

# COMMONWEALTH OF VIRGINIA County of Henrico

DEPARTMENT OF FINANCE Oscar Knott, CPP, CPPO, NGIP-CPP, VCO Purchasing Director

July 11, 2024

Ms. Joan Pritchard Curriculum Associates, LLC 153 Rangeway Road North Billerica, MA 01862-2013

# RE: Contract # 2481A- Literacy and Math Universal Screening Progress Monitoring Software and Services

Dear Ms. Pritchard:

The County of Henrico has agreed to renew the contract with your firm to provide **Literacy and Math Universal Screening Progress Monitoring Software and Services** when needed and requested. The contract period shall be from July 26, 2024 through July 25, 2025.

This contract renewal is pursuant to Request for Proposal #23-2481-1ARA and your response dated May 20, 2024. Renewal pricing shall reflect the requested 3% increase for the new contract period. All other terms and conditions of contract #2474A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5686 or email me at ant041@henrico.us

Sincerely,

Amy Anthes /acw

Amy Anthes, VCO, VCA Procurement Analyst III

ARA/acw



# COMMONWEALTH OF VIRGINIA County of Henrico

DEPARTMENT OF FINANCE Oscar Knott, CPP, CPPO, VCO Purchasing Director

April 12, 2024

Mr. Steven McBride Curriculum Associates, LLC 153 Rangeway Road North Billerica, MA 01862-2013

# **RE:** Contract # 2481A-Literacy and Math Universal Screening and Progress Monitoring Software and Services

Dear Mr. McBride:

The annual contract the County has with your company to provide Literacy and Math Universal Screening and Progress Monitoring Software and Services is due to expire on July 25, 2024. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from July 26, 2024 through July 25, 2025.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return to Angie Woodson at <u>woo113@henrico.us</u> no later than April 30, 2024. Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County as additional insured for the contract work.** 

If you have any questions, please call me at (804) 501-5686 or email me at <u>ant041@henrico.us</u>. Your cooperation and prompt response will be appreciated.

Sincerely,

Amy Anthes /acw

Amy Anthes, VCO Procurement Analyst III

ARA/acw

# CONTRACT #2481A- Literacy and Math Universal Screening and Progress Monitoring Software and Services

### **BUYER NAME: Amy Anthes**

Yes. Renew the contract for an additional one-ye	ear period at curren	t contract pricing.
Yes. Renew the contract for an additional one-ye (list below or attach new pricing sheet)	ear period at new co	ontract pricing.
Please see attached Quote 347166.5		
No. Do not wish to renew the contract. If no, pl	ease provide reasor	ı below.
uny Name:Curriculum Associates, LLC	Date:	n below. May 20, 2024
any Name: Curriculum Associates, LLC	Date:	
No. Do not wish to renew the contract. If no, planary Name: Curriculum Associates, LLC ture: 0.42 Vec hone#: 800-225-0248	Date: Title:	May 20, 2024

# **Curriculum Associates**<sup>®</sup>

#### **Prepared For:**

Amy Anthes Henrico Co Public Schools 3820 Nine Mile Rd Ste A, Richmond, VA 23223

5/20/2024

Dear Amy Anthes,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and i-Ready Partner Services included. If you have any questions or would like any changes, please contact us.

Implementation Starting: 2024-2025	Quote ID: 347166.5	Quote	Quote Valid through: 12/31/2024			
Product			List Price	Net Price		
i-Ready			\$943,308.25	\$765,230.90		
Professional Learning			\$220,000.00	\$154,500.00		
i-Ready Partners Service	S		\$94,000.00	\$0.00		

i-Ready Partners Services Includes:

• Initial Implementation Services: Provisioning, Initial Rostering, Hosting, Technology Assessment

- <u>Implementation Management</u>: Partner Success Manager You Know On A First Name Basis, Implementation Guidance, Realtime Achievement Data After Every Assessment, Ongoing Data Management
- <u>Staff Development Consultation and Resources</u>: Consultative services to help you plan and make the most of Professional Learning sessions; Access to Online Educator Learning (OEL) Digital Courses, and i-Ready Central Self-Service Resources
- <u>Technical Support</u>: Proactive Network Monitoring & Issue Notification, Annual Health Check, Technical Support

List Total:	\$1,257,308.25
Savings:	\$337,577.36
Shipping/Tax/Other:	\$0.00
Total:	\$919,730.90

Thank you again for your interest in Curriculum Associates.

