability and Neurodiversity Grades 3-5 (10)	9OS-749958		\$80.58	\$57.00	\$ -
Diverse Leaders and Heroes Grades 3-5	9OS-860217		\$115.25	\$79.00	\$ -
Diverse People and Places Collection Grades 1-3	9OS-823183		\$162.87	\$115.00	\$ -
Dreams, Determination, Daring Collection Grades 3-5	9OS-823185		\$94.40	\$66.00	\$ -
Equity and Inclusion Grades 3-5 (12)	9OS-749965		\$95.52	\$67.00	\$ -
Mirror Me Diversity Collection Grades 1-3	9OS-811775		\$111.33	\$75.00	\$ -
Mirror Me Diversity Collection Grades 3-5	9OS-811776		\$119.45	\$79.00	\$ -
Multicultural Biographies Grades 3-5	9OS-913825		\$110.33	\$77.00	\$ -
My Voice, My Story Collection Grades 3-5	9OS-823184		\$93.48	\$65.00	\$ -
Native American Voices Grades 3-5 (12)	9OS-749982		\$83.52	\$59.00	\$ -
Rising Voices Library: Celebrating Black and Latino Boys, Grade 3	9OS-861898		\$859.93	\$644.95	\$ -
Rising Voices: Celebrating Girls of Color Grade 3	9OS-746997		\$859.93	\$644.95	\$ -
Rising Voices: Elevating Latino Stories Grade 3	9OS-747037		\$859.93	\$644.95	\$ -
Rising Voices: Girls in STEAM Grade 3	9OS-731524		\$859.93	\$644.95	\$ -
South & East Asian Experience Gr 3-5 (15)	9OS-735333		\$114.45	\$80.00	\$ -
<b>Emergent Readers</b>					
Best Value: Emergent Reader Library Grades K-2	9OS-860033		\$395.90	\$259.00	\$ -
Emergent Reader Library 1 Grades K-2	9OS-51825		\$133.00	\$92.00	\$ -
Emergent Reader Library 2 Grades K-2	9OS-934093		\$130.99	\$92.00	\$ -
Emergent Reader Library 3 Grades K-2	9OS-943951		\$135.91	\$92.00	\$ -
<b>Graphics</b>					
Graphic Chapter Books Collection Grades 3-4	9OS-832637		\$79.88	\$55.00	\$ -
<b>Graphic Novels - Single Titles</b>					
Bad Kitty Gets a Bath	ABQ-516213		\$6.95	\$5.21	\$ -
Bad Kitty School Daze	ABQ-556256		\$6.95	\$5.21	\$ -
Bad Kitty Takes the Test	ABQ-695669		\$6.99	\$5.24	\$ -
Bad Kitty vs. Uncle Murray, The Uproar at the Front Door	ABQ-528919		\$6.95	\$5.21	\$ -
Banana Fox and the Book-Eating Robot	ABQ-866051		\$7.99	\$5.99	\$ -
Banana Fox and the Secret Sour Society	ABQ-866048		\$7.99	\$5.99	\$ -
Bird & Squirrel All or Nothing	ABQ-825207		\$10.99	\$8.24	\$ -
Bird & Squirrel All Tangled Up	ABQ-825175		\$9.99	\$7.49	\$ -
Bird & Squirrel On Fire	ABQ-580430		\$10.99	\$8.24	\$ -
Bird & Squirrel On the Edge	ABQ-580426		\$9.99	\$7.49	\$ -
Bird & Squirrel on the Run	ABQ-531283		\$8.99	\$6.74	\$ -
Captain Underpants and the Attack of the Talking Toilets	ABQ-63427		\$5.99	\$4.49	\$ -
Captain Underpants and the Attack of the Talking Toilets	ABQ-538567		\$5.99	\$4.49	\$ -
Captain Underpants and the Big, Bad Battle of the Bionic Booger Boy, Pt	ABQ-538575		\$5.99	\$4.49	\$ -
Captain Underpants and the Big, Bad Battle of the Bionic Booger Boy, Pt	ABQ-538576		\$5.99	\$4.49	\$ -
Captain Underpants and the Invasion of the Incredibly Naughty Cafeter	ABQ-538568		\$5.99	\$4.49	\$ -
Captain Underpants and the Perilous Plot of Professor Poopypants	ABQ-538571		\$5.99	\$4.49	\$ -
Captain Underpants and the Preposterous Plight of the Purple Potty Pea	ABQ-538574		\$5.99	\$4.49	\$ -
Captain Underpants and the Wrath of the Wicked Wedgie Woman	ABQ-538572		\$5.99	\$4.49	\$ -
Class Clown Fish	ABQ-863670		\$7.99	\$5.99	\$ -
Double Dog Dare	ABQ-833990		\$14.99	\$11.24	\$ -
Evil Emperor Penguin	ABQ-813274		\$8.99	\$6.74	\$ -
Fish Feud, A Graphic Chapters Book	ABQ-863667		\$7.99	\$5.99	\$ -
George and Harold's Epic Comix Collection	ABQ-826246		\$9.99	\$7.49	\$ -
George and Harold's Epic Comix Collection Volume 2	ABQ-826247		\$9.99	\$7.49	\$ -
Grumpy Unicorn Hits the Road, A Graphic Novel	ABQ-866604		\$8.99	\$6.74	\$ -
Happy Birthday, Bad Kitty	ABQ-529863		\$6.95	\$5.21	\$ -
Karen's Kittycat Club	ABQ-835621		\$10.99	\$8.24	\$ -

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
Karen's Roller Skates	ABQ-835614		\$10.99	\$8.24	\$ -
Karen's Witch	ABQ-831519		\$10.99	\$8.24	\$ -
Karen's Worst Day	ABQ-835618		\$10.99	\$8.24	\$ -
Little Robot	ABQ-819322		\$12.95	\$9.71	\$ -
Saving Fortress City, An Unofficial Graphic Novel for Minecrafters	ABQ-865608		\$9.99	\$7.49	\$ -
Sparks!, GRAPHIX	ABQ-802946		\$12.99	\$9.74	\$ -
The Horrifyingly Haunted Hack-A-Ween, Young Graphic Novel	ABQ-863021		\$5.99	\$4.49	\$ -
Wolfie Monster and the Big Bad Pizza Battle	ABQ-818603		\$12.99	\$9.74	\$ -
<b>Phonics</b>					
Decodable Cards: Advanced Phonics Concepts (K-3)	9OS-861432		\$49.99	\$37.49	\$ -
<b>Ready To Go</b>					
Ready-To-Go: Favorites, Grade 3 (100)	9OS-970442		\$642.62	\$449.00	\$ -
Ready-To-Go: Independent Reading, Grade 3 (100)	9OS-970444		\$638.17	\$449.00	\$ -
Ready-To-Go: Nonfiction, Grade 3 (100)	9OS-970445		\$649.67	\$449.00	\$ -
Ready-To-Go 2: Complete Set Grade 3 (75)	9OS-531442		\$486.71	\$319.00	\$ -
Ready-To-Go 2: Favorites, Grade 3 (25)	9OS-531295		\$163.71	\$115.00	\$ -
Ready-To-Go 2: Independent, Grade 3 (25)	9OS-531296		\$157.54	\$115.00	\$ -
Ready-To-Go 2: Nonfiction, Grade 3 (25)	9OS-531297		\$155.46	\$115.00	\$ -
RTG Module Gr 3 Below Level Frn (50)	820821			\$184.53	\$ -
RTG Module Gr 3 Grl Read Aloud (50)	820822			\$235.93	\$ -
RTG Module Gr 3 Independent Reading J-Q (50)	821532			\$215.00	\$ -
RTG Module Gr 3 On Level F J-Q (50)	820819			\$215.95	\$ -
RTG Module Gr 3 On Level Nf J-Q (50)	820820			\$211.51	\$ -
RTG Module Gr 3 Shared Reading (50)	821129			\$215.00	\$ -
RTG Module Gr 3 Unique Titles 25F/25Nf (50)	821531			\$215.00	\$ -
RTG Module Gr 3 Unique Titles Independent Reading (25)	821533			\$107.50	\$ -
<b>Social and Emotional</b>					
Best Value: Social Emotional Grades 3-5	9OS-709318		\$532.88	\$359.00	\$ -
Bullying Grades 3-5	9OS-859686		\$65.54	\$45.00	\$ -
Compassion & Caring Grades 3-5	9OS-859693		\$55.60	\$38.00	\$ -
Confidence & Self-Esteem Grades 3-5	9OS-859690		\$52.74	\$37.00	\$ -
Determination Grades 3-5	9OS-859695		\$106.29	\$73.00	\$ -
Four Pillars Grade 3	9OS-859632		\$993.33	\$745.00	\$ -
Respect Grades 3-5	9OS-859694		\$31.84	\$20.00	\$ -
Responsibility Grades 3-5	9OS-859691		\$53.82	\$37.00	\$ -
Social Responsibility Grades 3-5	9OS-859692		\$107.37	\$76.00	\$ -
The 7 Strenaths Library: Turquoise Bunk (Grades 2-3)	9OS-814239		\$653.46	\$450.00	\$ -
The Byron V. Garreff Social-Emotional Learning Collection: Grade 3	9OS-821480		\$433.33	\$325.00	\$ -
Tolerance & Acceptance Grades 3-5	9OS-859689		\$59.68	\$41.00	\$ -

<p><b>**State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, <i>actual tax will be charged at the time of shipping</i>. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.</b></p> <p style="text-align: center;"><b>THANK YOU FOR YOUR BUSINESS!</b></p>				<b>Subtotal</b>	\$ -
				<b>9% S&amp;H</b>	<b>FREE</b>
				<b>**Tax ___%</b>	
				<b>TOTAL</b>	\$ -
<b>CUSTOMER SERVICE: 1-800-724-6527 Option 3</b>		F.O.B. POINT	NEED BY DATE:	TERMS	
		Jefferson City, MO		Net 30	

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Henrico

Date 12/19/2022

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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 4</b>					
<b>Diversity</b>					
African American Characters Grades 3-5	9OS-708965		\$142.16	\$99.00	\$ -
Best Value: Diversity Grades 3-5	9OS-749931		\$1,201.34	\$799.00	\$ -
Black History Grades 3-5	9OS-708972		\$152.20	\$106.00	\$ -
Culturally Responsive Grade 4	9OS-832918		\$423.61	\$285.00	\$ -
Disability and Neurodiversity Grades 3-5 (10)	9OS-749958		\$80.58	\$57.00	\$ -
Diverse Leaders and Heroes Grades 3-5	9OS-860217		\$115.25	\$79.00	\$ -
Dreams, Determination, Daring Collection Grades 3-5	9OS-823185		\$94.40	\$66.00	\$ -
Equity and Inclusion Grades 3-5 (12)	9OS-749965		\$95.52	\$67.00	\$ -
Mirror Me Diversity Collection Grades 3-5	9OS-811776		\$119.45	\$79.00	\$ -
Multicultural Bioographies Grades 3-5	9OS-913825		\$110.33	\$77.00	\$ -
My Voice, My Story Collection Grades 3-5	9OS-823184		\$93.48	\$65.00	\$ -
Native American Voices Grades 3-5 (12)	9OS-749982		\$83.52	\$59.00	\$ -
Rising Voices Library: Celebrating Black and Latino Boys, Grade 4	9OS-861899		\$859.93	\$644.95	\$ -
Rising Voices: Celebrating Girls of Color Grade 4	9OS-746998		\$859.93	\$644.95	\$ -
Rising Voices: Elevating Latino Stories Grade 4	9OS-747038		\$859.93	\$644.95	\$ -
Rising Voices: Girls in STEAM Grade 4	9OS-731525		\$859.93	\$644.95	\$ -
South & East Asian Experience Gr 3-5 (15)	9OS-735333		\$114.45	\$80.00	\$ -
<b>Graphics</b>					
Graphic Chapter Books Collection Grades 3-4	9OS-832637		\$79.88	\$55.00	\$ -
Graphic Chapter Books Collection Grades 4-6 (10)	9OS-735388		\$122.82	\$86.00	\$ -
Wings of Fire Graphic Novels Grades 4-7 (5)	9OS-749994		\$64.95	\$46.00	\$ -
<b>Graphic Novels - Single Titles</b>					
Animal Rescue Friends	ABQ-735056		\$11.95	\$8.96	\$ -
Attack of the Furball, A Christina Starspeeder Story	ABQ-857652		\$6.99	\$5.24	\$ -
Bad Kitty for President	ABQ-546467		\$6.95	\$5.21	\$ -
Bad Kitty Meets the Baby	ABQ-539108		\$6.95	\$5.21	\$ -
Beware the Claw!	ABQ-864846		\$9.99	\$7.49	\$ -
Claudia and Mean Janine, The Graphic Novel	ABQ-588622		\$10.99	\$8.24	\$ -
Claudia and the New Girl, The Graphic Novel	ABQ-830457		\$12.99	\$9.74	\$ -
Clifford the Big Red Dog: The Movie Graphic Novel	ABQ-866510		\$8.99	\$6.74	\$ -
Comeback Catcher	ABQ-860666		\$6.95	\$5.21	\$ -
Dawn and the Impossible Three	ABQ-806711		\$10.99	\$8.24	\$ -
Field Trip Disaster	ABQ-858959		\$6.99	\$5.24	\$ -
Field Trip, Graphix	ABQ-861763		\$9.99	\$7.49	\$ -
Four Me?	ABQ-867089		\$8.99	\$6.74	\$ -
Giants Beware	ABQ-620043		\$12.95	\$9.71	\$ -
It's Me	ABQ-832602		\$8.99	\$6.74	\$ -
It's Me, Two	ABQ-832603		\$8.99	\$6.74	\$ -
Kristy's Big Day	ABQ-806761		\$10.99	\$8.24	\$ -
Loan Likes Mary Anne!, The Graphic Novel	ABQ-830454		\$12.99	\$9.74	\$ -
Lucky Stars, Graphix	ABQ-804783		\$9.99	\$7.49	\$ -
Mary Anne Saves the Day, The Graphic Novel	ABQ-588621		\$10.99	\$8.24	\$ -
Me, Three!	ABQ-861628		\$8.99	\$6.74	\$ -
Mega Robo Bros, Graphic Novel	ABQ-818595		\$8.99	\$6.74	\$ -
Mr. Wolf's Class, Graphix	ABQ-804768		\$9.99	\$7.49	\$ -
Mystery Club, Graphix	ABQ-804773		\$9.99	\$7.49	\$ -
Orientation, A Marvel Book	ABQ-708574		\$7.99	\$5.99	\$ -
Race to Mars	ABQ-826933		\$8.95	\$6.71	\$ -
Science Fair Crisis	ABQ-852850		\$6.99	\$5.24	\$ -
The Garden Path	ABQ-713003		\$7.99	\$5.99	\$ -
The Invasion	ABQ-853809		\$12.99	\$9.74	\$ -
The Minish Cap	ABQ-657381		\$9.99	\$7.49	\$ -
The Mutts Winter Diaries	ABQ-826970		\$7.95	\$5.96	\$ -
The Principal Strikes Back	ABQ-831864		\$6.99	\$5.24	\$ -
The Truth About Stacey, The Graphic Novel	ABQ-581389		\$10.99	\$8.24	\$ -
The Visitor	ABQ-853837		\$12.99	\$9.74	\$ -
The Zombie Steals Home	ABQ-818809		\$12.99	\$9.74	\$ -
<b>Ready To Go</b>					
Ready-To-Go 2: Complete Set Grade 4 (75)	9OS-531443		\$562.69	\$337.00	\$ -

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
Ready-To-Go 2: Favorites, Grade 4 (25)	9OS-531298		\$182.70	\$125.00	\$ -
Ready-To-Go 2: Independent, Grade 4 (25)	9OS-531299		\$170.54	\$125.00	\$ -
Ready-To-Go 2: Nonfiction, Grade 4 (25)	9OS-531300		\$199.45	\$125.00	\$ -
Ready-To-Go: Favorites, Grade 4 (100)	9OS-970446		\$686.40	\$469.00	\$ -
Ready-To-Go: Independent Reading, Grade 4 (100)	9OS-970447		\$691.46	\$469.00	\$ -
Ready-To-Go: Nonfiction, Grade 4 (100)	9OS-970448		\$771.18	\$499.00	\$ -
RTG Module Gr 4 Above Level Fiction/Nonfiction Gr1 S-Y (50)	820809			\$250.00	\$ -
RTG Module Gr 4 Below Level Fiction/Nonfiction (50)	820810			\$250.00	\$ -
RTG Module Gr 4 Independent Reading (50)	821535			\$250.00	\$ -
RTG Module Gr 4 On Level Fiction Gr1 M-T (50)	820807			\$250.00	\$ -
RTG Module Gr 4 On Level Nonfiction Gr1 M-T (50)	820808			\$250.00	\$ -
RTG Module Gr 4 Shared Reading (50)	821130			\$250.00	\$ -
RTG Module Gr 4 Unique Titles 25F/25Nf (50)	821534			\$250.00	\$ -
RTG Module Gr 4 Unique Titles Independent Reading (25)	821536			\$125.00	\$ -
<b>Social and Emotional</b>					
Best Value: Social Emotional Grades 3-5	9OS-709318		\$532.88	\$359.00	\$ -
Bullyvina Grades 3-5	9OS-859686		\$65.54	\$45.00	\$ -
Compassion & Caring Grades 3-5	9OS-859693		\$55.60	\$38.00	\$ -
Confidence & Self-Esteem Grades 3-5	9OS-859690		\$52.74	\$37.00	\$ -
Determination Grades 3-5	9OS-859695		\$106.29	\$73.00	\$ -
Four Pillars Grade 4	9OS-859636		\$1,126.67	\$845.00	\$ -
Respect Grades 3-5	9OS-859694		\$31.84	\$20.00	\$ -
Responsibility Grades 3-5	9OS-859691		\$53.82	\$37.00	\$ -
Social Responsibility Grades 3-5	9OS-859692		\$107.37	\$76.00	\$ -
The 7 Strengths Library: Green Bunk (Grades 3-4)	9OS-814240		\$719.86	\$500.00	\$ -
The Byron V. Garrett Social-Emotional Learning Collection: Grade 4	9OS-821477		\$433.33	\$325.00	\$ -
Tolerance & Acceptance Grades 3-5	9OS-859689		\$59.68	\$41.00	\$ -

				<b>Subtotal</b>	\$ -
				<b>9% S&amp;H</b>	FREE
				<b>**Tax ___%</b>	
<b>THANK YOU FOR YOUR BUSINESS!</b>				<b>TOTAL</b>	\$ -

<b>CUSTOMER SERVICE: 1-800-724-6527 Option 3</b>		F.O.B. POINT	NEED BY DATE:	TERMS
		Jefferson City, MO		Net 30

