



COMMONWEALTH OF VIRGINIA

County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, VCO
Purchasing Director

January 25, 2024

Ms. Kimber Pennington
Scholastic, Inc.
557 Broadway
New York, NY 10012

RE: Contract # 2441C- Classroom Library Book Services

Dear Ms. Pennington:

The annual contract the County has with your company to provide **Classroom Library Book Services** is due to expire on **May 31, 2024**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **June 1, 2024** through **May 31, 2025**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Angie Woodson at woo113@henrico.us no later than February 9, 2024. Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County as additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5686 or email me at ant041@henrico.us. Your cooperation and prompt response will be appreciated.

Sincerely,

Amy Anthes /acw

Amy Anthes, VCO
Procurement Analyst III

ARA/acw

CONTRACT #2441C- Classroom Library Book Services

BUYER NAME: Amy Anthes

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

☐ Yes. Renew the contract for an additional one-year period at current contract pricing.

☒ Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

Please see the attached pages

The pricing with a 25% discount will remain the same for this renewal period.

☐ No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: Scholastic Inc.

Date: 5/3/2024

Signature: 

Title: Vice President of Operations

Telephone#: 203-797-3846

Email: rfp-scholastic@scholastic.com

SCC#: F1395682

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educationorders@scholastic.com

Ship To:

Angie C. Woodson
County of Henrico, Virginia
Department of Finance/ Purchasing Division
Phone 804-501-5691
woo113@henrico.us

Bill To:

Scholastic contact:

Gina Kuchta
Sr. Account Executive – Virginia
804-338-5407
GKuchta@scholastic.com

Price Quote

Customer Contact:

Phone:

Quote #:

Opportunity Id:

Date:

May 3, 2024

Expires On:

August 31, 2024

Items listed are subject to availability.

ASK# 2024-05-48162 LW

All Pricing in this file is proprietary and Confidential

Product	ITEM #	Quantity	List Price	Your Price	Total Price
Kindergarten Board Books					
Babies on the Move PreK-K	5PF-562695		\$ 27.80	\$ 18.50	\$ -
Baby Days I Grades PreK-K	5PF-538607		\$ 29.75	\$ 21.00	\$ -
Baby Days II Grades PreK-K	5PF-538608		\$ 29.75	\$ 21.00	\$ -
Baby Faces Board Books	5PF-943928		\$ 19.96	\$ 13.75	\$ -
Bed Time Grades PreK-K	5PF-538610		\$ 29.88	\$ 19.00	\$ -
BEST NEW BOOKS BOARD BOOKS 2022-2023 (10)	NTS-749939			\$ 62.00	\$ -
Board Books Galore Grade PreK	5PF-934037		\$ 69.66	\$ 48.00	\$ -
Classic Board Books Grade PreK	5PF-528208		\$ 71.74	\$ 49.75	\$ -
Clifford The Small Red Puppy Grade PreK	5PF-831245		\$ 35.94	\$ 25.00	\$ -
CUDDLE TIME NURSERY RHYMES ENGLISH PREK-K (4)	NTS-820053			\$ 19.50	\$ -
Early Childhood Board Books	5PF-528428		\$ 298.80	\$ 205.00	\$ -
Eric Carle Board Books Grades PreK-K	5PF-831252		\$ 43.79	\$ 31.00	\$ -
Favorite Board Books Grade PreK	5PF-51806		\$ 69.78	\$ 48.00	\$ -
Future Baby Board Books	5PF-707783		\$ 35.96	\$ 25.75	\$ -
Grow on Steam Board Books	5PF-707803		\$ 34.75	\$ 24.00	\$ -
How Do Dinosaurs Grade PreK	5PF-831265		\$ 30.88	\$ 21.50	\$ -
Little Bitty Books English Grades PreK-K	5PF-820051		\$ 19.80	\$ 13.00	\$ -
ROOKIE TODDLER (5)	NTS-520003			\$ 25.00	\$ -
Rookie Toddler Grades PreK-K	5PF-562691		\$ 34.75	\$ 24.00	\$ -
Sing Along Grades PreK-K	5PF-538614		\$ 27.96	\$ 19.00	\$ -
STEM Board Books PreK	5PF-859458		\$ 36.79	\$ 26.75	\$ -
Decodables					
Choosing and Using Decodable Texts 10 pack	5PF-737374		\$ 189.90	\$ 142.43	\$ -
Choosing and Using Decodable Texts 30 pack	5PF-737376		\$ 569.70	\$ 427.28	\$ -
Decodable Cards: Short Vowels & More	5PF-861430		\$ 49.99	\$ 37.49	\$ -
Decodable Cards: Long Vowels & More	5PF-861431		\$ 49.99	\$ 37.49	\$ -
Diversity					
African American Characters Grades PreK-2	5PF-708963		\$ 146.20	\$ 98.00	\$ -
BEST VALUE: DIVERSITY GRADES PREK-2	NTS-749930			\$ 959.00	\$ -
Black History Grades PreK-2	5PF-708971		\$ 134.12	\$ 95.00	\$ -
Culturally Responsive Collection Kindergarten	5PF-832914		\$ 397.88	\$ 265.00	\$ -
DISABILITY AND NEURODIVERSITY GRADES K-2 (10)	NTS-749957			\$ 53.00	\$ -
Diverse Stories, Diverse Characters Grades PreK-K	5PF-860214		\$ 112.29	\$ 77.00	\$ -
Diversity Grades PreK-K	5PF-520219		\$ 184.87	\$ 129.00	\$ -
Equity and Inclusion Grades PreK-2	5PF-749964		\$ 86.40	\$ 59.00	\$ -
NATIVE AMERICAN VOICES GRADES PREK-2 (8)	NTS-708496			\$ 38.00	\$ -
Rising Voices: Celebrating Black and Latino Boys Grade K	5PF-861895		\$ 846.60	\$ 634.95	\$ -
Rising Voices: Celebrating Girls of Color Grade k	5PF-746994		\$ 846.60	\$ 634.95	\$ -
Rising Voices: Elevating Latino Stories Grade K	5PF-747034		\$ 846.60	\$ 634.95	\$ -
Rising Voices: Empowering Girls in STEAM Grade K	5PF-731521		\$ 846.60	\$ 634.95	\$ -
South & East Asian Characters Grades PreK-2	5PF-735334		\$ 69.58	\$ 46.00	\$ -
Emergent Readers					
Best Value: Emergent Reader Library Grades K-2	5PF-860033		\$ 405.18	\$ 269.00	\$ -
Emergent Reader Library 1 Grades K-2	5PF-51825		\$ 123.12	\$ 86.00	\$ -
Emergent Reader Library 2 Grades K-2	5PF-934093		\$ 144.03	\$ 98.00	\$ -
Emergent Reader Library 3 Grades K-2	5PF-943951		\$ 138.03	\$ 98.00	\$ -
Phonics					
Decodable Cards: Advanced Phonics Concepts	5PF-861432		\$ 49.99	\$ 37.49	\$ -
PHONICS FIRST LITTLE READERS: CLASS SET	NTS-709264			\$ 76.49	\$ -
PHONICS FIRST LITTLE READERS PARENT PACK	NTS-709265			\$ 17.99	\$ -
Scholastic Phonics Readers	5PF-867350		\$ 1,599.93	\$ 1,199.95	\$ -
Ready-to-Go					
Ready-To-Go: Favorites, Kindergarten	5PF-970432		\$ 664.98	\$ 419.00	\$ -
Ready-To-Go: Independent Reading, Kindergarten	5PF-970433		\$ 562.16	\$ 419.00	\$ -
Ready-To-Go: Nonfiction, Kindergarten	5PF-970434		\$ 561.32	\$ 419.00	\$ -
Ready-To-Go 2: Complete Set Grade K	5PF-531439		\$ 462.55	\$ 299.00	\$ -
Ready-To-Go 2: Favorites, Kindergarten	5PF-531276		\$ 175.37	\$ 105.00	\$ -
Ready-To-Go 2: Independent, Kindergarten	5PF-531277		\$ 141.84	\$ 105.00	\$ -