#### Sincerely

Jackie Davis (540) 784-5410 jackiedavis@cainc.com

### Please submit this quote with your purchase order

# **Curriculum Associates**<sup>®</sup>

Quote ID: 347166.5

Date: 5/20/2024

Quote Valid through: 12/31/2024

#### Prepared For:

Amy Anthes Henrico Co Public Schools 3820 Nine Mile Rd Ste A, Richmond, VA 23223 ant041@henrico.us (804) 652-3600

#### Your Representative:

Jackie Davis (540) 784-5410 jackiedavis@cainc.com

#### Anthony Mehfoud ES 8320 Buffin Rd, Henrico, VA 23231

Total Building Enrollment: 297, Grade Range: PK - 2							
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total	
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$11,425.28	\$11,425.28	
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
					Subtotal:	\$11,425.28	
Shipping:							
Tax:							
				Sch	ool Subtotal:	\$11,425.28	

#### Arthur Ashe Jr ES 1001 Cedar Fork Rd, Richmond, VA 23223 Total Building Enrollment: 462, Grade Range: PK - 5 List Price **Product Name** Grade Item # Qty Net Price Total i-Ready Assessment and Personalized Instruction Math and Reading Site 15003.0 \$20,050.00 \$16,240.53 \$16,240.53 Multiple 1 License 351-500 Students 1 Year i-Ready Partners Implementation Support - Provisioning + Tech Support Multiple 27939.0 1 \$2,000.00 \$0.00 \$0.00 + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year Subtotal: \$16,240.53 Shipping: \$0.00 \$0.00 Tax: School Subtotal: \$16,240.53

### Brookland MS 9200 Lydell Dr, Henrico, VA 23228

Total Building Enrollment: 1074, Grade Range: 6 - 8						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	85	\$7.25	\$6.89	\$585.65
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	68	\$7.25	\$6.89	\$468.52
					Subtotal:	\$1,054.17
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$1,054.17

# Chamberlayne ES 8200 St Charles Rd, Richmond, VA 23227

Grade	ltem #	Qty	List Price	Net Price	Total	
Multiple	15002.0	1	\$14,110.00	\$11,425.28	\$11,425.28	
Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
				Subtotal:	\$11,425.28	
Shipping:						
Tax:						
			Sch	ool Subtotal:	\$11,425.28	
	Multiple	Multiple 15002.0	Multiple 15002.0 1	Multiple         15002.0         1         \$14,110.00           Multiple         27939.0         1         \$2,000.00	Multiple         15002.0         1         \$14,110.00         \$11,425.28           Multiple         27939.0         1         \$2,000.00         \$0.00           V         V         V         V         Subtotal	

#### Charles M Johnson ES 5600 Bethlehem Rd, Richmond, VA 23230

Total Building Enrollment: 372, Grade Range: PK - 5

Grade	Item #	Qty	List Price	Net Price	Total
Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
				Subtotal:	\$16,240.53
				Shipping:	\$0.00
				Tax:	\$0.00
			Sch	ool Subtotal:	\$16,240.53
	Multiple	Multiple 15003.0	Multiple 15003.0 1	Multiple         15003.0         1         \$20,050.00           Multiple         27939.0         1         \$2,000.00	Multiple         15003.0         1         \$20,050.00         \$16,240.53           Multiple         27939.0         1         \$2,000.00         \$0.00           V         V         V         V         Subtotal

Total Building Enrollment: 630, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$19,129.68