**BILL TO:**

Henrico

Date 12/19/2022

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**CONTACT INFORMATION:**

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(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 5</b>					
<b>Diversity</b>					
African American Characters Grades 3-5	9OS-708965		\$142.16	\$99.00	\$ -
Best Value: Diversity Grades 3-5	9OS-749931		\$1,201.34	\$799.00	\$ -
Black History Grades 3-5	9OS-708972		\$152.20	\$106.00	\$ -
Culturally Responsive Grade 5	9OS-832924		\$407.93	\$285.00	\$ -
Disability and Neurodiversity Grades 3-5 (10)	9OS-749958		\$80.58	\$57.00	\$ -
Diverse Leaders and Heroes Grades 3-5	9OS-860217		\$115.25	\$79.00	\$ -
Dreams, Determination, Daring Collection Grades 3-5	9OS-823185		\$94.40	\$66.00	\$ -
Equity and Inclusion Grades 3-5 (12)	9OS-749965		\$95.52	\$67.00	\$ -
Mirror Me Diversity Collection Grades 3-5	9OS-811776		\$119.45	\$79.00	\$ -
Multicultural Bioographies Grades 3-5	9OS-913825		\$110.33	\$77.00	\$ -
My Voice, My Story Collection Grades 3-5	9OS-823184		\$93.48	\$65.00	\$ -
Native American Voices Grades 3-5 (12)	9OS-749982		\$83.52	\$59.00	\$ -
Rising Voices Library: Celebrating Black and Latino Boys, Grade 5	9OS-861900		\$859.93	\$644.95	\$ -
Rising Voices: Celebrating Girls of Color Grade 5	9OS-746999		\$859.93	\$644.95	\$ -
Rising Voices: Elevating Latino Stories Grade 5	9OS-747039		\$859.93	\$644.95	\$ -
Rising Voices: Girls in STEAM Grade 5	9OS-731541		\$859.93	\$644.95	\$ -
South & East Asian Experience Gr 3-5 (15)	9OS-735333		\$114.45	\$80.00	\$ -
<b>Graphics</b>					
Graphic Chapter Books Collection Grades 4-6 (10)	9OS-735388		\$122.82	\$86.00	\$ -
Wings of Fire Graphic Novels Grades 4-7 (5)	9OS-749994		\$64.95	\$46.00	\$ -
<b>Graphic Novels - Single Titles</b>					
Allergic	ABQ-856890		\$12.99	\$9.74	\$ -
Bats, Learning to Fly	ABQ-824551		\$11.95	\$8.96	\$ -
Camp	ABQ-866149		\$12.99	\$9.74	\$ -
Coral Reefs, Cities of the Ocean	ABQ-827327		\$11.95	\$8.96	\$ -
Donut the Destroyer	ABQ-854192		\$14.99	\$11.24	\$ -
Great White Shark Adventure	ABQ-717916		\$9.95	\$7.46	\$ -
Guts, Graphix	ABQ-585250		\$12.99	\$9.74	\$ -
I Survived the Attacks of September 11, 2001, The Graphic Novel	ABQ-700693		\$10.99	\$8.24	\$ -
I Survived the Nazi Invasion, 1944, The Graphic Novel	ABQ-866637		\$10.99	\$8.24	\$ -
I Survived the Sinking of the Titanic, 1912, The Graphic Novel	ABQ-812091		\$10.99	\$8.24	\$ -
Lost in NYC, A Subway Adventure	ABQ-827306		\$6.95	\$5.21	\$ -
Ozy and Millie	ABQ-861157		\$6.95	\$5.21	\$ -
Road to Revolution!	ABQ-532815		\$9.95	\$7.46	\$ -
Secret Coders	ABQ-806051		\$7.95	\$5.96	\$ -
SideKicks	ABQ-929819		\$12.99	\$9.74	\$ -
Slappy's Tales of Horror	ABQ-583595		\$12.99	\$9.74	\$ -
The Dark Secret, The Graphic Novel	ABQ-834421		\$12.99	\$9.74	\$ -
The Dragonet Prophecy, The Graphic Novel	ABQ-594215		\$12.99	\$9.74	\$ -
The Hidden Kingdom, The Graphic Novel	ABQ-834405		\$12.99	\$9.74	\$ -
The Lost Heir, The Graphic Novel	ABQ-594220		\$12.99	\$9.74	\$ -
The Odyssey of Flight 33	ABQ-566175		\$10.95	\$8.21	\$ -
The Secret of Bosco Bay, A Graphic Novel	ABQ-859648		\$12.99	\$9.74	\$ -
The Secret Science Alliance and the Copycat Crook	ABQ-585905		\$11.95	\$8.96	\$ -
The Strongest Man in the World, Louis Cyr	ABQ-567541		\$6.95	\$5.21	\$ -
The Tea Dragon Society	ABQ-855293		\$7.99	\$5.99	\$ -
Thunder From the Sea, Adventure on Board the HMS Defender	ABQ-562745		\$9.95	\$7.46	\$ -
Volcanoes, Fire and Life	ABQ-732730		\$11.95	\$8.96	\$ -
<b>Ready To Go</b>					
Ready-To-Go 2: Complete Set Grade 5 (75)	9OS-531444		\$621.42	\$356.00	\$ -
Ready-To-Go 2: Favorites, Grade 5 (25)	9OS-531301		\$219.48	\$139.00	\$ -
Ready-To-Go 2: Independent, Grade 5 (25)	9OS-531302		\$193.61	\$139.00	\$ -
Ready-To-Go 2: Nonfiction, Grade 5 (25)	9OS-531303		\$198.33	\$145.00	\$ -
Ready-To-Go: Favorites, Grade 5 (100)	9OS-970449		\$792.82	\$499.00	\$ -
Ready-To-Go: Independent Reading, Grade 5 (100)	9OS-970450		\$737.23	\$499.00	\$ -
Ready-To-Go: Nonfiction, Grade 5 (100)	9OS-970451		\$771.24	\$529.00	\$ -
RTG Module Gr 5 Above Level Fiction/Nonfiction Grl Q-W (50)	820813			\$285.00	\$ -
RTG Module Gr 5 Below Level Fiction/Nonfiction (50)	820814			\$285.00	\$ -
RTG Module Gr 5 Independent Reading (50)	821538			\$285.00	\$ -



DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
RTG Module Gr 5 On Level Fiction Gr1 Q-W (50)	820811			\$285.00	\$ -
RTG Module Gr 5 On Level Nonfiction Gr1 Q-W (50)	820812			\$285.00	\$ -
RTG Module Gr 5 Shared Reading (50)	821131			\$285.00	\$ -
RTG Module Gr 5 Unique Titles 25F/25Nf (50)	821537			\$285.00	\$ -
RTG Module Gr 5 Unique Titles Independent Reading (25)	821539			\$142.50	\$ -
<b>Social and Emotional</b>					
Best Value: Social Emotional Grades 3-5	9OS-709318		\$532.88	\$359.00	\$ -
Bullying Grades 3-5	9OS-859686		\$65.54	\$45.00	\$ -
Compassion & Caring Grades 3-5	9OS-859693		\$55.60	\$38.00	\$ -
Confidence & Self-Esteem Grades 3-5	9OS-859690		\$52.74	\$37.00	\$ -
Determination Grades 3-5	9OS-859695		\$106.29	\$73.00	\$ -
Four Pillars Grade 5	9OS-859640		\$1,193.33	\$895.00	\$ -
Respect Grades 3-5	9OS-859694		\$31.84	\$20.00	\$ -
Responsibility Grades 3-5	9OS-859691		\$53.82	\$37.00	\$ -
Social Responsibility Grades 3-5	9OS-859692		\$107.37	\$76.00	\$ -
The 7 Strengths Library: Blue Bunk (Grades 4-5)	9OS-814241		\$846.18	\$550.00	\$ -
The Byron V. Garrett Social-Emotional Learning Collection: Grade 5	9OS-821481		\$500.00	\$375.00	\$ -
Tolerance & Acceptance Grades 3-5	9OS-859689		\$59.68	\$41.00	\$ -

<p>**State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, <b>actual tax will be charged at the time of shipping</b>. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.</p> <p style="text-align: center;"><b>THANK YOU FOR YOUR BUSINESS!</b></p>	<b>Subtotal</b>	\$ -
	<b>9% S&amp;H</b>	<b>FREE</b>
	<b>**Tax ___%</b>	
	<b>TOTAL</b>	\$ -

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		Jefferson City, MO		Net 30

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Date 12/19/2022

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email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 6</b>					
<b>Diversity</b>					
African American Characters Grades 6-8	9OS-708968		\$171.36	\$119.00	\$ -
Best Value: Diversity Grades 6-8	9OS-749932		\$1,296.64	\$889.00	\$ -
Black History Grades 6-8	9OS-708979		\$169.32	\$118.00	\$ -
Coretta Scott King Winners Grades 6-9	9OS-52804		\$68.68	\$48.00	\$ -
Culturally Responsive Grade 6	9OS-832926		\$458.57	\$315.00	\$ -
Disability and Neurodiversity Grades 6-8 (10)	9OS-749959		\$77.70	\$55.00	\$ -
Diverse Characters Grades 6-8	9OS-860271		\$110.64	\$75.00	\$ -
Diverse Experiences Grades 6-8	9OS-811782		\$52.82	\$36.00	\$ -
Diverse Fiction Grades 6-8 (10)	9OS-735389		\$87.70	\$60.00	\$ -
Diverse Voices, Diverse Stories Collection Grades 6-8	9OS-823186		\$83.66	\$58.00	\$ -
Equity and Inclusion Grades 6-8	9OS-708941		\$165.91	\$119.00	\$ -
Native American Voices Grades 6-8	9OS-708498		\$79.68	\$54.00	\$ -
Own Voice Grades 6-8	9OS-860270		\$67.76	\$47.00	\$ -
South & East Asian Characters Gr 6-8 (12)	9OS-735328		\$103.56	\$74.00	\$ -
<b>Graphics</b>					
Graphic Chapter Books Collection Grades 4-6 (10)	9OS-735388		\$122.82	\$86.00	\$ -
Graphic Gr 6-8 (10)	9OS-735324		\$129.90	\$93.00	\$ -
Wings of Fire Graphic Novels Grades 4-7 (5)	9OS-749994		\$64.95	\$46.00	\$ -
<b>Graphic Novels - Single Titles</b>					
7 Good Reasons Not to Grow Up	ABQ-585932		\$12.99	\$9.74	\$ -
Amelia Earhart, This Broad Ocean	ABQ-534476		\$9.95	\$7.46	\$ -
Amelia Erroway: Castaway Commander	ABQ-818612		\$14.99	\$11.24	\$ -
Annie Sullivan and the Trials of Helen Keller	ABQ-560032		\$12.95	\$9.71	\$ -
Awkward	ABQ-661192		\$11.00	\$8.25	\$ -
Bia Nate From the Top	ABQ-534500		\$9.95	\$7.46	\$ -
Bia Nate In a Class by Himself	ABQ-583205		\$9.95	\$7.46	\$ -
Blow the Roof Off!	ABQ-708292		\$10.95	\$8.21	\$ -
Brave	ABQ-669596		\$11.00	\$8.25	\$ -
Cabin Fever	ABQ-642832		\$8.99	\$6.74	\$ -
Diary of a Wimpy Kid, A Novel in Cartoons	ABQ-636603		\$8.99	\$6.74	\$ -
Dog Days	ABQ-636599		\$8.99	\$6.74	\$ -
Double Down	ABQ-658313		\$8.99	\$6.74	\$ -
Drawing from Memory	ABQ-568530		\$10.95	\$8.21	\$ -
El Deafo	ABQ-636369		\$12.99	\$9.74	\$ -
EndGames	ABQ-580317		\$12.99	\$9.74	\$ -
Escape from Lucien	ABQ-543315		\$12.99	\$9.74	\$ -
Fallen Empires	ABQ-820412		\$14.99	\$11.24	\$ -
Fearless	ABQ-835587		\$12.99	\$9.74	\$ -
Firelight	ABQ-543316		\$12.99	\$9.74	\$ -
Forget Me Not	ABQ-853824		\$12.99	\$9.74	\$ -
Four Pictures by Emily Carr	ABQ-515628		\$5.95	\$4.46	\$ -
Gettysburg, The Graphic Novel	ABQ-562390		\$6.95	\$5.21	\$ -
Ghosts	ABQ-736067		\$12.99	\$9.74	\$ -
Hard Luck	ABQ-642834		\$8.99	\$6.74	\$ -
Lost & Found	ABQ-820923		\$14.95	\$11.21	\$ -
Mighty Jack	ABQ-858003		\$14.95	\$11.21	\$ -
Nat Enough	ABQ-853819		\$12.99	\$9.74	\$ -
NewsPrints	ABQ-580312		\$12.99	\$9.74	\$ -
Old School	ABQ-646834		\$8.99	\$6.74	\$ -
Payback Time!	ABQ-863058		\$9.95	\$7.46	\$ -
Prince of the Elves	ABQ-520889		\$12.99	\$9.74	\$ -
Queen of the Nile	ABQ-820415		\$14.99	\$11.24	\$ -
Rodrick Rules	ABQ-636598		\$8.99	\$6.74	\$ -
Satchel Paige, Striking Out Jim Crow	ABQ-534474		\$8.95	\$6.71	\$ -
Secret of the Time Tablets	ABQ-583867		\$14.99	\$11.24	\$ -
Shock Waves, A Marvel Graphic Novel	ABQ-864803		\$12.99	\$9.74	\$ -
Snapdragon	ABQ-703782		\$12.99	\$9.74	\$ -
Space Dumplins	ABQ-556543		\$18.99	\$14.24	\$ -
Sunny Makes a Splash	ABQ-823317		\$12.99	\$9.74	\$ -

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
Sunny Rolls the Dice	ABQ-823314		\$12.99	\$9.74	\$ -
Supernova	ABQ-582860		\$12.99	\$9.74	\$ -
Swing It, Sunny	ABQ-574172		\$12.99	\$9.74	\$ -
Target Practice	ABQ-552843		\$14.99	\$11.24	\$ -
The Cloud Searchers	ABQ-520885		\$12.99	\$9.74	\$ -
The Deep End	ABQ-712669		\$9.99	\$7.49	\$ -
The Draagon Path	ABQ-836329		\$12.99	\$9.74	\$ -
The Dumbest Idea Ever!	ABQ-545347		\$12.99	\$9.74	\$ -
The Getaway	ABQ-668573		\$8.95	\$6.71	\$ -
The Golden Lion	ABQ-583872		\$14.99	\$11.24	\$ -
The Hidden Witch, GRAPHIX	ABQ-825375		\$12.99	\$9.74	\$ -
The Last Council	ABQ-520887		\$12.99	\$9.74	\$ -
The Last Straw	ABQ-642842		\$8.99	\$6.74	\$ -
The Legend of Hong Kil Dong, The Robin Hood of Korea	ABQ-531783		\$8.95	\$6.71	\$ -
The Lightning Thief: The Graphic Novel	ABQ-287268		\$12.99	\$9.74	\$ -
The Lona Haul	ABQ-632636		\$8.99	\$6.74	\$ -
The Midwinter Witch, GRAPHIX	ABQ-854055		\$12.99	\$9.74	\$ -
The Monsters are Due on Maple Street	ABQ-567374		\$10.95	\$8.21	\$ -
The Phoenix Colossal Comics Collection Volume 1	ABQ-820679		\$14.99	\$11.24	\$ -
The Stonekeeper	ABQ-984681		\$12.99	\$9.74	\$ -
The Stonekeeper's Curse	ABQ-984683		\$12.99	\$9.74	\$ -
The Storm In the Barn	ABQ-857160		\$8.95	\$6.71	\$ -
The Thief and the Sword	ABQ-552845		\$14.99	\$11.24	\$ -
The Third Wheel	ABQ-642833		\$8.99	\$6.74	\$ -
The Ualy Truth	ABQ-636601		\$8.99	\$6.74	\$ -
The Witch Boy, GRAPHIX	ABQ-808951		\$12.99	\$9.74	\$ -
The Witches, The Graphic Novel	ABQ-867743		\$14.99	\$11.24	\$ -
Twins	ABQ-823613		\$12.99	\$9.74	\$ -
What's a Little Noogie Between Friends?	ABQ-824093		\$9.95	\$7.46	\$ -
<b>Ready To Go</b>					
Ready-To-Go 2: Complete Set Grade 6 (75)	9OS-531445		\$709.13	\$374.00	\$ -
Ready-To-Go 2: Favorites, Grade 6 (25)	9OS-531304		\$253.77	\$159.00	\$ -
Ready-To-Go 2: Independent, Grade 6 (25)	9OS-531305		\$227.52	\$159.00	\$ -
Ready-To-Go 2: Nonfiction, Grade 6 (25)	9OS-531306		\$217.84	\$159.00	\$ -
Ready-To-Go: Favorites, Grade 6 (100)	9OS-970452		\$815.38	\$529.00	\$ -
Ready-To-Go: Independent Reading, Grade 6 (100)	9OS-970453		\$808.00	\$529.00	\$ -
Ready-To-Go: Nonfiction, Grade 6 (100)	9OS-970454		\$816.64	\$529.00	\$ -
<b>Social and Emotional</b>					
The 7 Strengths Library: Purple Bunk (Grades 5-6)	9OS-814242		\$882.22	\$600.00	\$ -
**State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, <b>actual tax will be charged at the time of shipping</b> . Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.				<b>Subtotal</b>	\$ -
				<b>9% S&amp;H</b>	<b>FREE</b>
				<b>**Tax ___%</b>	
				<b>TOTAL</b>	<b>\$ -</b>
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(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 7</b>					
<b>Diversity</b>					
African American Characters Grades 6-8	9OS-708968		\$171.36	\$119.00	\$ -
Best Value: Diversity Grades 6-8	9OS-749932		\$1,296.64	\$889.00	\$ -
Black History Grades 6-8	9OS-708979		\$169.32	\$118.00	\$ -
Coretta Scott King Winners Grades 6-9	9OS-52804		\$68.68	\$48.00	\$ -
Culturally Responsive Collection Grade 7 (50)	9OS-749953		\$434.14	\$315.00	\$ -
Disability and Neurodiversity Grades 6-8 (10)	9OS-749959		\$77.70	\$55.00	\$ -
Diverse Characters Grades 6-8	9OS-860271		\$110.64	\$75.00	\$ -
Diverse Experiences Grades 6-8	9OS-811782		\$52.82	\$36.00	\$ -
Diverse Fiction Grades 6-8 (10)	9OS-735389		\$87.70	\$60.00	\$ -
Diverse Voices, Diverse Stories Collection Grades 6-8	9OS-823186		\$83.66	\$58.00	\$ -
Equity and Inclusion Grades 6-8	9OS-708941		\$165.91	\$119.00	\$ -
Native American Voices Grades 6-8	9OS-708498		\$79.68	\$54.00	\$ -
Own Voice Grades 6-8	9OS-860270		\$67.76	\$47.00	\$ -
South & East Asian Characters Gr 6-8 (12)	9OS-735328		\$103.56	\$74.00	\$ -
<b>Graphics</b>					
Graphic Gr 6-8 (10)	9OS-735324		\$129.90	\$93.00	\$ -
Winas of Fire Graphic Novels Grades 4-7 (5)	9OS-749994		\$64.95	\$46.00	\$ -
<b>Graphic Novels - Single Titles</b>					
Back to the Drawing Board	ABQ-813926		\$12.99	\$9.74	\$ -
Becoming Brianna	ABQ-707840		\$12.99	\$9.74	\$ -
Bill the Boy Wonder, The Secret Co-Creator of Batman	ABQ-561743		\$7.95	\$5.96	\$ -
Clem Hetherington and the Ironwood Race	ABQ-581446		\$14.99	\$11.24	\$ -
Drama	ABQ-736066		\$12.99	\$9.74	\$ -
Houdini, The Handcuff King	ABQ-534475		\$10.95	\$8.21	\$ -
Just Jaime	ABQ-860349		\$12.99	\$9.74	\$ -
Making Friends, GRAPHIX	ABQ-813921		\$12.99	\$9.74	\$ -
New Kid	ABQ-860089		\$12.95	\$9.71	\$ -
Positively Izzy	ABQ-832597		\$10.95	\$8.21	\$ -
Smile	ABQ-714877		\$12.99	\$9.74	\$ -
Sunny Side Up	ABQ-574166		\$12.99	\$9.74	\$ -
The Breakaways	ABQ-857970		\$10.99	\$8.24	\$ -
Thoreau at Walden	ABQ-565629		\$14.95	\$11.21	\$ -
Trespassers	ABQ-826421		\$14.99	\$11.24	\$ -
<b>Ready To Go</b>					
Ready-To-Go: Favorites, Grade 7 (100)	9OS-970455		\$842.30	\$549.00	\$ -
Ready-To-Go: Independent Reading, Grade 7 (100)	9OS-970456		\$815.42	\$549.00	\$ -
Ready-To-Go: Nonfiction, Grade 7 (100)	9OS-970457		\$857.77	\$569.00	\$ -

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	<b>9% S&amp;H</b>	<b>FREE</b>	
	<b>**Tax ___%</b>		
<b>THANK YOU FOR YOUR BUSINESS!</b>		<b>TOTAL</b>	\$ -

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**2022 EDUCATION**

Prices Expire February 28, 2024

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DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 8</b>					
<b>Diversity</b>					
African American Characters Grades 6-8	9OS-708968		\$171.36	\$119.00	\$ -
Best Value: Diversity Grades 6-8	9OS-749932		\$1,296.64	\$889.00	\$ -
Black History Grades 6-8	9OS-708979		\$169.32	\$118.00	\$ -
Coretta Scott King Winners Grades 6-9	9OS-52804		\$68.68	\$48.00	\$ -
Culturally Responsive Collection Grade 8 (50)	9OS-749954		\$514.62	\$350.00	\$ -
Disability and Neurodiversity Grades 6-8 (10)	9OS-749959		\$77.70	\$55.00	\$ -
Diverse Characters Grades 6-8	9OS-860271		\$110.64	\$75.00	\$ -
Diverse Experiences Grades 6-8	9OS-811782		\$52.82	\$36.00	\$ -
Diverse Fiction Grades 6-8 (10)	9OS-735389		\$87.70	\$60.00	\$ -
Diverse Voices, Diverse Stories Collection Grades 6-8	9OS-823186		\$83.66	\$58.00	\$ -
Equity and Inclusion Grades 6-8	9OS-708941		\$165.91	\$119.00	\$ -
Native American Voices Grades 6-8	9OS-708498		\$79.68	\$54.00	\$ -
Own Voice Grades 6-8	9OS-860270		\$67.76	\$47.00	\$ -
South & East Asian Characters Gr 6-8 (12)	9OS-735328		\$103.56	\$74.00	\$ -
<b>Graphics</b>					
Graphic Gr 6-8 (10)	9OS-735324		\$129.90	\$93.00	\$ -
<b>Graphic Novels - Single Titles</b>					
Around the World	ABQ-562020		\$11.95	\$8.96	\$ -
Class Act	ABQ-733336		\$12.95	\$9.71	\$ -
Crack-Up Comics Collection	ABQ-865206		\$12.99	\$9.74	\$ -
Escape from Svria	ABQ-741091		\$12.95	\$9.71	\$ -
Miles Morales: Spider-Man Vol. 1	ABQ-680576		\$9.99	\$7.49	\$ -
Tall Tales, Bone Prequel	ABQ-514096		\$12.99	\$9.74	\$ -
The Unexpected World of Nature	ABQ-562127		\$5.95	\$4.46	\$ -
<b>Ready To Go</b>					
Ready-To-Go: Favorites, Grade 8 (100)	9OS-970458		\$841.82	\$549.00	\$ -
Ready-To-Go: Independent Readina, Grade 8 (100)	9OS-970459		\$836.51	\$549.00	\$ -
Ready-To-Go: Nonfiction, Grade 8 (100)	9OS-970460		\$917.22	\$595.00	\$ -

