



**COUNTY OF HENRICO
DEPARTMENT OF FINANCE
PURCHASING DIVISION
CONTRACT EXTRACT
NOTICE OF AWARD/RENEWAL**

DATE:	November 20, 2024
CONTRACT COMMODITY/SERVICE: <i>(include contracting entity if cooperative)</i>	Firefighter Boots, Work Boots and Safety Shoes
CONTRACT NUMBER:	2070A
COMMODITY CODE:	800.72
CONTRACT PERIOD:	January 1, 2025 – December 31, 2025
RENEWAL OPTIONS:	No renewals remain
USER DEPARTMENT:	Fire/Police/County
Contact Name:	Shawn Williams
Phone Number:	804-501-1541
Email Address:	wil51@henrico.gov
HENRICO COOPERATIVE TERMS INCLUDED:	Yes
SUPPLIER: Name:	Galls, LLC
Address:	1340 Russell Cave Road
City, State:	Lexington, KY 40505
Contact Name:	Yves Murhula, Contract Management Specialist
Phone Number:	859-800-1054
Email address:	murhula-yves@galls.com
ORACLE SUPPLIER NUMBER:	4615
BUSINESS CATEGORY:	Non-Swam
PAYMENT TERMS:	Net 30
DELIVERY:	As Needed
FOB:	County of Henrico
BUYER: Name:	Beverly J. Mitchell, VCA, VCO
Title:	Procurement Analyst II
Phone:	804-501-5690
Email:	mit098@henrico.gov

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number.



COMMONWEALTH OF VIRGINIA

County of Henrico

DEPARTMENT OF FINANCE

Oscar Knott, CPP, CPPO, NIGP-CPP, VCO

Purchasing Director

November 20, 2024

Yves Murhula
Galls, LLC
1340 Russell Cave Road
Lexington, KY 40505

RE: Contract # 2070A – Firefighter Boots, Work Boots and Safety Shoes

Dear Yves:

The County of Henrico has agreed to renew the contract with Galls, LLC to provide Firefighter Boots, Work Boots and Safety Shoes when needed and requested. The contract period shall be from January 1, 2025 through December 31, 2025.

This contract renewal is pursuant to Invitation for Bid #20-2070-11JEC and the signed renewal agreement dated November 12, 2024. The Percentage Discounts Off MSRP will remain the same for the new contract period. All other terms and conditions of contract #2070A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5690 or email me at mit098@henrico.gov.

Sincerely,

Beverly J. Mitchell, VCA, VCO
Procurement Analyst II

CONTRACT # 2070A

BUYER NAME: Beverly Mitchell

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

☐ Yes. Renew the contract for an additional one-year period at the current discount percentage rates.

☒ Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

The MSRP will be changed but the discounts will remain the same.

☐ No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: Galls, LLC

Date: 11/12/2024

Signature: 

Title: CEO

Telephone#: 800-876-4242

Email: bidreview@galls.com

SCC#: T02-99596

Price Schedule – Contract No. 2070A

Manufacturer	Percentage Discount Off MSRP
5.11 Tactical	40%
Bates Footwear	40%
Black Diamond Boots	30%
Danner	33%
First Tactical Footwear	33%
Honeywell Pro	30%
Lawpro	40%
Lowa	35%
Merrell	38%
Nike	30%
Redback Boots	30%
Reebok	40%
Rocky Boots	35%
Thorogood	42%

A. General Requirements.

1. Bidders shall offer discounted pricing from their most current Manufacturer's Suggested Retail Price (MSRP) List, which shall be kept on file with the Henrico County Division of Fire. Price lists must be in electronic form.
2. Bidders must be an authorized distributor for bid products offered and have access to all footwear offered by manufacturer.
3. If requested, Successful Bidder(s) shall be required to furnish all price lists, catalogs, swatches, color charts etc. (as appropriate) at no additional cost to the County.
4. All warranties either expressed or implied which are inherent in products specified shall be applicable to products furnished as the result of this solicitation. If applicable, please attach warranty information with bid package.
5. All prices quotes shall be FOB destination. Freight charges shall be included in the bid price.
6. The County may require the Successful Bidder(s) to provide certified test reports from the manufacturer, which indicate the footwear furnished under the contract has been subjected to all the required tests and meets or exceeds the minimum requirements.

7. The Successful Bidder(s) shall have a store location within a 25-mile drive of the Henrico County Public Safety Building located at 7721 E. Parham Road, Richmond, VA 23294, or must provide a mobile shoe service.
8. Bidders only need to bid on the line items that they can provide. All others may be left blank.

B. Specifications.

1. Firefighting Boots shall meet or exceed NFPA 1971 (current edition) and OSHA 29CFR, Part 1910.136 (Personal Protective Equipment for General Industry).
2. All safety shoes and work boots must meet or exceed safety requirements for Compression Resistance Class 75 as outlined in ASTM F2413-18.
3. Only the footwear brands identified in this bid will be considered and no substitutions will be accepted.

C. Shoe Fittings.

1. Successful Bidder(s) shall provide shoe fittings for each using department upon request. Each using department may schedule a minimum of six (6) shoe fittings per year.
2. If a mobile unit or "shoe mobile" will service the contract, it must be available for a minimum of 1 hour at each scheduled visit.
3. Mobile unit or "shoe mobile" fittings will be scheduled by using departments at a location of their choosing with the Successful Bidder(s). The location will be inside the County of Henrico.
4. The Successful Bidder(s) must utilize the actual footwear being requested for sizing purposes. Sizing with measuring devices alone will not be acceptable.
5. Orders will typically be placed with the Successful Bidder(s) at the time of the fitting and the employee will take possession of the footwear at that time, unless the item is backordered.
6. The using department may email or fax "known order" information to the Successful Bidder in lieu of a fitting.

D. Delivery Requirements.

1. The required delivery time for any backordered items is 15 to 30 calendar days ARO. Exceptions to these delivery requirements may be granted due to manufacturing delays. Delays must be communicated to the using department in a timely manner.

E. Returns.

1. Any shoes delivered to the County, not as ordered, shall be returned to the Successful Bidder(s) at no cost to the County.
2. If delivered orders are incorrect at no fault of the Successful Bidder(s), Successful Bidder(s) may charge the County a restocking fee. Please list the restocking fee on the Bid Form.

F. Warranty.

1. If a product defect occurs as a result of normal use within 6 months of the purchase, the Successful Bidder must repair or replace any defective footwear at no cost to the employee or the County.

2. If a product defect occurs as a result of normal use within 6 to 12 months of the purchase, the Successful Bidder must repair the defect at no cost to the employee or the County or issue a 50% credit to be applied toward the purchase of a new pair of footwear.

G. Resole Service.

1. Bidders shall indicate on the Bid Form if they offer a resole option for each footwear manufacturer that is bid. If resoling is only available for certain models, please attach a list of exemptions with your Bid package. Bidders who do not offer a resole option may still be considered.
2. Successful Bidder(s) that offer a resole option shall have resoled boots available for pick-up or delivery within 30 days of receiving the boots for repair.