# Crestview ES 1901 Charles St, Richmond, VA 23226

Total Building Enrollment: 330, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$11,425.28	\$11,425.28
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$11,425.28
Shipping:						
Tax:						
				Sch	ool Subtotal:	\$11,425.28

Total Building Enrollment: 468, Grade Range: PK - 5								
Product Name	Grade	Item #	Qty	List Price	Net Price	Total		
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53		
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00		
					Subtotal:	\$16,240.53		
Shipping:								
Tax:								
				Sch	ool Subtotal:	\$16,240.53		

Total Building Enrollment: 486, Grade Range: PK - 5							
Product Name	Grade	Item #	Qty	List Price	Net Price	Total	
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53	
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
					Subtotal:	\$16,240.53	
					Shipping:	\$0.00	
Tax:							
				Sch	ool Subtotal:	\$16,240.53	

Dumbarton ES 9000 Hungary Spring Rd, Henrico, VA 232	28					
Total Building Enrollment: 564, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
Shipping:						
Tax:						
				Sch	ool Subtotal:	\$19,129.68

Total Building Enrollment: 498, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
Tax:						
School Subtotal:						

Total Building Enrollment: 750, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$19,129.68

Elko MS 5901 Elko Rd, Sandston, VA 23150							
Total Building Enrollment: 730, Grade Range: 6 - 8							
Product Name	Grade	Item #	Qty	List Price	Net Price	Total	
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	99	\$7.25	\$6.89	\$682.11	
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	109	\$7.25	\$6.89	\$751.01	
					Subtotal:	\$1,433.12	
Shipping:							
Tax:							
				Sch	ool Subtotal:	\$1,433.12	

# Fair Oaks ES 201 Jennings Rd, Highland Spgs, VA 23075

Total Building Enrollment: 360, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total	
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53	
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
					Subtotal:	\$16,240.53	
Shipping:							
					Tax:	\$0.00	
				Sch	ool Subtotal:	\$16,240.53	

Fairfield MS 5121 Nine Mile Rd, Richmond, VA 2322	23					
Total Building Enrollment: 987, Grade Range: 6 - 8						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	81	\$7.25	\$6.89	\$558.09
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	85	\$7.25	\$6.89	\$585.65
					Subtotal:	\$1,143.74
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$1,143.74

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013 Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: <u>orders@cainc.com</u>, Website: <u>CurriculumAssociates.com</u>

Total Building Enrollment: 516, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$19,129.68

# George F Baker ES 6651 Willson Rd, Henrico, VA 23231

Total Building Enrollment: 384, Grade Range: PK - 5							
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total	
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53	
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
					Subtotal:	\$16,240.53	
Shipping:							
Tax:							
				Sch	ool Subtotal:	\$16,240.53	

George H Moody MS 7800 Woodman Rd, Henric	o, VA 23228					
Total Building Enrollment: 1072, Grade Range: 6 - 8						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	24	\$7.25	\$6.89	\$165.36
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	25	\$7.25	\$6.89	\$172.25
					Subtotal:	\$337.61
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$337.61

Total Building Enrollment: 582, Grade Range: K - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
Tax:						
School Subtotal:						\$19,129.68

# Glen Lea ES 3909 Austin Ave, Richmond, VA 23222

Total Building Enrollment: 408, Grade Range: PK - 5							
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total	
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53	
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
					Subtotal:	\$16,240.53	
Shipping:							
Tax:							
				Sch	ool Subtotal:	\$16,240.53	

Total Building Enrollment: 564, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
Tax:						
				Sch	ool Subtotal:	\$19,129.68

Total Building Enrollment: 468, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
Tax:						
School Subtotal:						

Henrico Virtual Academy 7300 Galaxie Rd, Henrico, VA 2	23228					
Total Building Enrollment: 198, Grade Range: PK - 12						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 200 or fewer Students 1 Year	Multiple	15001.0	1	\$8,420.00	\$6,820.15	\$6,820.15
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$6,820.15
					Shipping:	\$0.00
Tax:						\$0.00
				Sch	ool Subtotal:	\$6,820.15