**State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, <i>actual tax will be charged at the time of shipping</i> . Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.				Subtotal	\$ -
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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Kindergarten</b>						
¡Agárrate, Mono!	Hang On, Monkey!	ABQ-859901		\$4.95	\$3.71	\$ -
¡Balancéate, Perezoso!, Exploremos la Selva Tropical	Swing Sloth!	ABQ-859899		\$4.95	\$3.71	\$ -
¡Cosas que andan!	Things That Go!	ABQ-562819		\$3.99	\$2.99	\$ -
¡Cosas rojas!	Red Things!	ABQ-852878		\$4.95	\$3.71	\$ -
¡Crece ya, David!	Grow Up, David!	ABQ-829951		\$6.99	\$5.24	\$ -
¡Cuántos pingüinos!	So Many Penguins!	ABQ-852904		\$4.95	\$3.71	\$ -
¡Digo la verdad!	I Tell the Truth (Sp)	ABQ-986209		\$4.95	\$3.71	\$ -
¡Estamos en un libro!	We Are in a Book!	ABQ-588757		\$5.99	\$4.49	\$ -
¡Fiesta!	Party! (Bil)	ABQ-933322		\$6.95	\$5.21	\$ -
¡Gorros!	Hats!	ABQ-852883		\$4.95	\$3.71	\$ -
¡Grad!	RAWR! (Sp)	ABQ-564611		\$3.99	\$2.99	\$ -
¡Monos, monos!	Monkeys, Monkeys! (Sp)	ABQ-968455		\$4.95	\$3.71	\$ -
¡No tengo miedo!	I'm not Scared! (Sp)	ABQ-966127		\$3.99	\$2.99	\$ -
¡No, David!	No, David!	ABQ-826904		\$6.99	\$5.24	\$ -
¡Perros! ¡Perros! / Dogs! Dogs!	Dogs! Dogs! (Bil)	ABQ-585834		\$6.95	\$5.21	\$ -
¡Pingüinaut!	Penguinaut!	ABQ-856385		\$5.99	\$4.49	\$ -
¡Se mueve!	It Moves!	ABQ-852879		\$4.95	\$3.71	\$ -
¡Tamales! ¡Tamales! ¡Tamales!, A multicultural tale / Un cuen	(Bil)	ABQ-858639		\$4.95	\$3.71	\$ -
¡Tienes un pájaro en la cabeza!	There Is a Bird on Your Head! (Sp)	ABQ-825967		\$5.99	\$4.49	\$ -
¡Un día una Astronauta se tragó la Luna!	There Was an Old Astronaut Who Swallow	ABQ-860361		\$5.95	\$4.46	\$ -
¿Cómo comen los dinosaurios?	How Do Dinosaurs Eat their Food? (Sp)	ABQ-976404		\$6.99	\$5.24	\$ -
¿Cómo dicen estoy enojado los dinosaurios?	How Do Dinosaurs Say I'm Mad?	ABQ-562780		\$6.99	\$5.24	\$ -
¿Cómo eligen sus mascotas los dinosaurios?	How Do Dinosaurs Choose Their Pets?	ABQ-816020		\$6.99	\$5.24	\$ -
¿Cómo he crecido?	How Have I Grown (Sp)	ABQ-29369		\$5.95	\$4.46	\$ -
¿Cómo se curan los dinosaurios?	How Do Dinosaurs Get Well Soon? (Sp)	ABQ-954563		\$6.95	\$5.21	\$ -
¿Cómo son buenos amigos los dinosaurios?	How Do Dinosaurs Stay Friends?	ABQ-590352		\$6.99	\$5.24	\$ -
¿Cómo van a la escuela los dinosaurios?, How Do Dinosaur:	How Do Dinosaurs Go to School? (Sp)	ABQ-500229		\$6.99	\$5.24	\$ -
¿De quién son estos huesos?	Whose Bones? (Sp)	ABQ-968454		\$4.95	\$3.71	\$ -
¿Debo compartir mi helado?	Should I Share My Ice Cream?	ABQ-588758		\$5.99	\$4.49	\$ -
¿Dónde está el gato?	Where Is the Cat?	ABQ-852896		\$4.95	\$3.71	\$ -
¿Dónde viven los peces?	Fish Live There!	ABQ-570272		\$3.95	\$2.96	\$ -
¿Halar o empujar?	Pull Or Push?	ABQ-852927		\$4.95	\$3.71	\$ -
¿Has visto a mi patito?	Have You Seen My Duckling? (Sp)	ABQ-45152		\$6.95	\$5.21	\$ -
¿Me Puedes Dar Una Galleta, Por Favor?	May I Please Have a Cookie?	ABQ-570299		\$3.99	\$2.99	\$ -
¿Por qué yo soy yo?	Why Am I Me? (Sp)	ABQ-823344		\$7.99	\$5.99	\$ -
¿Qué es eso?	What Is That?	ABQ-852884		\$4.95	\$3.71	\$ -
¿Qué estás haciendo?	What Are You Doing?	ABQ-817146		\$6.95	\$5.21	\$ -
¿Qué pueden hacer?	What Can They Do?	ABQ-852898		\$4.95	\$3.71	\$ -
¿Se lo comió un oso?	Maybe a Bear Ate It! (Sp)	ABQ-524729		\$5.99	\$4.49	\$ -
¿Todavía somos amigos?	Are We Still Friends?	ABQ-823152		\$4.99	\$3.74	\$ -
¿Tu mamá es una llama?	Is Your Mama a Llama? (Sp)	ABQ-46275		\$6.99	\$5.24	\$ -
1, 2 y 3 ¡a la caja!	1, 2, 3 in the Box (Sp)	ABQ-968465		\$4.95	\$3.71	\$ -
A Lola le encantan los cuentos	Lola Loves Stories	ABQ-550469		\$7.95	\$5.96	\$ -
A Mess in the Kitchen / Desastre en la cocina	Mess in the Kitchen, A (Bil)	ABQ-535581		\$3.99	\$2.99	\$ -
A Very Special Vegetable / Una verdura muy especial	A Very Special Vegetable	ABQ-828421		\$4.95	\$3.71	\$ -
ABeCedarios, Mexican Folk Art ABCs in English and Spanish	Bilingual	ABQ-510140		\$5.95	\$4.46	\$ -
Abuelo y los tres osos / Abuelo and the Three Bears	Abuelo and the Three Bears (Bil)	ABQ-4320		\$4.99	\$3.74	\$ -
Amigo	Bilingual	ABQ-824588		\$5.95	\$4.46	\$ -
Animal World / Mundo animal, With Northwest Coast Native	Animal World (Bil)	ABQ-861224		\$6.50	\$4.88	\$ -
Animales Nocturnos	Night Animals	ABQ-804036		\$5.99	\$4.49	\$ -
At the Museum / En el museo	At the Museum (Bil)	ABQ-534512		\$3.99	\$2.99	\$ -
Bailey (Sp)	Bailey (Sp)	ABQ-545700		\$4.99	\$3.74	\$ -
Bizcocho va a la escuela	Biscuit Goes to School (Sp)	ABQ-546201		\$3.99	\$2.99	\$ -
Book Fiesta!, Celebrate Children's Day/Book Day	(Bil)	ABQ-549904		\$8.95	\$6.71	\$ -
Buenas noches, luna	Goodnight Moon (Sp)	ABQ-13159		\$5.95	\$4.46	\$ -
Casas	Houses	ABQ-852900		\$4.95	\$3.71	\$ -
Casi un narval	Not Quite Narwhal	ABQ-825302		\$5.99	\$4.49	\$ -
Cazaremos un león	We're Going on a Lion Hunt (Sp)	ABQ-940325		\$7.95	\$5.96	\$ -
Chancho el campeón	Pig the Winner (Sp)	ABQ-832967		\$4.99	\$3.74	\$ -
Chancho el mentiroso	Pig the Fibber	ABQ-863101		\$5.99	\$4.49	\$ -
Chancho el Pug	Pig the Pug (Sp)	ABQ-829953		\$4.99	\$3.74	\$ -
Chancho la estrella	Pig the Star	ABQ-835909		\$4.99	\$3.74	\$ -
Clifford va a kindergarten	Clifford Goes to Kindergarten	ABQ-804504		\$3.99	\$2.99	\$ -
Clifford va a la escuela	Clifford's First School Day	ABQ-908729		\$3.99	\$2.99	\$ -
Colores de la vida, Mexican Folk Art Colors in English and Sp	Mexican Folk Art Colors (Bil)	ABQ-546135		\$5.95	\$4.46	\$ -
Colores del otoño Crayola	Crayola Fall Colors (Sp)	ABQ-861798		\$5.95	\$4.46	\$ -
Cómo hacer una manga de viento	How to Make a Wind Sock (Sp)	ABQ-968470		\$4.95	\$3.71	\$ -
Cómo los crayones salvaron al unicornio	How the Crayons Saved the Unicorn (Sp)	ABQ-864615		\$5.95	\$4.46	\$ -
Contar en el océano	Counting in the Ocean (Sp)	ABQ-568160		\$4.95	\$3.71	\$ -
Cuentos de Peppa en 5 minutos	Five-Minute Peppa Stories	ABQ-818789		\$12.99	\$9.74	\$ -
Cultivamos sopa de verduras	Growing Vegetable Soup (Sp)	ABQ-913077		\$6.95	\$5.21	\$ -
David va a la escuela	David Goes to School	ABQ-826905		\$6.99	\$5.24	\$ -
Días y días / Days and Days	Dias y Dias (Bil)	ABQ-731483		\$7.95	\$5.96	\$ -
Diez cerdos, Una aventura en la bañera	Ten Pigs: An Epic Bath Adventure	ABQ-593987		\$3.99	\$2.99	\$ -
Diez puntos negros	Ten Black Dots (Sp)	ABQ-48657		\$6.95	\$5.21	\$ -
Donde viven los monstruos	Where the Wild Things Are (Sp)	ABQ-188923		\$8.95	\$6.71	\$ -
Dragones y Tacos	Dragons Love Tacos	ABQ-809695		\$5.99	\$4.49	\$ -
El árbol de Navidad más grande de todos	The Biggest Christmas Tree Ever	ABQ-859703		\$4.95	\$3.71	\$ -
El carnaval de mi bisabuela	Bisa's Carnaval (Sp)	ABQ-735500		\$7.99	\$5.99	\$ -

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
El chile es verde	Green is a Chile Pepper	ABQ-853884		\$5.95	\$4.46	\$ -
El conejo en la luna	The Rabbit on the Moon	ABQ-833720		\$4.95	\$3.71	\$ -
El día terrible de Rita y Rafi	Rita and Ralph's Rotten Day	ABQ-863100		\$7.99	\$5.99	\$ -
El duende más pequeño	The Littlest Elf	ABQ-830974		\$3.99	\$2.99	\$ -
El gato Splat	Splat the Cat (Sp)	ABQ-527358		\$6.95	\$5.21	\$ -
El mitón	The Mittens	ABQ-968464		\$4.95	\$3.71	\$ -
El muñeco de jengibre	Gingerbread Man, The	ABQ-941029		\$3.99	\$2.99	\$ -
El pájaro gruñón	Grumpy Bird (Sp)	ABQ-524732		\$5.99	\$4.49	\$ -
El primer beso de Froggy	Froggy's First Kiss (Sp)	ABQ-926024		\$5.95	\$4.46	\$ -
El primer día de Papá	Dad's First Day (Sp)	ABQ-861478		\$6.95	\$5.21	\$ -
El ratoncito, la fresa roja y madura, y el gran oso hambriento	The Little Mouse, The Hungry Bear, & the R	ABQ-933805		\$7.95	\$5.96	\$ -
El susto del viento	Hedgehog and Rabbit: The Scary Wind	ABQ-856837		\$5.95	\$4.46	\$ -
En el barrio	In the Barrio	ABQ-29372		\$5.95	\$4.46	\$ -
En mi ciudad	In My City	ABQ-852924		\$4.95	\$3.71	\$ -
Este perro	This Dog	ABQ-852882		\$4.95	\$3.71	\$ -
Esto es arte	This is Art	ABQ-852874		\$4.95	\$3.71	\$ -
Every Day Birds / Pájaros de todos los días	Every Day Birds (Bill)	ABQ-593986		\$4.99	\$3.74	\$ -
Fiesta para 10	Feast for 10 (Sp)	ABQ-48470		\$6.95	\$5.21	\$ -
Finding Home / Buscando el hogar	Finding Home (Bill)	ABQ-715903		\$5.99	\$4.49	\$ -
Grande y Pequeño son buenos amigos	Big and Little Are Best Friends	ABQ-818784		\$4.99	\$3.74	\$ -
Green is a Chile Pepper / El chile es verde	Green Is a Chile Pepper (Bill)	ABQ-586868		\$5.99	\$4.49	\$ -
Guau, guau, muu	Moo Dog	ABQ-818553		\$3.99	\$2.99	\$ -
Gus cultiva una planta	Gus Grows a Plant	ABQ-564410		\$3.99	\$2.99	\$ -
Gus hace un amigo	Gus Makes a Friend (Sp)	ABQ-584725		\$3.99	\$2.99	\$ -
Gus hace un regalo	Gus Makes a Gift (Sp)	ABQ-549851		\$3.99	\$2.99	\$ -
Hello Ocean / Hola mar	Hello Ocean (Bill)	ABQ-988046		\$7.95	\$5.96	\$ -
How Are You? / ¿Cómo estás?	How Are You? (Bill)	ABQ-830644		\$5.99	\$4.49	\$ -
How Do You Say? / ¿Cómo se dice?	How Do You Say? (Bill)	ABQ-812066		\$5.99	\$4.49	\$ -
I Am SuperKid! / ¡Yo soy SuperNiño!	I Am SuperKid! (Bill)	ABQ-733847		\$5.95	\$4.46	\$ -
It's Mine / Es mio	It's Mine (Bill)	ABQ-978370		\$3.99	\$2.99	\$ -
Juan S. Ninja	Jack B. Ninja	ABQ-829617		\$4.99	\$3.74	\$ -
Kiss / Beso	Beso	ABQ-813897		\$4.99	\$3.74	\$ -
Knut: La historia del osito polar que cautivó al mundo enter	Knut: How one little polar bear captivatec	ABQ-505648		\$5.99	\$4.49	\$ -
La aventura más grande	The Greatest Adventure	ABQ-856598		\$5.99	\$4.49	\$ -
La aventura más grande	The Greatest Adventure	ABQ-864236		\$31.95	\$23.95	\$ -
La familia de Clifford	Clifford's Family (Sp)	ABQ-41992		\$3.99	\$2.99	\$ -
La gallinita roja	The Little Red Hen (Sp)	ABQ-44927		\$4.99	\$3.74	\$ -
La Ofrenda	Ofrenda (Sp)	ABQ-860269		\$6.95	\$5.21	\$ -
La pequeña locomotora que sí pudo	The Little Engine That Could (Sp)	ABQ-825546		\$31.95	\$23.95	\$ -
La rena más pequeña	The Littlest Reindeer (SP)	ABQ-830977		\$3.99	\$2.99	\$ -
La semilla de zanahoria	The Carrot Seed (Sp)	ABQ-45092		\$3.99	\$2.99	\$ -
La Valentin más pequeña	The Littlest Valentine	ABQ-833515		\$3.99	\$2.99	\$ -
Las jirafas no pueden bailar	Giraffes Can't Dance (Sp)	ABQ-522165		\$6.95	\$5.21	\$ -
Lo mejor de mamá / Lo mejor de papá	What Mommies/Daddies Do Best (Sp)	ABQ-939548		\$5.95	\$4.46	\$ -
Lola en la biblioteca	Lola at the Library (Sp)	ABQ-521765		\$7.95	\$5.96	\$ -
Lola planta un jardín	Lola Plants a Garden	ABQ-861931		\$7.95	\$5.96	\$ -
Lola quiere un gato	Lola Gets a Cat	ABQ-861930		\$7.95	\$5.96	\$ -
Los colores de la selva	Colors of the Rain Forest (Sp)	ABQ-568157		\$4.95	\$3.71	\$ -
Los increíbles trucos de Hombre Mosca	Fly Guy's Amazing Tricks (Sp)	ABQ-584724		\$3.99	\$2.99	\$ -
Los mariachis	The Mariachis	ABQ-556327		\$10.99	\$8.24	\$ -
Los ponis, Level 1	Ponies	ABQ-803027		\$3.99	\$2.99	\$ -
Love the World / Ama el mundo	Love the World (Bill)	ABQ-860292		\$6.95	\$5.21	\$ -
Martal Big & Small	(Bill)	ABQ-819021		\$5.99	\$4.49	\$ -
May I Please Have a Cookie? / ¿Me puedes dar una gallet	May I Please Have a Cookie? (Bill)	ABQ-590353		\$6.99	\$5.24	\$ -
Me gusta la fruta	I Like Fruit	ABQ-852874		\$4.95	\$3.71	\$ -
Mi Abuela	My Grandmother	ABQ-852880		\$4.95	\$3.71	\$ -
Mi Familia y yo	My Family and Me	ABQ-852877		\$4.95	\$3.71	\$ -
Mi Mochila	My Backpack	ABQ-852891		\$4.95	\$3.71	\$ -
Mi Mundo	My World	ABQ-833605		\$4.95	\$3.71	\$ -
Mis cinco sentidos	My Five Senses (Sp)	ABQ-819706		\$6.95	\$5.21	\$ -
Mouse Paint / Pintura de ratón	Mouse Paint (Bill)	ABQ-291673		\$4.99	\$3.74	\$ -
No se pega	No More Hitting (Sp)	ABQ-575030		\$4.00	\$3.00	\$ -
Nosotros vivimos aquí	We Live Here (Sp)	ABQ-968453		\$4.95	\$3.71	\$ -
Now, What? / ¿Ahorá qué?	Now, What? (Bill)	ABQ-978372		\$3.99	\$2.99	\$ -
Nueve	Nine	ABQ-852885		\$4.95	\$3.71	\$ -
One by One / Una a una	One by One (Bill)	ABQ-858634		\$4.95	\$3.71	\$ -
One Is a Piñata, A Book of Numbers	(Bill)	ABQ-861226		\$6.95	\$5.21	\$ -
Opuestos, Mexican Folk Art Opposites in English and Spanish	Opposites (Bill)	ABQ-519861		\$5.95	\$4.46	\$ -
Pan dulce	Sweet Bread	ABQ-29384		\$6.95	\$5.21	\$ -
Pelo de princesa	Princess Hair	ABQ-854802		\$4.99	\$3.74	\$ -
Peppa se va a dormir	Bedtime for Peppa	ABQ-590357		\$4.99	\$3.74	\$ -
Pío, pío, muu	Moo Bird	ABQ-806275		\$3.99	\$2.99	\$ -
Prueba ser amable	Try a Little Kindness	ABQ-832860		\$4.99	\$3.74	\$ -
Reguero de ratón	Mouse Mess (Sp)	ABQ-557104		\$6.99	\$5.24	\$ -
Sana Ranita, Sana	Kiss Away My Boo-Boo	ABQ-668576		\$7.95	\$5.96	\$ -
Sé feliz como eres	Be Who You Are (Sp)	ABQ-863007		\$6.95	\$5.21	\$ -
Sé lo que debo hacer	I Can Make Good Choices (Sp)	ABQ-986206		\$4.95	\$3.71	\$ -
Sense Suspense / Descubre los sentidos, A Guessing Game f	Sense Suspense	ABQ-47905		\$6.95	\$5.21	\$ -
Si le das un brownie a un ratón	If You Give a Mouse a Brownie	ABQ-825440		\$5.99	\$4.49	\$ -
Si le das un panqueque a una cerdita	If You Give a Pig a Pancake (Sp)	ABQ-913955		\$5.95	\$4.46	\$ -
Si le das una galletita a un ratón	If You Give a Mouse a Cookie (Sp)	ABQ-13160		\$5.95	\$4.46	\$ -
Si llevas un ratón a la escuela	If You Take a Mouse To School (Sp)	ABQ-955027		\$5.95	\$4.46	\$ -
Si llevas un ratón al cine	If You Take a Mouse to the Movies (Sp)	ABQ-935829		\$5.95	\$4.46	\$ -
Siesta	Nap (Bill)	ABQ-503577		\$6.95	\$5.21	\$ -
Sol y nubes	Sun and Clouds	ABQ-852886		\$4.95	\$3.71	\$ -
Soy el agua	I Am Water (Sp)	ABQ-908743		\$3.99	\$2.99	\$ -
Soy una hoja	I Am a Leaf (Sp)	ABQ-918307		\$3.99	\$2.99	\$ -
Soy una oruga	I'm a Caterpillar (Sp)	ABQ-908697		\$3.99	\$2.99	\$ -
The Family Book / El libro de la familia	The Family Book (Bill)	ABQ-855996		\$4.99	\$3.74	\$ -
The School Book / El libro de la escuela	(Bill)	ABQ-867086		\$6.95	\$5.21	\$ -
Tortillas Are Round / Las tortillas son redondas	Tortillas Are Round (Bill)	ABQ-570925		\$7.95	\$5.96	\$ -
Tren Grande	Big Choo	ABQ-823155		\$6.95	\$5.21	\$ -
Twinkle, Twinkle, Little Star / Estrellita, ¿dónde estás?	(Bill)	ABQ-808991		\$6.95	\$5.21	\$ -
Un amigo de veras maravilloso	A Splendid Friend, Indeed (Sp)	ABQ-522741		\$6.95	\$5.21	\$ -
Un ave hace un nido, A First Science Storybook	Bird Builds a Nest (Sp)	ABQ-862225		\$6.95	\$5.21	\$ -
Un beso en mi mano	The Kissing Hand (Sp)	ABQ-943749		\$7.95	\$5.96	\$ -
Un día de escuela, School Day	School Day	ABQ-968380		\$4.95	\$3.71	\$ -
Un día de nieve	The Snowy Day (Sp)	ABQ-93772		\$6.95	\$5.21	\$ -
Un día de nieve	The Snowy Day (Sp)	ABQ-93771		\$34.95	\$25.95	\$ -
Un día de nieve	The Snowy Day (Sp)	ABQ-821918		\$31.95	\$23.95	\$ -
Un día en la vida de un pingüino	Penguin Day (Sp)	ABQ-864241		\$6.95	\$5.21	\$ -
Un día una señora se tragó un polillito	There was an old lady who swallowed a c	ABQ-832863		\$4.99	\$3.74	\$ -
Un oso muy hambriento	The Very Hungry Bear (Sp)	ABQ-579899		\$5.95	\$4.46	\$ -
Una caja	A Box	ABQ-852887		\$4.95	\$3.71	\$ -
Vamos a recoger manzanas y calabazas	Picking Apples and Pumpkins (Sp)	ABQ-931739		\$3.99	\$2.99	\$ -
We've Got the Whole World in Our Hands / Tenemos el mun	We've Got the Whole World in Our Hands	ABQ-829950		\$17.99	\$13.49	\$ -
We've Got the Whole World in Our Hands / Tenemos el mun	We've Got the Whole World in Our Hands	ABQ-865796		\$6.95	\$5.21	\$ -
With My Brother / Con mi hermano	With My Brother (Bill)	ABQ-45568		\$5.95	\$4.46	\$ -
Yo puedo	I CAN (SP)	ABQ-852881		\$4.95	\$3.71	\$ -
Yo puedo correr	I Can Run (Sp)	ABQ-968377		\$4.95	\$3.71	\$ -
					<b>Subtotal</b>	\$ -

