



COMMONWEALTH OF VIRGINIA  
**County of Henrico**

DEPARTMENT OF FINANCE  
Oscar Knott, CPP, CPPO, VCO  
Purchasing Director

January 26, 2024

Mr. Dan Ciesla  
Republic Services/BFI Waste  
Systems of Virginia, LLC  
1961 Ashland Road  
Rockville, VA 23146

**RE: Contract # 2165A - Waste Disposal Services: Zone 1 - West End Districts (Tuckahoe, Brookland and Three Chopt)**

Dear Mr. Bailey:

The annual contract the County has with your company to provide **Waste Disposal Services: Zone 1 - West End Districts (Tuckahoe, Brookland and Three Chopt)** is due to expire on **May 31, 2024**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **June 1, 2024, through May 31, 2025**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Maria Gonzalez at [gon036@henrico.us](mailto:gon036@henrico.us) at your earliest convenience.

Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County of Henrico and Henrico County Public Schools as additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5687 or email me at [COL119@henrico.us](mailto:COL119@henrico.us). Your cooperation and prompt response will be appreciated.

Sincerely,

***Leisel O. Collins***

Leisel O. Collins, CPPB, VCO, VCA  
Assistant Division Director

**CONTRACT # 2165A - Waste Disposal Services: Zone 1 - West End Districts (Tuckahoe, Brookland and Three Chopt)**

**BUYER NAME: Leisel O. Collins, CPPB, VCO, VCA – Assistant Division Director**

**Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:**

\_\_\_\_\_ Yes. Renew the contract for an additional one-year period at current contract pricing.

X \_\_\_\_\_ Yes. Renew the contract for an additional one-year period at new contract pricing.  
(list below or attach new pricing sheet)

\_\_\_\_\_ 3% increase in the rates.

\_\_\_\_\_ Stumps/brush - \$30.30/ton

\_\_\_\_\_ Waste dirt/soil, reinforce and non-reinforced concrete, stone, gravel, asphalt - \$30.30/ton

\_\_\_\_\_ No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: BFI Waste Systems of Virginia, LLC

Date: 1 March 2024

Signature: 

Title: Manager, Municipal Sales

Telephone#: 804-523-0806

Email: DCiesla@RepublicServices.com

SCC#: \_\_\_\_\_