Total Building Enrollment: 444, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
Tax:						\$0.00
School Subtotal:						\$16,240.53

Total Building Enrollment: 504, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
Tax:						\$0.00
School Subtotal:						\$19,129.68

# Holman MS 600 Concourse Blvd, Glen Allen, VA 23059

Total Building Enrollment: 850, Grade Range: 6 - 8							
Grade	ltem #	Qty	List Price	Net Price	Total		
Multiple	13086.0	36	\$7.25	\$6.89	\$248.04		
-Ready Assessment Reading Per Student License 1 Year Multiple 13088.0 36 \$7.25 \$6.89							
Subtotal:							
				Shipping:	\$0.00		
Tax:							
School Subtotal:							
	Multiple	Multiple 13086.0	Multiple 13086.0 36	Multiple         13086.0         36         \$7.25           Multiple         13088.0         36         \$7.25	Multiple         13086.0         36         \$7.25         \$6.89           Multiple         13088.0         36         \$7.25         \$6.89           Subtotal:		

### Hungary Creek MS 4909 Francistown Rd, Glen Allen, VA 23060

Total Building Enrollment: 829, Grade Range: 6 - 8

5 5								
Product Name	Grade	Item #	Qty	List Price	Net Price	Total		
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	19	\$7.25	\$6.89	\$130.91		
ady Assessment Reading Per Student License 1 Year Multiple 13088.0 36 \$7.25 \$6.89								
Subtotal:								
Shipping:								
Tax:								
School Subtotal:								

Jackson Davis ES 8801 Nesslewood Dr, Henrico, VA 2322	9					
Total Building Enrollment: 486, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$16,240.53

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013 Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: <u>orders@cainc.com</u>, Website: <u>CurriculumAssociates.com</u>

Total Building Enrollment: 438, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
Tax:						\$0.00
School Subtotal:						\$16,240.53

### John Rolfe MS 6901 Messer Rd, Henrico, VA 23231

Total Building Enrollment: 764, Grade Range: 6 - 8						
Grade	ltem #	Qty	List Price	Net Price	Total	
Multiple	13086.0	65	\$7.25	\$6.89	\$447.85	
ment Reading Per Student License 1 Year Multiple 13088.0 84 \$7.25 \$6.89						
Subtotal:						
				Shipping:	\$0.00	
Tax:						
			Sch	ool Subtotal:	\$1,026.61	
	Multiple	Multiple 13086.0	Multiple 13086.0 65	Multiple         13086.0         65         \$7.25           Multiple         13088.0         84         \$7.25	Multiple         13086.0         65         \$7.25         \$6.89           Multiple         13088.0         84         \$7.25         \$6.89	

### L Douglas Wilder MS 6900 Wilkinson Rd, Richmond, VA 23227

Total Building Enrollment: 761, Grade Range: 6 - 8

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Product Name	Grade	Item #	Qty	List Price	Net Price	Total		
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	34	\$7.25	\$6.89	\$234.26		
Ready Assessment Reading Per Student License 1 YearMultiple13088.040\$7.25\$6.89								
Subtotal:								
Shipping:								
Tax:								
School Subtotal:								

#### Laburnum ES 500 Meriwether Ave, Richmond, VA 23222

Total Building Enrollment: 432, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
Tax:						\$0.00
				Sch	ool Subtotal:	\$16,240.53

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013 Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: <u>orders@cainc.com</u>, Website: <u>CurriculumAssociates.com</u>

Total Building Enrollment: 414, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
					Tax:	\$0.00
School Subtotal:						\$16,240.53

# Longdale ES 9500 Norfolk St, Glen Allen, VA 23060

Total Building Enrollment: 450, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
Tax:						\$0.00
				Sch	ool Subtotal:	\$16,240.53