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						**Tax ___%
<i>THANK YOU FOR YOUR BUSINESS!</i>						TOTAL \$ -
		<b>CUSTOMER SERVICE:</b> <b>1-800-724-6527 Option 3</b>		F.O.B. POINT	NEED BY DATE:	TERMS
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Date 12/19/2022

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CINCINNATI OH 45263-9852  
FAX: 800-560-6815

email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 1</b>						
¡Hola, Cangrejito!, An Acorn Book	Hello, Crabby! (Sp)	ABQ-835911		\$4.99	\$3.74	\$ -
¡A comer!	Let's Eat! (Sp)	ABQ-907191		\$5.99	\$4.49	\$ -
¡A pasear, Hombre Mosca!	Ride, Fly Guy, Ride (Sp)	ABQ-557100		\$3.99	\$2.99	\$ -
¡A ver el mundo nos vamos!	Around the World We Go!	ABQ-815888		\$7.95	\$5.96	\$ -
¡Adios, Oscar!, Una fábula de mariposas	Adios, Oscar! A Butterfly Fable	ABQ-856453		\$6.95	\$5.21	\$ -
¡Baja, Gregorio, baja!	Come Down, Gregorio (Sp)	ABQ-97474		\$4.95	\$3.71	\$ -
¡Carmen la estrella!	Starring Carmen!	ABQ-829289		\$6.95	\$5.21	\$ -
¡Cuántos tesoros debajo de las olas!	Treasure Troves Beneath the Waves	ABQ-832820		\$4.95	\$3.71	\$ -
¡DI algo!	Say Something! (Sp)	ABQ-856596		\$7.99	\$5.99	\$ -
¡El gallo que no se callaba! / The Rooster Who Would Not Be	Rooster Who Would Not Be Quiet (Bill)	ABQ-811414		\$17.99	\$13.49	\$ -
¡Esperar no es fácil!	Waiting is Not Easy!	ABQ-825968		\$5.99	\$4.49	\$ -
¡Fuera, Hombre Mosca!	Shoo, Fly Guy! (Sp)	ABQ-527408		\$3.99	\$2.99	\$ -
¡Gata va al río!	Lake Side Kitty Goes to the River (Sp)	ABQ-97052		\$4.95	\$3.71	\$ -
¡Hagamos una pijamada!	Let's Have a Sleepover! (Sp)	ABQ-867004		\$4.99	\$3.74	\$ -
¡Hoy volaré!	Today I Fly!	ABQ-813086		\$5.99	\$4.49	\$ -
¡Llegó la primavera!, Amigos de primer grado	Bring on Spring!	ABQ-592609		\$3.99	\$2.99	\$ -
¡Nos gustan los chiles!	We Like Chili!	ABQ-852910		\$4.95	\$3.71	\$ -
¡Que cosas dice mi abuelita, Dichos y refranes sobre los bue	Things My Grandmother Says! (Sp)	ABQ-532863		\$4.99	\$3.74	\$ -
¡Quiero dormir!	I Want to Sleep	ABQ-835841		\$4.95	\$3.71	\$ -
¡Quiero un auto!, Colección Palabras Mágicas	I Want a Car!	ABQ-831821		\$4.95	\$3.71	\$ -
¡Sombras!	Shadows!	ABQ-852912		\$4.95	\$3.71	\$ -
¡SuperAbuela! ¡SuperPoderes!	Super Grandma! Super Powers!	ABQ-835849		\$4.99	\$3.74	\$ -
¡Tiempo de calabazas!	It's Pumpkin Time!	ABQ-918731		\$5.99	\$4.49	\$ -
¡Tormentas de nieve!	Blizzards! (Sp)	ABQ-515879		\$4.95	\$3.71	\$ -
¡Un día una señora se tragó un pavo!	There Was an Old Lady Who Swallowed a	ABQ-829940		\$4.99	\$3.74	\$ -
¡Un día una señora se tragó una rana!	There Was an Old Lady Who Swallowed a	ABQ-592606		\$4.99	\$3.74	\$ -
¡Un día una señora se tragó unos libros!	There Was an Old Lady Who Swallowed Sr	ABQ-564534		\$4.99	\$3.74	\$ -
¡Un tipo grande se llevó mi pelota!	A Big Guy Took My Ball	ABQ-813085		\$5.99	\$4.49	\$ -
¡Una Señora Con Frio se Tragó un Poco de Nieve!	There Was a Cold Lady Who Swallowed Sr	ABQ-575710		\$4.99	\$3.74	\$ -
¡Vamos a dibujar!	Let's Draw! (Sp)	ABQ-97122		\$4.95	\$3.71	\$ -
¡Vamos de visita!	Let's Take a Trip! (Sp)	ABQ-97050		\$4.95	\$3.71	\$ -
¡Zas!	Splat! (Sp)	ABQ-603334		\$5.95	\$4.46	\$ -
¿Cómo se cuidan los dinosaurios?	How Do Dinosaurs Stay Safe? (Sp)	ABQ-864231		\$31.95	\$23.95	\$ -
¿De quién es esta sombra?	Whose Shadow is This?	ABQ-832890		\$4.95	\$3.71	\$ -
¿Dónde crecen?	Where Do They Grow?	ABQ-852907		\$4.95	\$3.71	\$ -
¿Dónde está mi zapato?	Where Is My Sneaker?	ABQ-835845		\$4.95	\$3.71	\$ -
¿Estás lista para jugar afuera?	Are You Ready to Play Outside? (SP)	ABQ-834758		\$5.99	\$4.49	\$ -
¿Por qué estás haciendo eso?	Why Are You Doing That?	ABQ-817272		\$6.95	\$5.21	\$ -
¿Puedo jugar yo también?	Can I Play Too? (SP)	ABQ-834757		\$5.99	\$4.49	\$ -
¿Qué animales tienen rayas?	Which Animals Have Stripes?	ABQ-832852		\$4.95	\$3.71	\$ -
¿Qué es ese ruido?	What's That Noise?	ABQ-852916		\$4.95	\$3.71	\$ -
¿Qué hora es?	What Time is It? (Sp)	ABQ-968467		\$4.95	\$3.71	\$ -
¿Qué pide Mona?	What Does Monkey Ask For? (Sp)	ABQ-97024		\$4.95	\$3.71	\$ -
¿Quién soy yo?, Who Am I?	Who Am I? (Sp)	ABQ-968378		\$4.95	\$3.71	\$ -
¿Quién tiene plumas elegantes?	Who Has Elegant Feathers?	ABQ-832821		\$4.50	\$3.38	\$ -
¿Quieres jugar, Cangrejito?	Let's Play, Crabby!	ABQ-860115		\$4.99	\$3.74	\$ -
¿Sansón?	Samson?	ABQ-836585		\$5.95	\$4.46	\$ -
¿Te gusta mi bicicleta?	Do You Like My Bike?	ABQ-860114		\$4.99	\$3.74	\$ -
¿Y si tuvieras ojos de animal?	What If You Had Animal Eyes?	ABQ-829943		\$4.99	\$3.74	\$ -
A mí me gusta leer	I Like Reading	ABQ-833731		\$4.95	\$3.71	\$ -
AbeCedario de profesiones y oficios	ABC's of Jobs	ABQ-812110		\$8.95	\$6.71	\$ -
AEIOU	Vowels (Sp)	ABQ-62691		\$4.95	\$3.71	\$ -
Alégrate, An Acorn Book	Cheer Up (Sp)	ABQ-708473		\$4.99	\$3.74	\$ -
Alexander y el día terrible, horrible, espantoso, horroroso	Alexander and the Terrible, Horrible, No G	ABQ-46566		\$6.95	\$5.21	\$ -
Alma y cómo obtuvo su nombre	Alma and How She Got Her Name (Sp)	ABQ-834367		\$5.99	\$4.49	\$ -
Amigos geniales, An Acorn Book	Friends Rock	ABQ-863104		\$4.99	\$3.74	\$ -
Animales escondidos	Animal Hide and Seek	ABQ-835843		\$4.95	\$3.71	\$ -
Animaletras	Animals ABC (Sp)	ABQ-564221		\$6.99	\$5.24	\$ -
Antes y ahora	How Things Change	ABQ-835846		\$4.95	\$3.71	\$ -
aquí también	Also Here	ABQ-832255		\$6.99	\$5.24	\$ -
Arroz con leche, Popular Songs and Rhymes from Latin Ame	Rice Pudding (Bill)	ABQ-41886		\$6.99	\$5.24	\$ -
Así vamos a la escuela, Un libro acerca de niños en diferent	This is the Way We Go to School (Sp)	ABQ-49443		\$6.99	\$5.24	\$ -
Ay, mi espalda	Ouch! My Back! (Sp)	ABQ-97138		\$4.95	\$3.71	\$ -
Baila con Quique	Dance with Quique	ABQ-833719		\$4.95	\$3.71	\$ -
Beautiful / Bellas	Beautiful (Bill)	ABQ-819020		\$5.99	\$4.49	\$ -
Beto, Betina y el bebito	Babe, Babette and the Baby (Sp)	ABQ-97026		\$4.95	\$3.71	\$ -
Big Dog and Little Dog / Perrazo y Perrito	Big Dog and Little Dog (Bill)	ABQ-857979		\$4.95	\$3.71	\$ -
Big Dog and Little Dog Getting in Trouble / Perrazo y Perrito :	Big Dog and Little Dog Getting in Trouble (	ABQ-857978		\$4.95	\$3.71	\$ -
Brave / Valiente	Brave (Bill)	ABQ-833941		\$5.99	\$4.49	\$ -
Buenas noches, mariposa	Goodnight Butterfly	ABQ-744718		\$6.99	\$5.24	\$ -
Búscame	Find Me	ABQ-832853		\$4.95	\$3.71	\$ -
Catástrofe en el campamento	Camping Catastrophe	ABQ-527416		\$5.99	\$4.49	\$ -
Cenicienta	Cinderella	ABQ-586135		\$4.95	\$3.71	\$ -
Chumfley	Chumfley	ABQ-833676		\$5.95	\$4.46	\$ -
Clifford el gran perro colorado	Clifford the Big Red Dog	ABQ-41380		\$3.99	\$2.99	\$ -
Coco el conejo miedoso	Coco the Scaredy Bunny	ABQ-833606		\$6.95	\$5.21	\$ -
Cómo crece una mariposa	A Ladybug Larva Grows Up	ABQ-152630		\$6.95	\$5.21	\$ -
Corduroy (Sp)	Corduroy (Sp)	ABQ-44194		\$5.95	\$4.46	\$ -
Cuenta con las hormigas	Count with the Ants	ABQ-832822		\$4.95	\$3.71	\$ -

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
David se mete en los	David Gets In Trouble (Sp)	ABQ-954561		\$6.99	\$5.24	\$ -
De la aruga a la mariposa, Level 1	Caterpillar to Butterfly	ABQ-803030		\$3.99	\$2.99	\$ -
Después de la lluvia	After the Rain	ABQ-833685		\$5.95	\$4.46	\$ -
Dos hormigas bien vestidas	Ants in Pants	ABQ-835847		\$4.95	\$3.71	\$ -
Dragón y sus labores	Dragon Gets By (Sp)	ABQ-719400		\$4.99	\$3.74	\$ -
El agua, Water	Water (Sp)	ABQ-968471		\$4.95	\$3.71	\$ -
El ataque del Hombre Mosca de 15 metros	Attack of the 50-Foot Fly Guy (Sp)	ABQ-867003		\$4.99	\$3.74	\$ -
El autobús mágico Camina Por La Luna	The Magic School Bus® Takes a Moonwalk	ABQ-575708		\$3.99	\$2.99	\$ -
El autobús mágico® se recicla	The Magic School Bus® Gets Recycled (Sp)	ABQ-575035		\$4.00	\$3.00	\$ -
El autobús mágico® viaja con el viento, The Magic School B	The Magic School Bus® Rides the Wind (Sp)	ABQ-524040		\$3.99	\$2.99	\$ -
El autobús mágico® vuela al espacio	The Magic School Bus® Blasts Into Space (	ABQ-575033		\$3.99	\$2.99	\$ -
El bebé elefante	The Baby Elephant	ABQ-852908		\$4.95	\$3.71	\$ -
El chiquero	Pigsty (Sp)	ABQ-927000		\$6.99	\$5.24	\$ -
El Cinco de Mayo	Fifth of May	ABQ-855701		\$4.95	\$3.71	\$ -
El Cocuyo y la Mora	The Firefly And The Raspberry Bush	ABQ-665866		\$9.99	\$7.49	\$ -
El cumpleaños de Pablo	Pablo's birthday (Sp)	ABQ-97497		\$4.95	\$3.71	\$ -
El dedo de Dida	Dida's Thimble (Sp)	ABQ-97023		\$4.95	\$3.71	\$ -
El Día del Libro	Book's Day (Sp)	ABQ-97147		\$4.95	\$3.71	\$ -
El diario de una lombriz	Diary of a Worm (Sp)	ABQ-545009		\$5.99	\$4.49	\$ -
El fuego y el Sol	The Fire and the Sun (Sp)	ABQ-97558		\$4.95	\$3.71	\$ -
El fuertecito rojo	The Little Red Fort	ABQ-826901		\$4.99	\$3.74	\$ -
El gatito perdido	Lost Kitten, The (Sp)	ABQ-584726		\$3.99	\$2.99	\$ -
El gato gordo de Dragón	Dragon's Fat Cat (Sp)	ABQ-516359		\$5.99	\$4.49	\$ -
El girasol gigante	The Giant Sunflower (Sp)	ABQ-97118		\$4.95	\$3.71	\$ -
El hombrecito de jengibre	The Gingerbread Man	ABQ-586126		\$3.95	\$2.96	\$ -
El mapa del tesoro	The Treasure Map	ABQ-852920		\$4.95	\$3.71	\$ -
El misterio del arco iris	The Rainbow Mystery	ABQ-815889		\$4.95	\$3.71	\$ -
El pájaro rojo	The Red Bird (Sp)	ABQ-97072		\$4.95	\$3.71	\$ -
El parque helado	The Icy Park (Sp)	ABQ-97134		\$4.95	\$3.71	\$ -
El patito feo	The Ugly Duckling	ABQ-586129		\$4.95	\$3.71	\$ -
El patito Tito	Tito, the Duckling (Sp)	ABQ-62595		\$3.95	\$2.96	\$ -
El pingüino y la cigüeña	The Penguin and the Stork (Sp)	ABQ-97133		\$4.95	\$3.71	\$ -
El príncipe Hombre Mosca	Prince Fly Guy	ABQ-820866		\$4.99	\$3.74	\$ -
El Puentecito Azul	The Little Blue Bridge (Sp)	ABQ-744717		\$7.99	\$5.99	\$ -
El ratón de ciudad y el ratón de campo	The City Mouse and the Country Mouse	ABQ-586133		\$3.95	\$2.96	\$ -
El ruiseñor	The Nightingale	ABQ-586134		\$3.95	\$2.96	\$ -
El turo de Sione	Sione's Talo (Sp)	ABQ-48260		\$5.95	\$4.46	\$ -
El tesoro del tiburón	A Shark's Treasure (Sp)	ABQ-97056		\$4.95	\$3.71	\$ -
El tiempo	The Weather	ABQ-862048		\$34.95	\$34.95	\$ -
El viento travieso	The Mischievous Wind (Sp)	ABQ-61968		\$4.95	\$3.71	\$ -
El zapatero y los duendes	The Elves and the Shoemaker	ABQ-586131		\$4.95	\$3.71	\$ -
Ellen Ochoa (Sp)	Ellen Ochoa (Sp)	ABQ-438862		\$4.95	\$3.71	\$ -
Ellen Ochoa (Sp)	Ellen Ochoa (Sp)	ABQ-854580		\$4.95	\$3.71	\$ -
Entonces llega el verano	And Then Comes Summer	ABQ-824954		\$5.95	\$4.46	\$ -
Es un espectáculo	One-Man Band (Sp)	ABQ-501447		\$3.99	\$2.99	\$ -
Estoy Orgulloso	Proud	ABQ-665874		\$5.99	\$4.49	\$ -
Eva ve un fantasma	Eva Sees a Ghost	ABQ-808799		\$5.99	\$4.49	\$ -
Feliz cumpleaños, Martin Luther King	Happy Birthday, Martin Luther King (Sp)	ABQ-47507		\$6.99	\$5.24	\$ -
Flutter and Hum / Aleteo y Zumbido, Animal Poems	Flutter and Hum (Bill)	ABQ-819704		\$6.95	\$5.21	\$ -
Frog Meets Dog / Rana conoce Perro	Frog Meets Dog (Sp)	ABQ-708474		\$4.99	\$3.74	\$ -
Froggy va a la escuela	Froggy Goes to School (Sp)	ABQ-966642		\$6.99	\$5.24	\$ -
Froggy y la casa del árbol	Froggy Builds a Treehouse (Sp)	ABQ-546148		\$3.99	\$2.99	\$ -
Goldilocks and the Three Bears / Ricitos de Oro y los tres oso	Goldilocks and the Three Bears (Bill)	ABQ-502988		\$3.99	\$2.99	\$ -
Grandes amigos, pequeñas aventuras	Big Friends, Small Adventures	ABQ-832858		\$4.95	\$3.71	\$ -
Gustavo, el fantasma tímido	Gustavo the Shy Ghost (Sp)	ABQ-709860		\$7.95	\$5.96	\$ -
Healthy Foods from A to Z / Comida sana de la A a la Z	Healthy Foods From A To Z (Bill)	ABQ-570306		\$6.95	\$5.21	\$ -
Hijito Pollito	Baby Chick	ABQ-831905		\$5.95	\$4.46	\$ -
Hola, Hombre Mosca	Hi! Fly Guy (Sp)	ABQ-508378		\$4.99	\$3.74	\$ -
Hombre mosca contra matamoscas	Fly Guy vs the Flyswatter (Sp)	ABQ-564613		\$4.99	\$3.74	\$ -
Hombre Mosca y Chica Mosca: Cacería entre amigos	Friendly Frenzy	ABQ-735501		\$4.99	\$3.74	\$ -
Hombre Mosca y Chica Mosca: Terror Nocturno	Night Fright (Sp)	ABQ-719399		\$4.99	\$3.74	\$ -
Hombre Mosca y Frankenmosca	Fly Guy and the Frankenfly	ABQ-575709		\$4.99	\$3.74	\$ -
Hombre Mosca y los extraterrestres	Fly Guy and the Alienzy (Sp)	ABQ-832969		\$4.99	\$3.74	\$ -
Iguales, pero diferentes	Same, Same But Different (Sp)	ABQ-857658		\$5.95	\$4.46	\$ -
It's Not Fair! / ¡No es justo!	It's Not Fair! (Bill)	ABQ-961444		\$3.99	\$2.99	\$ -
It's Okay to Be Different / Está bien ser diferente	It's Okay to Be Different (Bill)	ABQ-829941		\$6.95	\$5.21	\$ -
It's Skeleton Time! / ¡Es la hora de los esqueletos!	It's Skeleton Time! (Bill)	ABQ-818785		\$5.99	\$4.49	\$ -
Jabari Salta	Jabari Jumps	ABQ-861266		\$6.95	\$5.21	\$ -
Jack y los frioles mágicos y las papas fritas	Jack and the Beanstalk and the French Fri	ABQ-820865		\$6.99	\$5.24	\$ -
Junie B. en primer grado hace trampas	Cheater Pants (Sp)	ABQ-975695		\$3.99	\$2.99	\$ -
La araña y la colmena	The Spider and the Beehive	ABQ-586120		\$4.95	\$3.71	\$ -
La bruja Maruja	Maruja the Witch	ABQ-832855		\$4.95	\$3.71	\$ -
La cucarachita Martina	Martina the Cockroach	ABQ-586116		\$4.95	\$3.71	\$ -
La escalera roja	The Red Ladder	ABQ-833683		\$4.95	\$3.71	\$ -
La feria escolar	The School Fair (Sp)	ABQ-97412		\$4.95	\$3.71	\$ -
La foto de Felipe	Felipe's Photo (Sp)	ABQ-97047		\$4.95	\$3.71	\$ -
La gallinita roja	The Little Red Hen	ABQ-586115		\$4.95	\$3.71	\$ -
La gafita del lago	Lake Side Kitty (Sp)	ABQ-97051		\$4.95	\$3.71	\$ -
La gran carrera	The Great Race	ABQ-852929		\$4.95	\$3.71	\$ -
La gran familia de Hombre Mosca	Fly Guy's Big Family (Sp)	ABQ-823158		\$3.99	\$2.99	\$ -
La historia de Alexa y Takesi	Alexa and Takesi's Story (Sp)	ABQ-97559		\$4.95	\$3.71	\$ -
La lana de la llama	The Llama's Wool	ABQ-854142		\$4.95	\$3.71	\$ -
La línea	Line, The	ABQ-833727		\$5.95	\$4.46	\$ -
La luna de Januca	Hanukkah Moon	ABQ-861635		\$5.95	\$4.46	\$ -
La luna, la luna	The Moon, the Moon	ABQ-832851		\$4.95	\$3.71	\$ -
La nube cabezota	Hedgehog and Rabbit: The Stubborn Clou	ABQ-852981		\$6.95	\$5.21	\$ -
La oruga muy impaciente	The Very Impatient Caterpillar	ABQ-860113		\$6.99	\$5.24	\$ -
La paloma y la Luna	The Pigeon and the Moon (Sp)	ABQ-62592		\$3.95	\$2.96	\$ -
La pequeña mariposa que sí pudo	Little Butterfly That Could (Sp)	ABQ-716051		\$6.99	\$5.24	\$ -
La perra de hola y adiós	Hello Goodbye Dog (Sp)	ABQ-856463		\$6.95	\$5.21	\$ -
La perra de hola y adiós	Hello Goodbye Dog (Sp)	ABQ-861922		\$31.95	\$23.95	\$ -
La princesa y el guisante	The Princess and the Pea	ABQ-586130		\$4.95	\$3.71	\$ -
La tarea me marea	Ready, Freddy! Homework Hassles	ABQ-502180		\$3.99	\$2.99	\$ -
La tortuga y la liebre	The Tortoise and the Hare	ABQ-586127		\$4.95	\$3.71	\$ -
La vida en el arrecife de coral, A Home in the Coral Reef	A Home in the Coral Reef	ABQ-152634		\$6.95	\$5.21	\$ -
La zorra desaparecida	The Missing Fox	ABQ-592607		\$3.99	\$2.99	\$ -
La zorra y las cerezas	The Fox and the Cherries (Sp)	ABQ-97132		\$4.95	\$3.71	\$ -
Las abejas y la miel	Bees and the Honey (Sp)	ABQ-97141		\$4.95	\$3.71	\$ -
Leer es poder	Read and Rise (Sp)	ABQ-522106		\$5.95	\$4.46	\$ -
Little Red Riding Hood / Caperucita roja	Little Red Riding Hood (Bill)	ABQ-977375		\$3.99	\$2.99	\$ -
Llegó el otoño	Autumn is Here (Sp)	ABQ-97136		\$4.95	\$3.71	\$ -
Los 4 caminos	Four Paths (Sp)	ABQ-97025		\$4.95	\$3.71	\$ -
Los amigos no se comen	Friends Don't Eat Friends	ABQ-856855		\$6.99	\$5.24	\$ -
Los buenos amigos	Good Friends	ABQ-852932		\$4.95	\$3.71	\$ -
Los colores del arcoiris	The Colors Of the Rainbow	ABQ-852933		\$4.95	\$3.71	\$ -
Los Delfines	Dolphins	ABQ-859897		\$4.95	\$3.71	\$ -
Los pingüinos, Level 2	Penguins	ABQ-803031		\$3.99	\$2.99	\$ -
Los sueños de perezoso	Sloth's Dreams	ABQ-852934		\$4.95	\$3.71	\$ -
Los tres cerditos	The Three Little Pigs	ABQ-586118		\$4.95	\$3.71	\$ -
Los tres chivitos Gruff	The Three Billy Goats Gruff	ABQ-586124		\$4.95	\$3.71	\$ -
Lucía la luchadora	Lucía the Luchadora	ABQ-831452		\$6.95	\$5.21	\$ -
Lucía la luchadora y el millón de máscaras	Lucía the Luchadora and the Million Mask	ABQ-861233		\$6.95	\$5.21	\$ -
Luna, ¿dónde estás?	Moon, Where Are You?	ABQ-852935		\$4.95	\$3.71	\$ -
Macca la alpaca	Macca the Alpaca (Sp)	ABQ-863102		\$5.99	\$4.49	\$ -

