



COMMONWEALTH OF VIRGINIA

County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, NIGP-CPP, VCO
Purchasing Director

April 15, 2025

Ms. Lauren Berens
Avertest, LLC dba Averhealth
2916 W. Marshall Street, Suite A
Richmond, VA 23230

RE: Contract #2269A- **Alcohol & Drug Testing Services**

Dear Ms. Berens:

The County of Henrico has agreed to renew the contract with your firm to provide **Alcohol & Drug Testing Services** to Henrico County when needed and requested. The contract period shall be from May 1, 2025 through April 30, 2026.

This contract renewal is pursuant to Request for Proposal #22-2269-1KMW and your response dated April 14, 2025. Renewal pricing will reflect a 3% increase for specimens and the Standard Oral Fluid Panel for the new contract period. All other terms and conditions of contract #2269A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5649 or email me at kno008@henrico.gov.

Sincerely,

Oscar Knott/acw

Oscar Knott, CPP, CPPO, NIGP-CPP, VCO
Purchasing Director

JOK/acw