Total Building Enrollment: 504, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$19,129.68

Total Building Enrollment: 618, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$19,129.68

# Montrose ES 2820 Williamsburg Rd, Henrico, VA 23231

Total Building Enrollment: 294, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$11,425.28	\$11,425.28
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$11,425.28
Shipping:						
					Tax:	\$0.00
				Sch	ool Subtotal:	\$11,425.28

	Nuckols Farm ES 12351 Graham Meadows Dr, Henrico, VA 23233
Γ	Total Building Enrollment: 500 Grade Pange: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$19,129.68

Total Building Enrollment: 336, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$11,425.28	\$11,425.28
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$11,425.28
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$11,425.28

# Pinchbeck ES 1275 Gaskins Rd, Henrico, VA 23238

Total Building Enrollment: 492, Grade Range: PK - 5							
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total	
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53	
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
					Subtotal:	\$16,240.53	
Shipping:							
Tax:							
				Sch	ool Subtotal:	\$16,240.53	

# Pocahontas MS 12000 Three Chopt Rd, Henrico, VA 23233

Total Building Enrollment: 825, Grade Range: 6 - 8						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	11	\$7.25	\$6.89	\$75.79
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	7	\$7.25	\$6.89	\$48.23
Subtotal:						\$124.02
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$124.02

Quioccasin MS 9400 Quioccasin Rd, Henrico, VA 2	23238					
Total Building Enrollment: 1040, Grade Range: 6 - 8						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	28	\$7.25	\$6.89	\$192.92
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	61	\$7.25	\$6.89	\$420.29
					Subtotal:	\$613.21
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$613.21

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Total Building Enrollment: 432, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$16,240.53

Grade	ltem #	Qty	List Price	Net Price	Total	
Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53	
Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
				Subtotal:	\$16,240.53	
Shipping:						
				Tax:	\$0.00	
			Sch	ool Subtotal:	\$16,240.53	
	Multiple	Multiple 15003.0	Multiple 15003.0 1	Multiple         15003.0         1         \$20,050.00           Multiple         27939.0         1         \$2,000.00	Multiple         15003.0         1         \$20,050.00         \$16,240.53           Multiple         27939.0         1         \$2,000.00         \$0.00           V         V         V         V         Subtotal:	

Ratcliffe ES 2001 Thalen St Richmond VA 23223

Total Building Enrollment: 438, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$16,240.53

Total Building Enrollment: 748, Grade Range: K - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
Shipping:						
Tax:						\$0.00
School Subtotal:						\$19,129.68

Ruby F Carver ES 1801 Lauderdale Dr, Henrico, VA 23238						
Total Building Enrollment: 432, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
Shipping:						\$0.00
Tax:						\$0.00
				Sch	ool Subtotal:	\$16,240.53

Total Building Enrollment: 180, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 200 or fewer Students 1 Year	Multiple	15001.0	1	\$8,420.00	\$6,820.15	\$6,820.15
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$6,820.15
Shipping:						
Tax:						\$0.00
School Subtotal:						\$6,820.15

Total Building Enrollment: 354, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$16,240.53
					Shipping:	\$0.00
Tax:						\$0.00
School Subtotal:						\$16,240.53

# Shady Grove ES 12200 Wyndham Lake Dr, Glen Allen, VA 23059

Total Building Enrollment: 558, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
Shipping:						
Tax:						\$0.00
				Sch	ool Subtotal:	\$19,129.68

Total Building Enrollment: 558, Grade Range: K - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
Shipping:						
Tax:						\$0.00
School Subtotal:						\$19,129.68

Total Building Enrollment: 1112, Grade Range: 6 - 8						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	14	\$7.25	\$6.89	\$96.46
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	26	\$7.25	\$6.89	\$179.14
					Subtotal:	\$275.60
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$275.60