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Mango, abuela y yo	Mango, Abuela, and I	ABQ-593527		\$5.99	\$4.49	\$ -
Margaret and Margarita / Margarita y Margaret	Margaret and Margarita (Bil)	ABQ-62216		\$6.95	\$5.21	\$ -
Maria Had A Little Llama / Maria tenia una llamita	Bilingual	ABQ-567023		\$4.99	\$3.74	\$ -
Maria tenia una llamita	Maria Had a Little Llama	ABQ-835693		\$6.95	\$5.21	\$ -
Me gustan las estaciones	I Like the Seasons (SP)	ABQ-835848		\$4.95	\$3.71	\$ -
Mi amigo el dragón	My Dragon Friend	ABQ-833690		\$4.95	\$3.71	\$ -
Mi burro enfermo	My Sick Donkey	ABQ-836442		\$5.95	\$4.46	\$ -
Mi Familia / My Family	(Bil)	ABQ-439823		\$8.95	\$6.71	\$ -
Mi mamá	My Mother (Sp)	ABQ-63137		\$4.95	\$3.71	\$ -
Mi nueva escuela	My New School (Sp)	ABQ-521724		\$4.95	\$3.71	\$ -
Mi papá y yo	My Father and I (Sp)	ABQ-62911		\$4.95	\$3.71	\$ -
Mi vida en colores, My Life in Colors	My Life in Colors (Sp)	ABQ-501149		\$3.99	\$2.99	\$ -
Mis amigos del bosque	My Friends From the Forest	ABQ-835844		\$4.95	\$3.71	\$ -
No	No	ABQ-833724		\$6.95	\$5.21	\$ -
Pájaros raros	Odd Birds	ABQ-835850		\$4.95	\$3.71	\$ -
Pastel para enemigos	Enemy Pie (Sp)	ABQ-829939		\$6.95	\$5.21	\$ -
Pedro y Ladrillo en la ciudad	Pedro and Ladrillo in the City (Sp)	ABQ-97556		\$4.95	\$3.71	\$ -
Peppa en el espacio	Peppa in Space	ABQ-860123		\$4.99	\$3.74	\$ -
Peppa va a nadar	Peppa Goes Swimming	ABQ-814499		\$4.99	\$3.74	\$ -
Querido primo: Una carta a mi primo	Dear Primo: A Letter to My Cousin	ABQ-819022		\$5.99	\$4.49	\$ -
Quiero ser veterinario	I Want to Be a Veterinarian (Sp)	ABQ-860492		\$4.95	\$3.71	\$ -
Ricitos de Oro y los tres osos	Goldilocks and the Three Bears	ABQ-586122		\$3.95	\$2.96	\$ -
Rin, Rin, Rin / Do, Re, Mi, A Picture Book in Spanish and English	Do, Re, Mi (Bil)	ABQ-975531		\$3.99	\$2.99	\$ -
Rin, Rin, Rin / Do, Re, Mi, A Picture Book in Spanish and English	Do, Re, Mi (Bil)	ABQ-864240		\$5.95	\$4.46	\$ -
Sami suma	Sami Adds (Sp)	ABQ-62647		\$4.95	\$3.71	\$ -
Sapo y Sapo todo el año	Frog and Toad All Year (Sp)	ABQ-933328		\$5.95	\$4.46	\$ -
Sergio salva el partido	Sergio Saves the Game! (Sp)	ABQ-525369		\$6.95	\$5.21	\$ -
Sirenas	Julían Is a Mermaid	ABQ-855725		\$6.95	\$5.21	\$ -
Sleeping Beauty / La bella durmiente	Sleeping Beauty (Bil)	ABQ-987199		\$3.99	\$2.99	\$ -
Sombras, Shadows	Shadows, Shadow (Bil)	ABQ-968477		\$4.95	\$3.71	\$ -
Sonadores	Dreamers	ABQ-860513		\$5.99	\$4.49	\$ -
Sopa de piedra	Stone Soup	ABQ-586121		\$4.95	\$3.71	\$ -
Spanish First Words / Primeras palabras en español	Spanish First Words (Bil)	ABQ-556328		\$4.99	\$3.74	\$ -
Superhombre Mosca	Super Fly Guy (Sp)	ABQ-524189		\$3.99	\$2.99	\$ -
Taking a Walk / Caminando, A Book in Two Languages	Taking a Walk (Bil)	ABQ-46464		\$6.95	\$5.21	\$ -
Tengo un globo	I Have a Balloon	ABQ-829512		\$6.95	\$5.21	\$ -
Terremoto	Earthquake (Sp)	ABQ-97055		\$4.95	\$3.71	\$ -
The Book of Seasons / El libro de las estaciones	The Book of Seasons (Bil)	ABQ-63205		\$5.95	\$4.46	\$ -
The Emperor's New Clothes / El traje nuevo del emperador	The Emperor's New Clothes (Bil)	ABQ-502995		\$3.99	\$2.99	\$ -
The Grasshopper and the Ants / El saltamontes y las hormigas	The Grasshopper and the Ants (Bil)	ABQ-502989		\$3.99	\$2.99	\$ -
The Lion and the Mouse / El león y el ratón	The Lion and the Mouse (Bil)	ABQ-508369		\$3.99	\$2.99	\$ -
The Little Boy Who Cried Wolf / El pastorcito mentiroso	The Little Boy Who Cried Wolf (Bil)	ABQ-502997		\$3.99	\$2.99	\$ -
The Shoemaker and the Elves / El zapatero y los duendes	The Shoemaker and the Elves (Bil)	ABQ-502990		\$3.99	\$2.99	\$ -
The Three Little Pigs / Los tres cerditos	The Three Little Pigs (Bil)	ABQ-977382		\$3.99	\$2.99	\$ -
Todo es relativo	Everything Is Relative	ABQ-833723		\$5.95	\$4.46	\$ -
Un acuario estupendo	A Wonderful Aquarium (Sp)	ABQ-97142		\$4.95	\$3.71	\$ -
Un amigo para Dragón	A Friend for Dragon	ABQ-860117		\$4.99	\$3.74	\$ -
Un año redondo	All Year Round	ABQ-805887		\$5.99	\$4.49	\$ -
Un avestruz con mucha luz	A Very Smart Ostrich	ABQ-853973		\$5.95	\$4.46	\$ -
Un bolsillo para Corduroy	A Pocket for Corduroy (Sp)	ABQ-61390		\$7.95	\$5.96	\$ -
Un buen equipo, An Acorn Book	A Good Team	ABQ-860116		\$4.99	\$3.74	\$ -
Un camión lleno de patos	Truck Full of Ducks	ABQ-832857		\$4.99	\$3.74	\$ -
Un canguro genial	Cool Kangaroo (SP)	ABQ-835851		\$4.95	\$3.71	\$ -
Un día con nieve	0	ABQ-835842		\$4.95	\$3.71	\$ -
Un Día de Lluvia	A Rainy Day	ABQ-668158		\$11.95	\$8.96	\$ -
Un pato en bicicleta	Duck on a Bike (Sp)	ABQ-524042		\$5.99	\$4.49	\$ -
Una canasta de cumpleaños para Tía	A Birthday Basket for Tía	ABQ-29359		\$5.95	\$4.46	\$ -
Una Extraña Visita	Strange Visitors	ABQ-668143		\$8.95	\$6.71	\$ -
Una historia diferente	A Different Story	ABQ-856914		\$7.95	\$5.96	\$ -
Una noche del chaparrón	A Rainy Night (Sp)	ABQ-97126		\$4.95	\$3.71	\$ -
Una Pila de Alpacas	A Stack of Alpacas (Sp)	ABQ-708472		\$6.99	\$5.24	\$ -
Ut, el Mamut	Ut the Mammoth	ABQ-832548		\$5.95	\$4.46	\$ -
Ventanas, ábranse	Windows, Open Up	ABQ-831911		\$4.95	\$3.71	\$ -
Viva Frida	Viva Frida (Bil)	ABQ-585631		\$5.99	\$4.49	\$ -
Viva la música	Hooray for Music!	ABQ-831806		\$4.95	\$3.71	\$ -
Wiggling Pockets/ Los bolsillos saltarines	Wiggling Pocket (Bil)	ABQ-862739		\$4.95	\$3.71	\$ -
Y siguió lloviendo	The Rain Came Down (Sp)	ABQ-935295		\$5.99	\$4.49	\$ -
Yacare, Cocuyo y Yegua	The Alligator, the Firefly, and the Mare (Sp)	ABQ-97123		\$4.95	\$3.71	\$ -
Yo descubro la naturaleza	I Discover Nature	ABQ-833736		\$4.95	\$3.71	\$ -
Yo puedo ayudar	I Can Help	ABQ-852895		\$4.95	\$3.71	\$ -
Yo soy el durazno	I Am the Peach (Sp)	ABQ-92632		\$5.95	\$4.46	\$ -
Yo veo los peces, I See Fish	I See Fish	ABQ-968381		\$4.95	\$3.71	\$ -

<p><b>**State law requires sales tax to be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, actual tax will be charged at the time of shipping. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.</b></p>				Subtotal	\$ -
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**THANK YOU FOR YOUR BUSINESS!**

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(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 2</b>						
¡A cacarear!	Let's Get Cracking!	ABQ-820864		\$4.99	\$3.74	\$ -
¡El casillero se comió a Lucía!	The Locker Ate Lucy!	ABQ-811438		\$5.99	\$4.49	\$ -
¡El recreo es una jungla!	Recess Is a Jungle!	ABQ-826906		\$4.99	\$3.74	\$ -
¡Es la hora de los esqueletos!	It's Skeleton Time! (Sp)	ABQ-854113		\$5.99	\$4.49	\$ -
¡Fin del juego, Súper Chico Conejo!	Game Over, Super Rabbit Boy	ABQ-815907		\$5.99	\$4.49	\$ -
¡Fuera vergüenza!	Toni and Tina: Bye Shyness	ABQ-831601		\$5.95	\$4.46	\$ -
¡Hola! ¡Gracias! ¡Adiós!	Hello, Thanks, Good Bye	ABQ-833579		\$5.95	\$4.46	\$ -
¡La escuela está viva!, A Branches Book	The School is Alive!	ABQ-803842		\$4.99	\$3.74	\$ -
¡Más Cosas que dice mi abuelita!, Dichos y refranes sobre ar	Other Things my Grandmother Says (Sp)	ABQ-556270		\$4.99	\$3.74	\$ -
¡Mio!	Mine!	ABQ-857666		\$5.95	\$4.46	\$ -
¡Oye! ¿Sí?	Yo! Yes? (Sp)	ABQ-856664		\$6.95	\$5.21	\$ -
¡Pío Peep!, Rimas tradicionales en español / Traditional Spar	Peep! (Bil)	ABQ-586156		\$8.95	\$6.71	\$ -
¡Puedo como puedo!	Yikes! Bikes! (Sp)	ABQ-534375		\$5.99	\$4.49	\$ -
¿Toman las ranas chocolate caliente?, Cómo se mantiene	Do Frogs Drink Hot Chocolate?	ABQ-854591		\$5.95	\$4.46	\$ -
¿Y si tuvieras cola de animal?	What If You Had an Animal Tail?	ABQ-829942		\$4.99	\$3.74	\$ -
¿Y si tuvieras dientes de animal?	What If You Had Animal Teeth!?	ABQ-820868		\$4.99	\$3.74	\$ -
¿Y si tuvieras dientes de firanosaurio?, Y otras partes de dinc	What If You Had T. Rex Teeth!?	ABQ-857261		\$4.99	\$3.74	\$ -
¿Y si tuvieras nariz de animal?	What If You Had an Animal Nose?	ABQ-830974		\$4.99	\$3.74	\$ -
¿Y si tuvieras orejas de animal?	What If You Had Animal Ears? (Sp)	ABQ-835893		\$4.99	\$3.74	\$ -
10 cosas que puedes hacer para ahorrar agua	10 Things You Can Do to Save Water	ABQ-818779		\$5.95	\$4.46	\$ -
10 cosas que puedes hacer para ahorrar electricidad	10 Things You Can Do to Save Electricity	ABQ-818780		\$5.95	\$4.46	\$ -
10 cosas que puedes hacer para proteger a los animales	10 Things You Can Do to Protect Animals	ABQ-818778		\$5.95	\$4.46	\$ -
10 cosas que puedes hacer para reducir, reciclar y reutilizar	10 Things You Can Do to Reduce, Reuse, c	ABQ-818781		\$5.95	\$4.46	\$ -
A Spoon for Every Bite / Una cuchara para cada bocado	A Spoon for Every Bite	ABQ-804341		\$8.95	\$6.71	\$ -
A Veces	Sometimes	ABQ-667099		\$11.99	\$8.99	\$ -
Alcalde	Mayor	ABQ-665598		\$8.15	\$6.11	\$ -
Aliento perruno, El horrible problema de Halli Tosis	Dog Breath	ABQ-856597		\$6.99	\$5.24	\$ -
Antenas: La adaptación, ¡qué sensación!	Antennas: Adaptation, What a Feeling!	ABQ-832817		\$5.95	\$4.46	\$ -
Arroz con frijoles, y unos amables ratones	Mice and Beans (Sp)	ABQ-931737		\$5.99	\$4.49	\$ -
Avenida Pennsylvania, No. 1600	At 1600 Pennsylvania Avenue (Sp)	ABQ-968463		\$4.95	\$3.71	\$ -
Balada Peluda	A Hairy Song	ABQ-646873		\$7.99	\$5.99	\$ -
Brillantes nuevos amigos, An Acorn Book	Sparkly New Friends (Sp)	ABQ-835913		\$4.99	\$3.74	\$ -
Carlos and the Squash Plant / Carlos y la planta de calabaz	Carlos and the Squash Plant (Bil)	ABQ-92783		\$6.95	\$5.21	\$ -
Casi	Ish	ABQ-862236		\$5.95	\$4.46	\$ -
Cenicienta Interestelar	Interstellar Cinderella	ABQ-804772		\$6.95	\$5.21	\$ -
Colores del Caribe	Colors of the Caribbean	ABQ-832819		\$4.95	\$3.71	\$ -
Conoce a Gabriel García Márquez	Get to Know Gabriel García Márquez	ABQ-680641		\$13.95	\$10.46	\$ -
Delfines fabulosos	Dolphin Dive (Sp)	ABQ-579150		\$3.99	\$2.99	\$ -
Diego	Diego	ABQ-47138		\$6.50	\$4.88	\$ -
Diez perritos	Ten Little Puppies	ABQ-835613		\$4.95	\$3.71	\$ -
Dinosaurios	Dinosaurs	ABQ-593187		\$4.99	\$3.74	\$ -
Discurso del oso	The Bear's Speech	ABQ-852967		\$4.95	\$3.71	\$ -
El abusón del pantano negro	The Bully from the Black Lagoon (Sp)	ABQ-534277		\$3.99	\$2.99	\$ -
El amigo mágico de Iris	Bo's Magical New Friend (Sp)	ABQ-867008		\$5.99	\$4.49	\$ -
El autobús mágico en el cuerpo humano	Magic School Bus Inside the Human Body	ABQ-46428		\$6.99	\$5.24	\$ -
El botón de Prudencio	Prudencio's Button	ABQ-831584		\$5.95	\$4.46	\$ -
El Capitán Roca contra el Meteorólogo	Rock Man vs. Weather Man	ABQ-829933		\$5.00	\$3.75	\$ -
El cerdito azul	The Blue Piglet	ABQ-857667		\$5.95	\$4.46	\$ -
El ciclo de vida del pollito	Chick Life Cycle (Sp)	ABQ-583579		\$4.95	\$3.71	\$ -
El coleccionista de palabras	The Word Collector (Sp)	ABQ-832970		\$6.99	\$5.24	\$ -
El día que los crayones renunciaron	The Day the Crayons Quit	ABQ-590883		\$6.99	\$5.24	\$ -
El elefante encadenado	The Chained Elephant	ABQ-857676		\$5.95	\$4.46	\$ -
El Festival Florestático de Eva	Eva's Treetop Festival	ABQ-803841		\$5.99	\$4.49	\$ -
El fútbol me hace feliz	Happy Like Soccer	ABQ-589913		\$6.95	\$5.21	\$ -
El gusto de mercado Mexicano/ A Taste of the Mexican Ma	El gusto de mercado Mexican (Bil)	ABQ-810442		\$6.95	\$5.21	\$ -
El león y el ratón, Fábula de La Fontaine	The Lion and the Mouse (Sp)	ABQ-94065		\$6.95	\$5.21	\$ -
El más grande, el más fuerte, el más rápido	Biggest, Strongest, Fastest (Sp)	ABQ-830046		\$6.95	\$5.21	\$ -
El Ninja de Jengibre	The Ninjabread Man	ABQ-815904		\$5.99	\$4.49	\$ -
El pollito de la avellaneda	Chick in the Chestnut Field, The	ABQ-833678		\$5.95	\$4.46	\$ -
El pug despega	Pug Blasts Off (Sp)	ABQ-860365		\$5.99	\$4.49	\$ -
El punto	The Dot (Sp)	ABQ-857683		\$5.95	\$4.46	\$ -
El Sol	The Sun	ABQ-665547		\$8.15	\$6.11	\$ -
El Sol puede ser la gran cosa	The Sun Is Kind of a Big Deal	ABQ-833018		\$5.99	\$4.49	\$ -
El sueño de Rafael	Rafael's Dream (Sp)	ABQ-836318		\$4.95	\$3.71	\$ -
En pocas palabras: La ciudad	In the City	ABQ-832169		\$6.95	\$5.21	\$ -
En pocas palabras: Los oficios	Jobs	ABQ-832175		\$6.95	\$5.21	\$ -
Escrito y dibujado por Henriqueta	Written and Drawn by Henriqueta (Sp)	ABQ-815201		\$6.95	\$5.21	\$ -
Eva y el poni perdido	Eva and the Lost Pony	ABQ-860120		\$4.99	\$3.74	\$ -
Eva y la nueva lechuga	Eva and the New Owl	ABQ-823346		\$15.99	\$11.99	\$ -
Felipe tiene gripe	Felipe Has the Flu	ABQ-833677		\$5.95	\$4.46	\$ -
Floating on Mama's Song / Flotando en la canción de mam	(Bil)	ABQ-732372		\$7.95	\$5.96	\$ -
Frida Kahlo y sus animalitos	Frida Kahlo and Her Animalitos	ABQ-857199		\$8.95	\$6.71	\$ -
Gastar el Dinero	Spending Money	ABQ-665559		\$8.15	\$6.11	\$ -
Gracias, el pavo de Thanksgiving	Gracias, the Thanksgiving Turkey (Sp)	ABQ-39964		\$5.99	\$4.49	\$ -
Guacamole, Un poema para cocinar / A Cooking Poem	Guacamole (Bil)	ABQ-854044		\$6.95	\$5.21	\$ -
Hay un hombre mosca en mi sopa	There's a Fly Guy in My Soup (Sp)	ABQ-564615		\$4.99	\$3.74	\$ -
Hilario el veterinario	Hilario the Veterinarian	ABQ-832856		\$5.95	\$4.46	\$ -
Hombre Mosca Presenta: Basura y reciclaje	Garbage & Recycling	ABQ-860368		\$3.99	\$2.99	\$ -
Hombre Mosca Presenta: Murciélagos	Bats (Sp)	ABQ-744719		\$4.99	\$3.74	\$ -