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Ready-To-Go 2: Nonfiction, Kindergarten	5PF-531278		\$ 140.34	\$ 105.00	\$ -
RTG Module Gr K Fiction Gr1 A-D (50)	5PF-819486			\$ 190.00	\$ -
RTG Module Gr K Nonfiction Gr1 A-E (50)	5PF-819487			\$ 190.00	\$ -
RTG Module Gr K Read Aloud 1 (50)	5PF-819483			\$ 190.00	\$ -
RTG Module Gr K Read Aloud 2 (50)	5PF-819485			\$ 190.00	\$ -
RTG Module Gr K Shared Reading (50)	5PF-821126			\$ 190.00	\$ -
RTG Module Gr K Unique Titles 25F/25Nf (50)	5PF-821180			\$ 190.00	\$ -
RTG Module Gr K Unique Titles Independent And Read Aloud (50)	5PF-821181			\$ 190.00	\$ -
RTG Module Gr K Unique Titles Independent Reading (25)	5PF-821182			\$ 95.00	\$ -
Social and Emotional					
Adjusting to Change PreK-K	5PF-520593		\$ 71.50	\$ 50.00	\$ -
BEST VALUE: SOCIAL EMOTIONAL GRADES PREK-2	NTS-749933			\$ 365.00	\$ -
Confident You Grades K-2	5PF-859681		\$ 58.76	\$ 38.00	\$ -
Empathy & Compassion Grades PreK-K	5PF-735387		\$ 59.64	\$ 38.00	\$ -
Everyone Makes Mistakes Grades PreK-1	5PF-859678		\$ 35.79	\$ 25.00	\$ -
Four Pillars Grade K	5PF-859620		\$ 860.00	\$ 645.00	\$ -
KINDER, HERE I COME! GR PREK-K(4)	NTS-528188			\$ 16.50	\$ -
Kindness Grades PreK-K	5PF-859679		\$ 49.72	\$ 35.00	\$ -
Mindful Kindness Grades PreK-2	5PF-749980		\$ 27.79	\$ 17.00	\$ -
Sharing Grades PreK-K	5PF-749985		\$ 45.74	\$ 33.00	\$ -
BYRON GARRETT SOCIAL EMOTIONAL LEARNING COLLECTION GRADE K	NTS-821478			\$ 300.00	\$ -
Tolerance & Acceptance Grades K-2	5PF-749991		\$ 87.48	\$ 60.00	\$ -
				Subtotal:	\$ -

** Shipping and handing only applies to print materials.

***State law requires sales tax be added to your order unless we have sales tax exemption certificate on file. Tax on this quote may be your estimated tax, actual tax will be charged at the time of shipping. Scholastic terms are FOB shipping point unless otherwise noted on the purchase order. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101

9%	Shipping and Handling	\$	-
	TAX**	\$	-
Grand Total		\$	-

You Saved \$0

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