# Skipwith ES 2401 Skipwith Rd, Henrico, VA 23294

Grade	Item #	Qty	List Price	Net Price	Total	
Multiple	15003.0	1	\$20,050.00	\$16,240.53	\$16,240.53	
Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
				Subtotal:	\$16,240.53	
Shipping:						
Tax:						
			Sch	ool Subtotal:	\$16,240.53	
	e Multiple	e Multiple 15003.0	e Multiple 15003.0 1	e Multiple 15003.0 1 \$20,050.00 t Multiple 27939.0 1 \$2,000.00	Autiple         15003.0         1         \$20,050.00         \$16,240.53           t         Multiple         27939.0         1         \$2,000.00         \$0.00           t         Multiple         27939.0         1         \$2,000.00         \$0.00           t         Subtotal:         Subtotal:         Subtotal:         Shipping:	

# Springfield Park ES 4301 Fort McHenry Pkwy, Glen Allen, VA 23060

Total Building Enrollment: 594, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total	
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68	
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00	
Subtotal:							
Shipping:							
Tax:							
School Subtotal:						\$19,129.68	

Total Building Enrollment: 282, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$11,425.28	\$11,425.28
Ready Partners Implementation Support - Provisioning + Tech Support Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$11,425.28
Shipping:						
Tax:						\$0.00
School Subtotal:						\$11,425.28

Total Building Enrollment: 612, Grade Range: PK - 5						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
Shipping:						
Tax:						\$0.00
				Sch	ool Subtotal:	\$19,129.68

Tuckahoe MS 9000 Three Chopt Rd, Henrico, VA 2	3229					
Total Building Enrollment: 1003, Grade Range: 6 - 8						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	59	\$7.25	\$6.89	\$406.51
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	65	\$7.25	\$6.89	\$447.85
					Subtotal:	\$854.36
Shipping:						
Tax:						
School Subtotal:						\$854.36

Total Building Enrollment: 516, Grade Range: PK - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$19,129.68	\$19,129.68
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
					Subtotal:	\$19,129.68
Shipping:					\$0.00	
Tax:				\$0.00		
School Subtotal:				\$19,129.68		

# Varina ES 2551 New Market Rd, Henrico, VA 23231

Total Building Enrollment: 263, Grade Range: 3 - 5						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$11,425.28	\$11,425.28
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$11,425.28
Shipping:						\$0.00
Tax:				\$0.00		
School Subtotal:					\$11,425.28	

Henrico Co Public Schools 3820 Nine Mile Rd Ste A, Richmond, VA 23223						
Total Building Enrollment: 32647, Grade Range: K - 12						
Product Name	Grade	ltem #	Qty	List Price	Net Price	Total
Professional Learning Add On Leadership Session AY 24-25	Multiple	38630.0	5	\$0.00	\$0.00	\$0.00
Professional Learning Session (up to 6 hours) AY 24-25	Multiple	38557.0	100	\$2,200.00	\$1,545.00	\$154,500.00
Subtotal:						\$154,500.00
Shipping:					\$0.00	
Tax:					\$0.00	
School Subtotal:				\$154,500.00		

Total	
List Total:	\$1,257,308.25
Savings:	\$337,577.36
Merchandise Total:	\$919,730.90
Voucher/Credit:	\$0.00
Estimated Tax:	\$0.00
Estimated Shipping:	\$0.00
Total:	\$919,730.90

### **Special Notes**

RFP Prices. All i-Ready purchases require professional development.

10% discount applied to i-Ready site licenses and 5% to per student licenses based on scope of quote.

F.O.B.: N. Billerica, MA 01862 Shipping: Shipping based on MDSE total Terms: Net 30 days, pending credit approval Fed. ID: #26-3954988

Please submit this quote with your purchase order

Y60

# **Curriculum Associates**

Information on Professional Learning Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PL sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PL sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put it employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PL Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to pdoperations@cainc.com.