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
Iguanas ranas	Frog Iguanas (Sp)	ABQ-852998		\$6.95	\$5.21	\$ -
Imagina	Imagine	ABQ-862272		\$7.95	\$5.96	\$ -
John F. Kennedy	John F. Kennedy	ABQ-665628		\$8.15	\$6.11	\$ -
Juguemos en el bosque mientras el lobo no está, Mientras c	Let's Play in the Forest when the Wolf is No	ABQ-987115		\$5.99	\$4.49	\$ -
Junie B. Jones duerme en una mansión	Junie B. Jones is a Party Animal (Sp)	ABQ-987425		\$4.99	\$3.74	\$ -
Junie B. Jones no es una ladrona	Junie B. Jones is Not a Crook (Sp)	ABQ-966125		\$3.99	\$2.99	\$ -
La ardilla miedosa	Scaredy Squirrel (Sp)	ABQ-857669		\$5.95	\$4.46	\$ -
La boda de la ratoncita	The Mouse Bride (Sp)	ABQ-912011		\$7.95	\$5.96	\$ -
La cena macabra del chupacabra	The Chupacabra Ate The Candelabra	ABQ-829779		\$6.99	\$5.24	\$ -
La historia del Dinero	The History of Money	ABQ-665557		\$8.15	\$6.11	\$ -
La leyenda de Piedra Papel Tijera	The Legend of Rock Paper Scissors (Sp)	ABQ-833933		\$5.99	\$4.49	\$ -
La pastelería del bosque salvaje	The Wildwood Bakery	ABQ-835914		\$5.99	\$4.49	\$ -
Las ballenas, Level 3	Whales	ABQ-803039		\$4.95	\$3.71	\$ -
Los Billetes	Paper Money	ABQ-665558		\$8.15	\$6.11	\$ -
Los dinosaurios, Level 1	Dinosaurs	ABQ-803028		\$3.99	\$2.99	\$ -
Los gatos vs. los perros, Level 3	Cats vs. Dogs	ABQ-803038		\$3.99	\$2.99	\$ -
Los gusanos de seda	Silkworms	ABQ-831899		\$5.50	\$4.13	\$ -
Los lobos, Level 2	Wolves	ABQ-803034		\$3.99	\$2.99	\$ -
Los pandas, Level 2	Pandas	ABQ-803035		\$3.99	\$2.99	\$ -
Los Planetas	The Planets	ABQ-665549		\$8.15	\$6.11	\$ -
Los fiburones, Level 2	Sharks	ABQ-803033		\$3.99	\$2.99	\$ -
Lugares del mundo	Where in the World (Sp)	ABQ-579762		\$3.99	\$2.99	\$ -
Martina una cucarachita muy linda, Un cuento Cubano	Martina the Beautiful Cockroach (Sp)	ABQ-585822		\$7.95	\$5.96	\$ -
Mi cuerpo (Sp)	My Body (Sp)	ABQ-864161		\$7.95	\$5.96	\$ -
Mi hermano Charlie	My Brother Charlie (Sp)	ABQ-534966		\$8.00	\$6.00	\$ -
Mi Música	My Music	ABQ-854145		\$4.95	\$3.71	\$ -
Miembro del Congreso	Member of Congress	ABQ-665599		\$8.15	\$6.11	\$ -
Mis aventuras en familia	My Family Adventure	ABQ-818760		\$6.95	\$5.21	\$ -
Narval, Unicornio del Mar	Narwhal: Unicorn of the Sea (Sp)	ABQ-832091		\$5.99	\$4.49	\$ -
Niños de Americas	Children of the Americas	ABQ-829087		\$6.95	\$5.21	\$ -
Nixie Hace Olas	Nixie Makes Waves (Sp)	ABQ-860364		\$5.95	\$4.46	\$ -
No hay nieve como en casa	Snow Place Like Home	ABQ-856070		\$5.99	\$4.49	\$ -
No se permiten perros	No Dogs Allowed!	ABQ-811922		\$5.99	\$4.49	\$ -
Pelé, King of Soccer / Pelé, El rey de fútbol	Pelé, King of Soccer (Bil)	ABQ-534953		\$6.95	\$5.21	\$ -
Plantas que comen animales	Plants that Eat Animals (Sp)	ABQ-438814		\$4.95	\$3.71	\$ -
Playing Lotería / El Juego de la Lotería	Bilingual	ABQ-815524		\$7.95	\$5.96	\$ -
Pollita chiquita	Henny Penny (Sp)	ABQ-44192		\$4.99	\$3.74	\$ -
Presidente	President	ABQ-665600		\$8.15	\$6.11	\$ -
Querido Salvatierra	Dear Mr. Blueberry (Sp)	ABQ-439363		\$7.95	\$5.96	\$ -
Quiero ser famosa	I Want to be Famous	ABQ-516662		\$4.99	\$3.74	\$ -
Rocas y Minerales, Nivel 2	Rocks and Minerals	ABQ-859903		\$4.95	\$3.71	\$ -
Rosa Parks	Rosa Parks	ABQ-665629		\$8.15	\$6.11	\$ -
Salsa, Un poema para cocinar / A Cooking Poem	Salsa (Bil)	ABQ-809506		\$6.95	\$5.21	\$ -
Sapo de otro pozo	Frog From Another Pool	ABQ-857680		\$6.95	\$5.21	\$ -
Seis días	Six Days	ABQ-833575		\$5.95	\$4.46	\$ -
Si piensas traer un cocodrilo a la escuela, ino lo hagas!	If You Ever Want to Bring an Alligator to Sc	ABQ-819341		\$5.99	\$4.49	\$ -
Si yo fuera un león	If I Were a Lion	ABQ-831599		\$5.95	\$4.46	\$ -
Sopa de piedras	Stone Soup	ABQ-852997		\$6.95	\$5.21	\$ -
Sueños	Dreams	ABQ-832836		\$4.95	\$3.71	\$ -
Súper Chico Conejo, ¡Súper Cargadol	Super Rabbit Boy Powers Up!	ABQ-829931		\$4.99	\$3.74	\$ -
The Bossy Gallito / El gallo de bodas, A Traditional Cuban Fo	The Bossy Gallito (Bil)	ABQ-906757		\$6.99	\$5.24	\$ -
The Dog Who Loved Tortillas / La perrita que le encantaban	The Dog Who Loved Tortillas (Bil)	ABQ-587254		\$7.95	\$5.96	\$ -
The Library's Secret / El secreto de la biblioteca	The Library's Secret (Bil)	ABQ-520350		\$4.99	\$3.74	\$ -
Tiburones	Sharks	ABQ-820870		\$3.99	\$2.99	\$ -
Tiempo salvaje	Really Wild Weather	ABQ-835852		\$5.95	\$4.46	\$ -
Tierra	Earth (Sp)	ABQ-987091		\$3.99	\$2.99	\$ -
Tito Puento, Rey del Mambo	Tito Puento, Mambo King	ABQ-836263		\$7.95	\$5.96	\$ -
Tito Puento: Mambo King / Rey del Mambo	Tito Puento: Mambo King (Bil)	ABQ-585884		\$7.95	\$5.96	\$ -
Todos mis amigos son planetas, La historia de Plutón	All My Friends Are Planets: The Story of Plut	ABQ-829921		\$6.95	\$5.21	\$ -
Tornados	Tornadoes	ABQ-665616		\$8.15	\$6.11	\$ -
Trevor el ingenioso	Clever Trevor	ABQ-815890		\$4.95	\$3.71	\$ -
Un caso grave de rayas	A Bad Case of Stripes (Sp)	ABQ-940986		\$6.99	\$5.24	\$ -
Un león en la playa, Un león en Cabarete (Original Title)	A Lion at the Beach	ABQ-833603		\$4.95	\$3.71	\$ -
Un maravilloso malentendido Mexicano	A Marvelous Mexican Misunderstanding	ABQ-860245		\$8.99	\$6.74	\$ -
Un nuevo hogar	A New Home	ABQ-860246		\$6.95	\$5.21	\$ -
Un sillón para mi mamá	A Chair for My Mother (Sp)	ABQ-47564		\$6.95	\$5.21	\$ -
Un superhéroe especial	A Special Superhero	ABQ-833739		\$4.95	\$3.71	\$ -
Una caja llena de gatitos	A Box Full of Kittens	ABQ-811923		\$6.99	\$5.24	\$ -
Vuela con el viento	Blowing in the Wind (Sp)	ABQ-832971		\$3.99	\$2.99	\$ -
Vuelo del quetzal	The Quetzal's Journey	ABQ-668153		\$16.95	\$12.71	\$ -
When Julia Danced Bomba / Cuando Julia bailaba bomba	When Julia Danced Bomba (Bil)	ABQ-732731		\$6.95	\$5.21	\$ -
Yo sí puedo	Puppy School: Yes I Can	ABQ-857670		\$5.95	\$4.46	\$ -
Yo también puedo ser presidente	I Can Be President, Too! (Sp)	ABQ-832815		\$4.95	\$3.71	\$ -
Zorropintor	Artist Fox	ABQ-833672		\$4.95	\$3.71	\$ -

<p><b>**State law requires sales tax to be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, actual tax will be charged at the time of shipping . Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.</b></p>				Subtotal	\$ -
				9% S&H	FREE
				**Tax ___%	
				TOTAL	\$ -

**THANK YOU FOR YOUR BUSINESS!**

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Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 3</b>						
iBravo, Rosinal	Bravo Rosinal	ABQ-665955		\$10.99	\$8.24	\$ -
iCaracoles!	Oh, Snails!	ABQ-665843		\$8.51	\$6.38	\$ -
iCompórtate, Pablo Picasso!	Just Behave, Pablo Picasso!	ABQ-513294		\$5.99	\$4.49	\$ -
iEl baile!	Showtime!	ABQ-815908		\$4.99	\$3.74	\$ -
iEncubierta!	Undercover!	ABQ-829937		\$5.95	\$4.46	\$ -
iLa verdadera historia de los tres cerditos!	The True Story of the Three Little Pigs (Sp)	ABQ-45909		\$8.95	\$6.71	\$ -
iListos para el fútbol!	Ready to Play Soccer!	ABQ-854146		\$5.95	\$4.46	\$ -
iLola Levine no es mala!	Lola Levine Is Not Mean! (Sp)	ABQ-819342		\$5.99	\$4.49	\$ -
iNo es justo!, La lucha de Emma Tenayuca por la justicia	That's Not Fair!	ABQ-830062		\$6.95	\$5.21	\$ -
iQué divertido es comer fruta!	Eating Fruit Is Fun!	ABQ-833452		\$5.95	\$4.46	\$ -
iQué drama!	Party Drama!	ABQ-813333		\$4.99	\$3.74	\$ -
¿Qué Son el Dinero y los Bancos?	What Are Money and Banks?	ABQ-665538		\$12.90	\$9.68	\$ -
Alligátor vs. Pitón	Alligator vs. Python	ABQ-818551		\$3.99	\$2.99	\$ -
Árboles	Trees	ABQ-852999		\$5.95	\$4.46	\$ -
Argentina, Great National Soccer Teams / Grandes seleccc	Argentina, Great National Soccer Teams (	ABQ-665746		\$8.25	\$6.19	\$ -
Astronomía Alucinante	Awesome Astronomy	ABQ-665950		\$9.99	\$7.49	\$ -
Aventuras en el Aire	Adventures in the Air	ABQ-665698		\$15.99	\$11.99	\$ -
Avispón vs. Avispa	Hornet vs. Wasp	ABQ-835891		\$3.99	\$2.99	\$ -
Banana Zorro y la Sociedad Superagria Secreta	Banana Fox and the Secret Sour Society (S	ABQ-741646		\$7.99	\$5.99	\$ -
Big Papi David Ortiz, Bilingual Biography Reader	(Bill)	ABQ-814200		\$5.95	\$4.46	\$ -
Carlos and the Cornfield / Carlos y la milpa de maíz	Carlos and the Cornfield (Bill)	ABQ-922668		\$7.95	\$5.96	\$ -
Chico	Buddy (Sp)	ABQ-508606		\$3.99	\$2.99	\$ -
Churre y Castigo	Grime and Punishment (Sp)	ABQ-860133		\$12.99	\$9.74	\$ -
Clima borrascoso: ¡Relámpagos!	Wild Weather Lightning (Sp)	ABQ-969673		\$3.99	\$2.99	\$ -
Club de Cómic de Supergatito, El: A propósito	Cat Kid Comic Club: On Purpose	ABQ-744732		\$12.99	\$9.74	\$ -
Competencia en la selva	Rain Forest Relay	ABQ-829934		\$4.99	\$3.74	\$ -
Cuando estábamos solos	When We Were Alone	ABQ-867097		\$5.95	\$4.46	\$ -
Cumbres maternales	Mothering Heights (Sp)	ABQ-719409		\$12.99	\$9.74	\$ -
Daniel el pelotero ama su escuela	Daniel the Baseball Player Loves School	ABQ-855442		\$4.95	\$3.71	\$ -
De carta en carta	Letter by Letter	ABQ-680779		\$9.95	\$7.46	\$ -
Desastres Ecológicos, Los Derrames de Petróleo y el Medio ,	Sinister Sludge: Oil Spills and the Environme	ABQ-665576		\$10.60	\$7.95	\$ -
Descubramos Cuba	Looking at Cuba	ABQ-665632		\$10.50	\$7.88	\$ -
Descubramos Israel	Looking at Israel	ABQ-665631		\$10.50	\$7.88	\$ -
Descubramos Polonia	Looking at Poland	ABQ-665634		\$10.50	\$7.88	\$ -
Dos amigos, Susan B. Anthony y Frederick Douglass	Two Friends	ABQ-806126		\$6.99	\$5.24	\$ -
El Antiguo Egipto	Ancient Egypt	ABQ-665701		\$8.15	\$6.11	\$ -
El Ataque a Pearl Harbor	The Bombing of Pearl Harbor	ABQ-665743		\$10.50	\$7.88	\$ -
El autobús mágico y el calentamiento global	The Magic School Bus® and the Climate C	ABQ-534965		\$6.99	\$5.24	\$ -
El Capitán Calzoncillos y el ataque de los inodoros parlante:	Captain Underpants: Attack of the Talking	ABQ-931736		\$5.99	\$4.49	\$ -
El Capitán Calzoncillos y el diabólico desquite del Inodoro T	Captain Underpants and the Tyrannical Re	ABQ-577034		\$5.99	\$4.49	\$ -
El Capitán Calzoncillos y el perverso plan del Profesor Pipicc	Captain Underpants: Perilous Plot of Profe:	ABQ-941037		\$5.99	\$4.49	\$ -
El Capitán Calzoncillos y el terrorífico retorno de Cacapipi	Captain Underpants and the Terrifying Re!	ABQ-548870		\$5.99	\$4.49	\$ -
El Capitán Calzoncillos y la asquerosa venganza de los Rob	Captain Underpants and the Revolting Re	ABQ-554456		\$5.99	\$4.49	\$ -
El Capitán Calzoncillos y la furia de la Supermujer Macroela	Captain Underpants: Wrath of the Wicked	ABQ-953820		\$5.99	\$4.49	\$ -
El Capitán Calzoncillos y la ridícula historia de los Seres del I	Captain Underpants: Preposterous Plight c	ABQ-502583		\$5.99	\$4.49	\$ -
El Capitán Calzoncillos y la sensacional saga del señor Sohe	Captain Underpants and the Sensational !	ABQ-590354		\$5.99	\$4.49	\$ -
El Clima	Weather	ABQ-570304		\$12.99	\$9.74	\$ -
El Club de Cómic de Supergatito	Cat Kid Comic Club (Sp)	ABQ-716052		\$12.99	\$9.74	\$ -
El Club de Cómic de Supergatito: Perspectivas	Cat Kid Comic Club: Perspectives (Sp)	ABQ-735505		\$12.99	\$9.74	\$ -
El deseo de Ruby	Ruby's Wish	ABQ-856456		\$5.95	\$4.46	\$ -
El diario de una marquesa	The Diary of a Marquis	ABQ-854895		\$5.95	\$4.46	\$ -
El Enmascarado de Lata	The Tin Man in a Mask	ABQ-821836		\$5.99	\$4.49	\$ -
El libro de las palomitas de maíz	The Popcorn Book (Sp)	ABQ-47545		\$6.95	\$5.21	\$ -
El misterio de los juguetes desaparecidos	The Mystery of the Missing Toys	ABQ-853965		\$5.95	\$4.46	\$ -
El payaso de la clase	Class Clown (Sp)	ABQ-48073		\$4.95	\$3.71	\$ -
El peor día de Karen	Karen's Worst Day	ABQ-719406		\$10.99	\$8.24	\$ -
El poder del monstruo , Explora energía renovable	Monster Power	ABQ-829936		\$4.99	\$3.74	\$ -
El poni de barro	The Mud Pony (Sp)	ABQ-46341		\$4.95	\$3.71	\$ -
El Señor de las Pulgas	Lord of The Fleas	ABQ-856600		\$12.99	\$9.74	\$ -
El traje del armadillo y otras leyendas de Latinoamérica	Armadillo's Outfit and Other Legends from	ABQ-853968		\$5.95	\$4.46	\$ -
El violín de Ada, La historia de la Orquesta de Instrumentos	Ada's Violin	ABQ-854119		\$6.95	\$5.21	\$ -
Energías del Futuro	Alternative Energy	ABQ-665851		\$11.92	\$8.94	\$ -
Feliz cumpleaños, Minina Mala	Happy Birthday, Bad Kitty! (Sp)	ABQ-576890		\$4.99	\$3.74	\$ -
Frida (Sp)	Frida (Sp)	ABQ-933118		\$6.99	\$5.24	\$ -
Había Una Vez Un Cuerpo	Once Upon a Body	ABQ-665987		\$11.99	\$8.99	\$ -
Hernán Cortés y la Caída del Imperio Azteca	Hernan Cortes and the Fall of the Aztec Er	ABQ-665553		\$10.60	\$7.95	\$ -
Historia de dos gatitos	A Tale of Two Kitties	ABQ-827770		\$12.99	\$9.74	\$ -
Hombre perro	Dog Man	ABQ-811416		\$12.99	\$9.74	\$ -
Hombre Perro se desata	Dog Man Unleashed	ABQ-823348		\$12.99	\$9.74	\$ -
Hombre Perro y Supergatito	Dog Man and Cat Kid	ABQ-833131		\$12.99	\$9.74	\$ -
Hombre Perro: Atrapa 22	Fetch-22 (Sp)	ABQ-860131		\$12.99	\$9.74	\$ -
Juárez con la República bajo el brazo	Juarez With the Republic Under His Arm (SI	ABQ-853966		\$4.95	\$3.71	\$ -
La Antigua Roma	Ancient Rome	ABQ-665702		\$8.15	\$6.11	\$ -
La Batalla del 5 de Mayo, Ayer y hoy	The Battle of Cinco de Mayo: Then and Nc	ABQ-854148		\$5.95	\$4.46	\$ -
La Bella y la Bestia y otros cuentos, and Other Stories	Beauty and the Beast	ABQ-830078		\$5.95	\$4.46	\$ -
La bruja de Karen	Karen's Witch (Sp)	ABQ-867013		\$10.99	\$8.24	\$ -
La Caja de las Coplas	The Box of Folk Songs	ABQ-665990		\$11.99	\$8.99	\$ -
La Cenicienta	Cinderella	ABQ-833549		\$5.95	\$4.46	\$ -
La gran fábrica de palabras	The Great Word Factory	ABQ-857679		\$6.95	\$5.21	\$ -