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013 Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: <u>orders@cainc.com</u>, Website: <u>CurriculumAssociates.com</u>

Page 1 of 5

# **i-Ready** Partners

# Unparalleled Service and Educator Support

The *i-Ready Partners* team was born from our core value: the quality of our services is as important as the quality of our products. Know that when you implement our programs, your local *i-Ready Partners* will be there to support your team every step of the way.

# Service Components

Our *i-Ready Partners* team is tasked with helping you implement our programs to meet ambitious district goals. *i-Ready Partners* support includes:

- An Account Manager You Know on a First-Name Basis: Dedicated account managers are your point of connection to a powerful network of *i-Ready* experts focused on making your implementation successful.
- **Consultative Professional Development Planning:** Tailored professional development plans ensure that PD is tied to your implementation goals and that educators are equipped to optimize the use of our programs from day one.
- **Real-Time Achievement Data after Every Assessment:** Detailed student achievement analytics to empower data-driven practices in classrooms.
- Educational Consultants to Help You Know What's Coming Next: Educational consultants to keep you up to speed on our latest research, development, and best practices.
- **Technical Support and Health Checks:** Proactive support that anticipates and heads off issues before they start—and is there for you should they arise.



Account Management



Professional Development



Educational Consultants



Achievement Analytics



Technical Support

# Your *i-Ready Partners* Team

Dedicated to helping you implement *i-Ready* programs and achieve your district goals



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# **Curriculum Associates**<sup>®</sup>

#### Placing an Order

Email: Orders@cainc.com Fax: 1-800-366-1158 Mail:

ATTN: CUSTOMER SERVICE DEPT. Curriculum Associates LLC 153 Rangeway Rd North Billerica, MA 01862-2013 Please visit CurriculumAssociates.com for more informationabout placing orders or contact CA's customer service department (1-800-225-0248) and reference quote numberfor questions. Please attach quote to all signed purchase orders. If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to exempt@cainc.com.

#### Shipping Policy

#### Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
\$74.99 or less	Max charge of \$12.75
\$75.00 to \$999.99	12% of order
\$1,000 to \$4,999.99	10% of order

Order Amount	Freight Amount
\$5,000.00 to \$99,999.99	9% of order
\$100,000 and more	7% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

The enhanced shipping and handling services listed below are available upon request subject to the availability of our carrier partners. Please notify us of these delivery requests prior to submitting your PO so that we can include the service on your quote appropriately:

- Interior Location Delivery \$50/shipment location
- White Glove Delivery Service \$350/shipment location

If our carrier partners are unable to deliver to the location instructed on the PO or you need to change the time or location of delivery, one or more of the following fees may be applicable:

- Delivery Address Change \$100/shipment location
- Freight Storage
  - Freight Carrier Redelivery \$100/shipment location

\$150/day/shipment location

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Supply chain challenges outside of Curriculum Associates' control may impact inventory availability for print product. We recommend submission of purchase orders as soon as possible to help ensure timely delivery.

#### Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequentshipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH payments. If you would like to pay via ACH, please request remittance information by emailing <u>AR@cainc.com</u>.

Please send any payment notifications to payments@cainc.com. Credit card payments are only accepted for purchases under \$50,000.

#### Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at invoices@cainc.com or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

#### Terms of Service

Customer's use of i-Ready<sup>®</sup> shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support. Customer's professional-learning sessions will expire two years following the date of your purchase order or the implementation year noted on your quote, whichever comes first and are subject to the Professional Learning Terms of Service, which can be found at i-ready.com/support.

#### Return Policy

For any non-print products - your subscription may be terminated and you may request a pro-rata refund within 90 days of license start date. After 90 days, your non-print products purchase shall be final and no refunds are available. Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased print materials with pre-approval from CA's Customer Service department within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248 option 2) for return authorization and documentation. When returning material, please include your return authorization number and the return form that will be provided to you by CA's Return department. We do not accept returns on unused i-Ready or Toolbox licenses<sup>®</sup>, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE<sup>®</sup> Kits, Ready<sup>®</sup> student and teacher sets, and Magnetic Reading classroom kits.