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
La Palabra Exacta, Rogei y su tesoro	The Right Word	ABQ-666848		\$16.95	\$12.71	\$ -
La pelea de la selva	Brawl of the Wild	ABQ-860129		\$12.99	\$9.74	\$ -
La pelea final de la selva	Ultimate Jungle Rumble	ABQ-860366		\$3.99	\$2.99	\$ -
La pelea final del océano	Ultimate Ocean Rumble (Sp)	ABQ-860367		\$4.99	\$3.74	\$ -
La Pequeña Bruja Mide Todo	The Little Witch Measures Everything	ABQ-684041		\$16.99	\$12.74	\$ -
Las aventuras de oso y plumas	The Adventures of Bear and Feathers	ABQ-857674		\$6.95	\$5.21	\$ -
Las aventuras de Soplido en la isla temblorosa	Soplido in the Trembling Island	ABQ-831598		\$7.95	\$5.96	\$ -
Las aventuras del Capitán Calzoncillos	The Adventures of Captain Underpants (Sp)	ABQ-922648		\$5.99	\$4.49	\$ -
Las Cadenas Alimentarias en el Bosque	Forest Food Chains	ABQ-665794		\$8.25	\$6.19	\$ -
Las nueve preguntas	The Nine Questions	ABQ-832549		\$5.95	\$4.46	\$ -
Las Princesas También Van a la Escuela	Princesses Go to School Too	ABQ-666840		\$7.99	\$5.99	\$ -
León vs. Tigre, ¿Quién ganará?	Lion vs. Tiger	ABQ-592597		\$3.99	\$2.99	\$ -
Llamas	Llamas	ABQ-968475		\$4.95	\$3.71	\$ -
Lola Levine en el ballet	Lola Levine and the Ballet Scheme	ABQ-855443		\$5.99	\$4.49	\$ -
Lola Levine y unas vacaciones de ensueño	Lola Levine and the Vacation Dream	ABQ-830009		\$5.99	\$4.49	\$ -
Los fantasmas no llaman a la puerta	The Ghosts Don't Knock at the Door	ABQ-857657		\$6.95	\$5.21	\$ -
Los patines de Karen	Karen's Roller Skates (Sp)	ABQ-708480		\$10.99	\$8.24	\$ -
Los tipos malos	The Bad Guys	ABQ-813894		\$5.99	\$4.49	\$ -
Los tipos malos en ¿ustedes creen que él saurio?	The Bad Guys in Do-You-Think-He-Saurus?!	ABQ-719408		\$6.99	\$5.24	\$ -
Los tipos malos en combustible intergaláctico	The Bad Guys in Intergalactic Gas	ABQ-860274		\$5.99	\$4.49	\$ -
Los tipos malos en el alienígena vs los tipos malos	The Bad Guys in Alien vs. Bad Guys (Sp)	ABQ-708476		\$5.99	\$4.49	\$ -
Los tipos malos en el ataque de los zombigatitos	The Bad Guys in Attack of the Ziffens	ABQ-856602		\$5.99	\$4.49	\$ -
Los tipos malos en el conejillo contraataca	The Bad Guys in the Furball Strikes Back	ABQ-830010		\$5.99	\$4.49	\$ -
Los Tipos Malos en el Gran Lobo Feroz	The Bad Guys in the Big Bad Wolf (Sp)	ABQ-744725		\$5.99	\$4.49	\$ -
Los tipos malos en Misión improbable	The Bad Guys in Mission Unpluckable	ABQ-815550		\$5.99	\$4.49	\$ -
Los Tipos Malos en Supermalos	The Bad Guys in Superbad (Sp)	ABQ-735503		\$5.99	\$4.49	\$ -
Mascotas	Pets (Sp)	ABQ-515952		\$4.99	\$3.74	\$ -
Minina Mala se baña	Bad Kitty Gets a Bath (Sp)	ABQ-549906		\$4.99	\$3.74	\$ -
Mitología Africana: Anansi	African Mythology: Anansi	ABQ-665580		\$10.60	\$7.95	\$ -
Mitología China: Los Cuatro Dragones	Chinese Mythology: The Four Dragons	ABQ-665714		\$10.60	\$7.95	\$ -
Mitología Romana: Rómulo y Remo	Roman Mythology: Romulus and Remus	ABQ-665726		\$10.60	\$7.95	\$ -
My Name is Celia / Me llamo Celia, The Life of Celia Cruz / I	My Name is Celia: The Life of Celia Cruz (E	ABQ-731614		\$8.95	\$6.71	\$ -
Orca vs. Tiburón blanco, ¿Quién ganará?	Killer Whale vs. Great White Shark	ABQ-592595		\$3.99	\$2.99	\$ -
Oso polar vs. Oso grizzly, ¿Quién ganará?	Polar Bear vs. Grizzly Bear	ABQ-592596		\$3.99	\$2.99	\$ -
Por qué se extinguen las plantas	Why Plants Become Extinct (SP)	ABQ-854592		\$4.95	\$3.71	\$ -
Por quién rueda la pelota	For Whom the Ball Rolls (Sp)	ABQ-860130		\$12.99	\$9.74	\$ -
Rinocerante vs. Hipopótamo	Rhino vs. Hippo	ABQ-857262		\$3.99	\$2.99	\$ -
Rosita y Conchita, A Rhyming Storybook in English and Span	(Bill)	ABQ-835515		\$7.95	\$5.96	\$ -
Rurrú camarón, Antología de poetas latinoamericanos	Rurrú Camarón, An Anthology of Latin-Am	ABQ-833581		\$5.95	\$4.46	\$ -
Sam Houston	Sam Houston	ABQ-665545		\$8.15	\$6.11	\$ -
Sembrando historias, Pura Belpré: bibliotecaria y narradora	Planting Stories: The Life of Librarian and St	ABQ-701481		\$6.95	\$5.21	\$ -
Si yo fuera un delfín	If I Were a Dolphin	ABQ-831600		\$4.95	\$3.71	\$ -
Sonatina	Sonatina	ABQ-833718		\$5.95	\$4.46	\$ -
Stella Díaz tiene algo que decir	Stella Díaz Has Something to Say (Sp)	ABQ-829024		\$6.95	\$5.21	\$ -
Suí Mangá	Sui Manga	ABQ-666844		\$7.99	\$5.99	\$ -
Tarántula vs. Escorpión	Tarantula vs. Scorpion	ABQ-818552		\$3.99	\$2.99	\$ -
That's Not Fair! / ¡No es justo!	That's Not Fair! (Bill)	ABQ-585830		\$7.95	\$5.96	\$ -
The Boy Who Touched the Stars / El niño que alcanzó las est	The Boy Who Touched the Stars (Bill)	ABQ-862802		\$7.95	\$5.96	\$ -
The Harvest Birds / Los pájaros de la cosecha	The Harvest Bird (Bill)	ABQ-665777		\$9.95	\$7.46	\$ -
Tiburón marfilo vs. Tiburón sarda, ¿Quién ganará?	Hammerhead vs. Bull Shark	ABQ-811988		\$3.99	\$2.99	\$ -
Trayectoria de Choque: Los Asteroides y la Tierra	Collision Course: Asteroids and Earth	ABQ-665618		\$10.60	\$7.95	\$ -
Tyrannosaurus Rex vs. Velociraptor, ¿Quién ganará?	Tyrannosaurus Rex vs. Velociraptor	ABQ-811989		\$3.99	\$2.99	\$ -
Un ratoncito Pérez muy moderno	Very Modern Perez Mouse, A	ABQ-831602		\$5.95	\$4.46	\$ -
Unidos o nada	Sink or Swim	ABQ-829956		\$5.99	\$4.49	\$ -
Vamos a USAR DINERO en un Viaje de Compras	USING MONEY on a Shopping Trip	ABQ-665601		\$8.15	\$6.11	\$ -
Volcanes (Sp), ¡A correr!	Volcanoes	ABQ-562779		\$3.99	\$2.99	\$ -

<p>**State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, <b>actual tax will be charged at the time of shipping</b>. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.</p>					Subtotal	\$ -
					9% S&H	FREE
					***Tax ___%	
					TOTAL	\$ -

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email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

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**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 4</b>						
¡Hay que salvar a Florencia!	The Adventures of Fede and Tomato: Flore Really? Ocean	ABQ-855485		\$6.95	\$5.21	\$ -
¿Es cierto? El océano	Really? Ocean	ABQ-593223		\$8.99	\$6.74	\$ -
¿Qué le pasa a Uma?	What's Wrong with Uma?	ABQ-856457		\$5.95	\$4.46	\$ -
¿Quién trae el fuego?	Who Brings the Fire	ABQ-833734		\$5.95	\$4.46	\$ -
Albert Einstein (Sp)	Albert Einstein (Sp)	ABQ-557201		\$5.99	\$4.49	\$ -
Albert Einstein: Un genio creativo	Albert Einstein: Creative Genius	ABQ-987479		\$4.99	\$3.74	\$ -
Alimentos producidos por el sol, Como viven y crecen las pl	Food From the Sun: How plants live and gr	ABQ-854817		\$6.95	\$5.21	\$ -
Alma del Mar	Alma and the Sea	ABQ-832706		\$5.95	\$4.46	\$ -
Animales menos vistos	Lesser Spotted Animals (Sp)	ABQ-823238		\$6.99	\$5.24	\$ -
Capitán Grampus	Captain Grampus	ABQ-858985		\$6.95	\$5.21	\$ -
Cleopatra (sp)	Cleopatra (Sp)	ABQ-576089		\$5.99	\$4.49	\$ -
Cómo Dar un Discurso	How to Give a Speech	ABQ-665804		\$10.00	\$7.50	\$ -
Cómo Escribir un Artículo Editorial	How to Write an Op-Ed Piece	ABQ-665807		\$10.00	\$7.50	\$ -
Cómo Salir de un Apuro	How To Steal a Dog	ABQ-666732		\$14.95	\$11.21	\$ -
Con Cariño, Amalia	Love, Amalia	ABQ-853713		\$6.95	\$5.21	\$ -
Cuentos con sazón	Salsa Stories (Sp)	ABQ-922649		\$4.99	\$3.74	\$ -
Cuentos de Andersen	Andersen's Fairy Tales	ABQ-830082		\$6.95	\$5.21	\$ -
Cuentos de los hermanos Grimm	Grimms' Fairy Tales	ABQ-830080		\$6.95	\$5.21	\$ -
Cuentos de Perú para niños	Peruvian Stories for Children (SP)	ABQ-853000		\$5.95	\$4.46	\$ -
Don Facundo Iracundo el vecino del segundo	Mr Facundo Iracundo, Second Floor Neig	ABQ-832550		\$7.95	\$5.96	\$ -
Doña Flautina Resuelvelotodo	Mrs. Flautina Problem Fixer	ABQ-832551		\$7.95	\$5.96	\$ -
Don't Say a Word, Mamá / No digas nada, Mamá	Don't Say a Word, Mama (Bil)	ABQ-812112		\$7.95	\$5.96	\$ -
El antiguo Egipto	Ancient Egypt	ABQ-569515		\$12.99	\$9.74	\$ -
El Capitán Max y el planeta de Viernes	Captain Max and Planet Friday	ABQ-853017		\$5.95	\$4.46	\$ -
El caso de los Loving	The Case for Loving	ABQ-805799		\$6.99	\$5.24	\$ -
El Esqueleto	Skeleton	ABQ-665976		\$12.99	\$9.74	\$ -
El misterio de la casa verde	The Mystery Of the Green House	ABQ-665718		\$10.99	\$8.24	\$ -
El Mundo de los Piratas	The World of Pirates	ABQ-668621		\$16.99	\$12.74	\$ -
El rey que no oía, pero escuchaba	The King Who Didn't Hear But Listened	ABQ-853001		\$7.95	\$5.96	\$ -
El silencio del agua	The Silence of Water	ABQ-854122		\$5.95	\$4.46	\$ -
El último cuento	The Last Story	ABQ-857108		\$6.95	\$5.21	\$ -
Fábulas mexicanas de José Ignacio Basurto	Mexican Fables	ABQ-832552		\$4.95	\$3.71	\$ -
Feucho y Pablo	Ugly Cat & Pablo	ABQ-818787		\$6.99	\$5.24	\$ -
George Washington (Sp)	George Washington	ABQ-593222		\$5.99	\$4.49	\$ -
Hacia un mundo verde	Going Green	ABQ-854818		\$6.95	\$5.21	\$ -
Harriet Tubman (Sp)	Harriet Tubman (Sp)	ABQ-584844		\$5.99	\$4.49	\$ -
Helen Keller (sp)	Helen Keller (sp)	ABQ-579761		\$5.99	\$4.49	\$ -
Internet ¿Cómo ha cambiado al mundo?	Internet, How Has It Changed The World?	ABQ-665850		\$11.92	\$8.94	\$ -
Inventos Inspirados en la Naturaleza	Inventions Inspired by Nature	ABQ-665847		\$11.92	\$8.94	\$ -
La Ciudad de Pompeya	The City of Pompeii	ABQ-666727		\$10.50	\$7.88	\$ -
La fábrica de nubes	The Cloud Factory	ABQ-835041		\$8.95	\$6.71	\$ -
La guerra de mascotas	The Pet War	ABQ-856477		\$6.99	\$5.24	\$ -
La ley de expansión de Hubble	Universe, The: Hubble's Law of Expansion	ABQ-831900		\$6.95	\$5.21	\$ -
La nariz de los Guadarrama	The Nose of the Guadarramas	ABQ-832557		\$6.95	\$5.21	\$ -
La selva tropical	Scholastic Discover More: Rainforest	ABQ-556559		\$12.99	\$9.74	\$ -
Ladrados en el infinito	Barking in Outerspace	ABQ-854117		\$7.95	\$5.96	\$ -
Las almas de la fiesta y otros cuentos de Día de Muertos	The Souls of the Party and Other Stories Ab	ABQ-854118		\$5.95	\$4.46	\$ -
Las aventuras del Superbebe Panal	The Adventures of Super Diaper Baby (Sp)	ABQ-955120		\$5.99	\$4.49	\$ -
Las fábulas de Esopo	Aesop's Fables	ABQ-862363		\$4.99	\$3.74	\$ -
Level Up / Paso de nivel	Level Up (Bil)	ABQ-586161		\$6.95	\$5.21	\$ -
Llegar a ser Pedro	Growing Up Pedro	ABQ-816336		\$9.95	\$7.46	\$ -
Los Cinco Guantes	The Five Gloves	ABQ-666888		\$12.99	\$9.74	\$ -
Los libros no fueron siempre así	Books Were Not Always Like this	ABQ-833638		\$4.95	\$3.71	\$ -
Los Zorros No Mienten	Foxes Don't Lie	ABQ-666729		\$14.95	\$11.21	\$ -
Matemática hasta en la sopa	Math Even In the Soup	ABQ-833671		\$5.95	\$4.46	\$ -
Matemáticas Asombrosas de Matemáticos Excéntricos	Amazing Math by Eccentric Mathematici	ABQ-666819		\$15.95	\$11.96	\$ -
Mi delantal	My Apron	ABQ-835200		\$5.95	\$4.46	\$ -
Micromundos, Secretos de los átomos y las moléculas	Microworlds: Unlocking the Secrets of Ator	ABQ-854819		\$9.95	\$7.46	\$ -
Mujeres que cambiaron el mundo	Women Who Changed the World	ABQ-836323		\$5.95	\$4.46	\$ -
Orientación, A Marvel Book	Orientation (Sp)	ABQ-866800		\$7.99	\$5.99	\$ -
Oscar	Oscar (Sp)	ABQ-575713		\$4.99	\$3.74	\$ -
Owen y Mzee, La verdadera historia de una amistad increíble	Owen & Mzee, The True Story of a Remark	ABQ-503738		\$7.99	\$5.99	\$ -
Platero y yo, De Juan Ramón Jiménez contado a los niños	Platero and Me	ABQ-832556		\$9.95	\$7.46	\$ -
Primera Generación de Estadounidenses	First-Generation Americans	ABQ-665781		\$8.25	\$6.19	\$ -
Rosado como el pez borrón, Descubre los animales rosados	Pink is For Blobfish (Sp)	ABQ-811490		\$5.99	\$4.49	\$ -
Sabores De América	Flavors of America	ABQ-573419		\$4.99	\$3.74	\$ -
Sacagawea (Sp)	Sacagawea	ABQ-820869		\$5.99	\$4.49	\$ -
Saraí en primer plano	Saraí in the Spotlight	ABQ-833056		\$5.99	\$4.49	\$ -
Saraí y el significado de lo genial	Saraí and the Meaning of Awesome	ABQ-833055		\$5.99	\$4.49	\$ -
Saraí y la feria alrededor del mundo	Saraí And the Around the World Fair	ABQ-833085		\$5.99	\$4.49	\$ -
Schomburg, El hombre que construyó una biblioteca	Schomburg (Sp)	ABQ-828891		\$6.95	\$5.21	\$ -
Side By Side / Lado a lado, The Story of Dolores Huerta and (	Side By Side (Bil)	ABQ-547273		\$8.95	\$6.71	\$ -
Siete noches con Paula	Seven Nights With Paula	ABQ-854968		\$6.95	\$5.21	\$ -
Sobreviví los ataques del 11 de septiembre de 2001	I Survived the Attacks of September 11, 20	ABQ-716053		\$5.99	\$4.49	\$ -
Soccermania / Futbolmania	Soccermania (Bil)	ABQ-566516		\$4.99	\$3.74	\$ -
Sonia Sotomayor, A Judge Grows in the Bronx / La juez que	Sonia Sotomayor (Bil)	ABQ-560700		\$7.95	\$5.96	\$ -
Soy yo	Pangato: I's Me	ABQ-856601		\$8.99	\$6.74	\$ -
Soy yo, dos	Pangato: I's Me, Two	ABQ-860119		\$8.99	\$6.74	\$ -
The Border: My Journey With Papa / La Frontera: El viaje con	The Border: My Journey With Papa (Bil)	ABQ-862742		\$8.95	\$6.71	\$ -

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
The Missing Chanclleta and Other Top-Secret Cases / La chc	Missing Chanclleta and Other Top-Secret (	ABQ-632698		\$9.95	\$7.46	\$ -
The Missing Chanclleta and Other Top-Secret Cases / La chc	Missing Chanclleta and Other Top-Secret (	ABQ-750058		\$9.95	\$7.46	\$ -
Titanosaurio, El descubrimiento del dinosaurio más grande c	Titanosaur (Sp)	ABQ-856599		\$9.99	\$7.49	\$ -
Todo el camino hasta la Habana	All the way to Havana	ABQ-829290		\$7.95	\$5.96	\$ -
Un caballo llamado Libertad	Riding Freedom (Sp)	ABQ-923761		\$5.99	\$4.49	\$ -
Ve lo que dices / See What You Say	See What You Say (Bil)	ABQ-812108		\$7.95	\$5.96	\$ -
Volcán	Volcano Blast (Sp)	ABQ-584842		\$4.99	\$3.74	\$ -
Vuelta al juego	Comeback Catcher	ABQ-860667		\$6.95	\$5.21	\$ -

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					<b>9% S&amp;H</b>	<b>FREE</b>
					<b>**Tax ___%</b>	
					<b>TOTAL</b>	\$ -

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Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 5</b>						
...Y Su Corazón Escapó Para Convertirse en Pájaro	...And His Heart Escaped to Become a Bird	ABQ-680639		\$10.95	\$8.21	\$ -
¡Gracias, NASA!	Thanks, NASA!	ABQ-854124		\$5.95	\$4.46	\$ -
¿Cuánto Vale Una Vaca?	How Much For a Cow?	ABQ-665707		\$13.99	\$10.49	\$ -
A Causa del Conejo	Because of the Rabbit (Sp)	ABQ-861787		\$6.99	\$5.24	\$ -
Agallas	Guts	ABQ-860118		\$12.99	\$9.74	\$ -
Agencia de Detectives Escolares	School Detective Agency	ABQ-666898		\$12.99	\$9.74	\$ -
Agua soy... y me voy	Water I am and I am leaving	ABQ-833738		\$5.95	\$4.46	\$ -
Alérgica	Allergic (Sp)	ABQ-741642		\$12.99	\$9.74	\$ -
Allie, ganadora por fin	Allie, First at Last (Sp)	ABQ-818788		\$6.99	\$5.24	\$ -
Astronomía para niños	Astronomy for Children	ABQ-854158		\$6.95	\$5.21	\$ -
Bocas	Mouths	ABQ-833679		\$5.95	\$4.46	\$ -
Botas negras	Black Boots (Sp)	ABQ-26842		\$5.95	\$4.46	\$ -
Constructores	Builders	ABQ-833680		\$5.95	\$4.46	\$ -
Cosas Que Los Adultos No Pueden Entender	Adults Just Don't Get It	ABQ-666824		\$13.95	\$10.46	\$ -
De oro y esmeraldas, Mitos, leyendas y cuentos populares c	Golden Tales (Sp)	ABQ-67684		\$6.99	\$5.24	\$ -
El diario de Pedro	Pedro's Journal	ABQ-47402		\$5.99	\$4.49	\$ -
El Extraño Caso del Fantasma Claustrofóbico	The Strange Case of the Claustrophobic C	ABQ-665314		\$13.99	\$10.49	\$ -
El Grial Oscuro, Un relato de la Granja Groosham	The Unholy Grail	ABQ-666753		\$8.99	\$6.74	\$ -
El Pequeño Gran Pescador y Otras Historias	The Great Little Fisherman and Other Stori	ABQ-665981		\$15.99	\$11.99	\$ -
El Quinto Viaje y Otras Historias del Nuevo Mundo	The Fifth Trip and Other Stories From the Ne	ABQ-665722		\$13.99	\$10.49	\$ -
Estrella en el bosque	Star in the Forest	ABQ-805468		\$7.99	\$5.99	\$ -
Fuerza y movimiento en el trabajo	Forces and Motion at Work	ABQ-854822		\$6.95	\$5.21	\$ -
Gabriel García Marquez (Gabito)	Gabriel Garcia Marquez (Gabito)	ABQ-665732		\$14.99	\$11.24	\$ -
Gaby, perdida y encontrada	Gaby, Lost and Found (Sp)	ABQ-584843		\$6.99	\$5.24	\$ -
Gente americana: Aztecas	0	ABQ-857527		\$6.95	\$5.21	\$ -
Gente americana: Incas	0	ABQ-857528		\$6.95	\$5.21	\$ -
Gente americana: Mayas	0	ABQ-853969		\$4.95	\$3.71	\$ -
George Armstrong Custer	George Armstrong Custer	ABQ-665709		\$10.00	\$7.50	\$ -
Gracias a Winn-Dixie	Because of Winn-Dixie (Sp)	ABQ-666390		\$11.99	\$8.99	\$ -
Guía turística de la Tierra Extrema	A Tourist Guide of Extreme Earth	ABQ-833628		\$4.95	\$3.71	\$ -
La Casa de los Miedos	The House of Fear	ABQ-666858		\$12.99	\$9.74	\$ -
La Filosofía del Pastel	The Cake Philosophy	ABQ-665307		\$5.29	\$3.97	\$ -
La Filosofía del Pastel	The Cake Philosophy	ABQ-854154		\$7.95	\$5.96	\$ -
La genialidad de los genes	You Can't Wear These Genes	ABQ-854820		\$6.95	\$5.21	\$ -
La Gran Rata de Sumatra	The Giant Rat of Sumatra: or Pirates Galore	ABQ-666733		\$14.95	\$11.21	\$ -
La Luna del Bandido	Bandit's Moon	ABQ-666734		\$12.95	\$9.71	\$ -
La luz y los colores para los más curiosos	Light and Colors for Curious Minds	ABQ-833670		\$4.95	\$3.71	\$ -
La marsopa de un perro	A Dog's Porpoise	ABQ-860311		\$5.99	\$4.49	\$ -
La tierra y la importancia del agua	Earth and the Role of Water	ABQ-854821		\$9.95	\$7.46	\$ -
La vida útil de Pilo Polilla	The Useful Life of Pilo the Moth	ABQ-665300		\$13.99	\$10.49	\$ -
La vida útil de Pilo Polilla	The Useful Life of Pilo the Moth	ABQ-854114		\$5.95	\$4.46	\$ -
Las estaciones, las mareas y las fases lunares	Seasons, Tides, and Lunar Phases	ABQ-854127		\$5.95	\$4.46	\$ -
Las Mejores Alas	The Best Wings	ABQ-665302		\$5.29	\$3.97	\$ -
Lety alza su voz	Lety Out Loud (Sp)	ABQ-835916		\$6.99	\$5.24	\$ -
Lionel Messi (Sp)	Lionel Messi	ABQ-824960		\$5.99	\$4.49	\$ -
Los Peruguntones, La selva Amazónica	The Peruguntones: The Rainforest	ABQ-854152		\$5.50	\$4.13	\$ -
Luna Fortuna	0	ABQ-833129		\$6.99	\$5.24	\$ -
Maximilian & the Bingo Rematch, A Lucha Libre Sequel	(Bill)	ABQ-815204		\$8.95	\$6.71	\$ -
Maximilian & the Mystery of the Guardian Angel, A Bilingual	Maximilian & the Mystery of the Guardian	ABQ-584881		\$8.95	\$6.71	\$ -
Maximiliano y la revancha de la lotería, La continuación de	Maximilian & the Bingo Rematch: A Lucha	ABQ-835692		\$4.95	\$3.71	\$ -
Me llamo Ana Frank	My Name is Anne Frank	ABQ-857188		\$7.95	\$5.96	\$ -
Me llamo Miguel de Cervantes	My Name is Miguel de Cervantes	ABQ-857194		\$7.95	\$5.96	\$ -
No Preguntes Por Mozart	The Mozart Question	ABQ-666828		\$13.95	\$10.46	\$ -
Orientación y mapas	0	ABQ-857213		\$7.95	\$5.96	\$ -
Pequeñas y Grandes Historias de Animales Extintos	Small and Tall Tales of Extinct Animals	ABQ-665313		\$7.15	\$5.36	\$ -
Putrefacción y descomposición, Desperdicios y Reciclaje	Rot and Decay	ABQ-854130		\$5.95	\$4.46	\$ -
Roberto Clemente (Sp)	Roberto Clemente (Sp)	ABQ-570301		\$5.99	\$4.49	\$ -
Secretos Para Convertirse en Científico	Secrets to Become a Scientist	ABQ-665312		\$16.99	\$12.74	\$ -
Sobreviví el ataque de los osos grises, 1967, The Graphic Nov	I Survived the Attack of the Grizzlies, 1967	ABQ-744530		\$10.99	\$8.24	\$ -
Sobreviví el bombardeo de Pearl Harbor, 1941	I Survived the Bombing of Pearl Harbor, 19	ABQ-708477		\$5.99	\$4.49	\$ -
Sobreviví el huracán Katrina, 2005	I Survived Hurricane Katrina, 2005	ABQ-863105		\$5.99	\$4.49	\$ -
Sobreviví el naufragio del Titanic, 1912	I Survived the Sinking of the Titanic, 1912 (I	ABQ-733408		\$10.99	\$8.24	\$ -
Sobreviví el naufragio del Titanic, 1912	I Survived the Sinking of the Titanic, 1912	ABQ-835915		\$5.99	\$4.49	\$ -
Sobreviví el terremoto de San Francisco, 1906	I Survived the San Francisco Earthquake, 1	ABQ-860121		\$5.99	\$4.49	\$ -
Sobreviví los ataques de tiburones de 1916	I Survived the Shark Attacks of 1916 (Sp)	ABQ-833123		\$5.99	\$4.49	\$ -
Sobreviví los ataques de tiburones de 1916, Graphix	I Survived the Shark Attacks of 1916 (Sp)	ABQ-708479		\$10.99	\$8.24	\$ -
Steam guía de los inventos	Steam Guides in Inventions	ABQ-854131		\$5.95	\$4.46	\$ -
Terremoto	Earthquake Shock (Sp)	ABQ-576088		\$4.99	\$3.74	\$ -
The Mystery of the Mischievous Marker / El Misterio del Malv	The Mystery of the Mischievous Marker (Bil	ABQ-665290		\$9.95	\$7.46	\$ -
Tornado (Sp)	Tornado Alley (Sp)	ABQ-584841		\$4.99	\$3.74	\$ -
Tras los Caminos de la igualdad	On the Path Towards Equality	ABQ-836328		\$6.95	\$5.21	\$ -
Trilobites	Trilobites	ABQ-833726		\$5.95	\$4.46	\$ -
Un Día de Trabajo de un Biólogo Molecular	A Day at Work with a Molecular Biologist	ABQ-666902		\$8.25	\$6.19	\$ -
Un grandioso desorden	A Big Mess	ABQ-832538		\$6.99	\$5.24	\$ -
Un sol de tortilla	Tortilla Sun	ABQ-829086		\$7.95	\$5.96	\$ -
Una escuela en cada rincón	A School in Every Corner	ABQ-857659		\$5.95	\$4.46	\$ -
Venir del mar	Come from the Sea	ABQ-665317		\$7.31	\$5.48	\$ -
Volcanes	Volcanoes	ABQ-666870		\$17.99	\$13.49	\$ -

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT	
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KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 6</b>						
iBravo! (Sp), Poemas sobre hispanos extraordinarios		ABQ-853540		\$7.95	\$5.96	\$ -
iSonríel	Smile!	ABQ-666730		\$14.95	\$11.21	\$ -
aY ahora, qué?	Now What?	ABQ-854589		\$6.95	\$5.21	\$ -
Al Final de La Noche	At Night's End	ABQ-666852		\$12.95	\$9.71	\$ -
Al Otro Lado de la Puerta	Beyond the Door	ABQ-666735		\$8.99	\$6.74	\$ -
Ángela en el Cielo de Saturno	Angela in Saturn's Sky	ABQ-666825		\$13.95	\$10.46	\$ -
Astroológica	Star-Crossed (Sp)	ABQ-527413		\$5.99	\$4.49	\$ -
Atlas básico de geografía física	The Essential Atlas of Physical Geography	ABQ-854679		\$6.95	\$5.21	\$ -
Atlas básico del agua	Basic Water Atlas	ABQ-854163		\$6.95	\$5.21	\$ -
Aydin	Aydin	ABQ-666788		\$13.99	\$10.49	\$ -
Caleb	Caleb's Story	ABQ-666855		\$9.99	\$7.49	\$ -
Chica confeti	Confetti Girl (Sp)	ABQ-535791		\$4.99	\$3.74	\$ -
Colibrí	Colibrí	ABQ-978349		\$7.95	\$5.96	\$ -
Como un Salto de Campana	Like a Big Jump	ABQ-666815		\$14.99	\$11.24	\$ -
Cupido es un Murciélago	Cupid is a Bat	ABQ-666893		\$12.99	\$9.74	\$ -
El Abecé Visual de la Tierra	The Illustrated Basics of the Earth	ABQ-666227		\$14.95	\$11.21	\$ -
El Abecé Visual de Los Animales Domésticos y de Granja	The Illustrated Basics of Domestic and Farm	ABQ-665835		\$14.95	\$11.21	\$ -
El Abecé Visual de Los Medios de Transporte	The Illustrated Basics of Means of Transport	ABQ-666230		\$14.95	\$11.21	\$ -
El ciclo de las rocas	Rock Cycle	ABQ-854823		\$7.95	\$5.96	\$ -
El Galeón de Manila, Los Objetos Que Llegaron de Oriente	The Galleon of Manila	ABQ-666832		\$15.95	\$11.96	\$ -
El Misterio del Cheshire	The Cheshire Cheese Cat	ABQ-666833		\$7.99	\$5.99	\$ -
El monstruo de la realidad virtual	The Virtual Reality Monster	ABQ-857109		\$6.95	\$5.21	\$ -
El secreto de las momias	Under Wraps (Sp)	ABQ-968476		\$4.95	\$3.71	\$ -
El Señor del Cero	The Zero Man	ABQ-666818		\$11.99	\$8.99	\$ -
El sistema nervioso	The Nervous System	ABQ-854125		\$5.95	\$4.46	\$ -
El Sol	The Sun	ABQ-665724		\$16.99	\$12.74	\$ -
El Sol	The Sun	ABQ-752895		\$17.99	\$13.49	\$ -
El timo	Swindle (Sp)	ABQ-516865		\$5.99	\$4.49	\$ -
El Verano de Los Cisnes	The Summer of the Swans	ABQ-194412		\$12.99	\$9.74	\$ -
Espanto marino	Creep from the Deep (Sp)	ABQ-515408		\$6.99	\$5.24	\$ -
Fango	Fango	ABQ-666255		\$12.99	\$9.74	\$ -
Fantasmás	Ghosts	ABQ-813368		\$10.99	\$8.24	\$ -
Frida, el misterio del anillo del pavo real y yo	Me, Frida, and the Secret of the Peacock	ABQ-826907		\$6.99	\$5.24	\$ -
Hay Palabras Que los Peces No Entienden	There Are Words Fish Don't Understand	ABQ-680777		\$12.95	\$9.71	\$ -
La Alfombra Mágica	The Magic Carpet	ABQ-666256		\$14.99	\$11.24	\$ -
La Biosfera	The Biosphere	ABQ-854161		\$5.95	\$4.46	\$ -
La decisión de Ricardo	Ricardo's Decision	ABQ-821835		\$7.95	\$5.96	\$ -
La domadora de miedos	The Tamer of Fears	ABQ-854156		\$7.95	\$5.96	\$ -
La Garra	The Paw Thing	ABQ-666839		\$7.99	\$5.99	\$ -
La herencia del capitán Buñuelos, La mancha morata	Captain Buñuelo's Will	ABQ-833607		\$7.95	\$5.96	\$ -
La patrulla fantasma	Ghost Squad	ABQ-866799		\$7.95	\$5.96	\$ -
La vida y poesía de Federico García Lorca contada a los ni	The Life and Poetry of Federico Garcia Lor	ABQ-853028		\$5.95	\$4.46	\$ -
Las Células, Constructores de Vida	Cells: Constructing Living Things	ABQ-854126		\$5.95	\$4.46	\$ -
Las ondas de información	Information Waves	ABQ-854129		\$5.95	\$4.46	\$ -
Los Invertebrados	The Invertebrates	ABQ-854123		\$6.95	\$5.21	\$ -
Mañanaland (Sp)	Mañanaland (Sp)	ABQ-867009		\$8.99	\$6.74	\$ -
Maximilian & the Lucha Libre Club, A Bilingual Lucha Libre Tr	(Bill)	ABQ-826255		\$8.95	\$6.71	\$ -
Mi año en el medio	My Year in the Middle	ABQ-861073		\$5.99	\$4.49	\$ -
Mi rincón en la montaña	My Side of the Mountain (Sp)	ABQ-6885		\$7.95	\$5.96	\$ -
Mi Vida Con Las Estrellas	My Life With the Stars	ABQ-680651		\$10.95	\$8.21	\$ -
Pinta el viento	Paint the Wind (Sp)	ABQ-507789		\$7.99	\$5.99	\$ -
Sangre de monstruo al desayuno	Monster Blood for Breakfast! (Sp)	ABQ-515885		\$5.99	\$4.49	\$ -
Sonríe y ¡muérete chillando!	Say Cheese - and Die Screaming! (SP)	ABQ-541997		\$5.99	\$4.49	\$ -
Sopaboba	Silly Soup	ABQ-666807		\$12.99	\$9.74	\$ -
Tecnología médica e ingeniería	Medical Technology and Engineering	ABQ-854824		\$7.95	\$5.96	\$ -
Tiempo de Nubes Negras	Time for Black Clouds	ABQ-666808		\$14.99	\$11.24	\$ -
Tuck para siempre	Tuck Everlasting (Sp)	ABQ-16331		\$4.95	\$3.71	\$ -
Un Mundo en Construcción	A World in Construction	ABQ-666728		\$14.95	\$11.21	\$ -
Wish Upon a Stray (SP TK)	Wish Upon a Stray (Sp)	ABQ-744724		\$7.99	\$5.99	\$ -

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Subtotal	\$	-
9% S&H		FREE
**Tax ___%		
<b>TOTAL</b>	\$	-

**THANK YOU FOR YOUR BUSINESS!**

	<b>CUSTOMER SERVICE:</b> 1-800-724-6527 Option 3		F.O.B. POINT Jefferson City, MO	<b>NEED BY DATE:</b>	TERMS
					Net 30

**BILL TO:**

Henrico

Date 12/19/2022

Mail or fax PO to: SCHOLASTIC INC.

PO BOX 639852  
CINCINNATI OH 45263-9852  
FAX: 800-560-6815

email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

**SHIP TO:**

YOUR PO#

TOTAL FROM BELOW \$ -

**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 7</b>						
Buscalacranes		ABQ-666740		\$8.99	\$6.74	\$ -
Carmela Toda la Vida	Carmela For Life	ABQ-666741		\$8.99	\$6.74	\$ -
Cómosellama	Whatshisface	ABQ-856069		\$6.99	\$5.24	\$ -
Devolver al remitente	Return to Sender	ABQ-666809		\$7.99	\$5.99	\$ -
Drama (Sp)	Drama	ABQ-826916		\$10.99	\$8.24	\$ -
El cayo	The Cay	ABQ-666789		\$11.99	\$8.99	\$ -
El chico de la Calle Canela	The Boy on Cinnamon Street	ABQ-823166		\$6.99	\$5.24	\$ -
El único destino	The Only Road	ABQ-853959		\$10.95	\$8.21	\$ -
Esperanza renace	Esperanza Rising (Sp)	ABQ-939885		\$7.99	\$5.99	\$ -
Héroes de guerra, Voces de Irak	War Heroes, Voices from Iraq (Sp)	ABQ-516058		\$5.99	\$4.49	\$ -
La Espada del General	The General's Sword	ABQ-666767		\$8.99	\$6.74	\$ -
La luna dentro de mí	The Moon Within	ABQ-863106		\$7.99	\$5.99	\$ -
La Segunda Guerra Mundial	World War II	ABQ-829929		\$8.95	\$6.71	\$ -
La tierra de las grullas	Land of the Cranes (Sp)	ABQ-719407		\$8.99	\$6.74	\$ -
Lo que los volcanes nos enseñan sobre la Tierra	Investigating Volcanoes	ABQ-665798		\$8.25	\$6.19	\$ -
Un día de trabajo de un ingeniero electrónico	A Day at Work with an Electrical Engineer	ABQ-666905		\$8.25	\$6.19	\$ -
Verde Fue Mi Selva	Green Was My Forest	ABQ-654832		\$10.95	\$8.21	\$ -
Yo, Naomi León	Becoming Naomi Leon (Sp)	ABQ-975572		\$6.99	\$5.24	\$ -

**State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, <b>actual tax will be charged at the time of shipping</b> . Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.		Subtotal	\$ -
		9% S&H	FREE
		**Tax ___%	
		TOTAL	\$ -

THANK YOU FOR YOUR BUSINESS!

		CUSTOMER SERVICE: 1-800-724-6527 Option 3	F.O.B. POINT	NEED BY DATE:	TERMS
			Jefferson City, MO		Net 30

**BILL TO:**

Henrico

Date 12/19/2022

Mail or fax PO to: SCHOLASTIC INC.

PO BOX 639852  
CINCINNATI OH 45263-9852  
FAX: 800-560-6815

email: [educationorders@scholastic.com](mailto:educationorders@scholastic.com)

**SHIP TO:**

YOUR PO#

TOTAL FROM BELOW \$ -

**CONTACT INFORMATION:**

Kimber Pennington  
(O) 800-973-9763  
(F) 866-425-3124  
KPennington@Scholastic.com

**2022 EDUCATION**

Prices Expire February 28, 2024

Items listed are subject to availability.

DESCRIPTION	Translation	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
<b>Grade 8</b>						
Alexandra	Alexandra	ABQ-666245		\$9.99	\$7.49	\$ -
Buscalacranes		ABQ-666740		\$8.99	\$6.74	\$ -
Carmela Toda la Vida	Carmela For Life	ABQ-666741		\$8.99	\$6.74	\$ -
Crecer siendo cubano	Coming Up Cuban	ABQ-741649		\$14.99	\$11.24	\$ -
Desde el Ojo del Pez	From the Eye of the Fish	ABQ-680647		\$14.95	\$11.21	\$ -
Devolver al remitente	Return to Sender	ABQ-666809		\$7.99	\$5.99	\$ -
El cayo	The Cay	ABQ-666789		\$11.99	\$8.99	\$ -
El inventor de Juegos	The Game Inventor	ABQ-680776		\$15.95	\$11.96	\$ -
El Misterio de La Isla de Tokland	The Mystery of Tokland Island	ABQ-666249		\$12.99	\$9.74	\$ -
El soñador	The Dreamer (Sp)	ABQ-517600		\$8.99	\$6.74	\$ -
El único destino	The Only Road	ABQ-853959		\$10.95	\$8.21	\$ -
Holgazán	Slacker	ABQ-829932		\$6.99	\$5.24	\$ -
La Emperatriz de los Etéreos	The Empress of the Ethereal Kingdom	ABQ-680897		\$13.95	\$10.46	\$ -
La Espada del General	The General's Sword	ABQ-666767		\$8.99	\$6.74	\$ -
Las Horas Largas	The Long Hours	ABQ-666261		\$14.99	\$11.24	\$ -
Lo que los volcanes nos enseñan sobre la Tierra	Investigating Volcanoes	ABQ-665798		\$8.25	\$6.19	\$ -
Nivel 13	Level 13 (Sp)	ABQ-860310		\$7.99	\$5.99	\$ -
Un día de trabajo de un ingeniero electrónico	A Day at Work with an Electrical Engineer	ABQ-666905		\$8.25	\$6.19	\$ -
Verde Fue Mi Selva	Green Was My Forest	ABQ-654832		\$10.95	\$8.21	\$ -

\*\*State law requires sales tax to be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, **actual tax will be charged at the time of shipping**. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.

Subtotal	\$	-
9% S&H		FREE
**Tax ___%		
<b>TOTAL</b>	\$	-

**THANK YOU FOR YOUR BUSINESS!**

	CUSTOMER SERVICE: 1-800-724-6527 Option 3	F.O.B. POINT Jefferson City, MO	NEED BY DATE:	TERMS Net 30
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Scholastic's Attachment I containing 300 book collections for PreK-Grade 8 is separately attached in this bid portal, as we left it as an *Excel* file so you could input quantities to see costs. The first tab in the spreadsheet provides your total sum.



**Anthes, Amy**

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**From:** Sopcak, Brianna <BSopcak@Scholastic.com>  
**Sent:** Wednesday, May 17, 2023 10:58 AM  
**To:** Anthes, Amy  
**Cc:** rfp-scholastic; Borges, Marilyn; Smith, David  
**Subject:** BAFO for RFP 22-2441-11ARA Classroom Library Book Services- HCPS

**Importance:** High

Good morning, Ms. Anthes,

Scholastic's originally submitted bid pricing remains our Best and Final Pricing Offer.

Thank you,

*Brianna Sopcak*

RFP Process Manager  
Scholastic Inc.  
(331)280-5778