



COMMONWEALTH OF VIRGINIA

County of Henrico

DEPARTMENT OF FINANCE
Oscar Knott, CPP, CPPO, NIPP, GP-VCO
Purchasing Director

April 9, 2025

Ms. Connie Ruyter
Coughlin Companies LLC dba Capstone
1710 Roe Crest Drive
North Mankato, MN 56003-1806

RE: Contract #2326C- Library Databases for Henrico County Public Schools

Dear Ms. Ruyter:

The County of Henrico has agreed to renew the contract with your firm to provide Library Databases to Henrico County Public Schools when needed and requested. The contract period shall be from July 1, 2025 through June 30, 2026.

This contract renewal is pursuant to Request for Proposal #22-2326-3EMF and your response dated April 4, 2025. Renewal pricing will reflect the requested 3% increase for the new contract period. All other terms and conditions of contract #2326C will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5637 or email me at Fal51@henrico.us.

Sincerely,

Eileen M. Falcone /acw

Eileen M. Falcone, CPPB
Purchasing Manager

EMF/acw

RFP 22-2326-3EMF Contract Product Pricing	Item Number	2025 Contract Price	# of Sites	Months
PebbleGo Bronze Bundle	CPQ-Bronze-Bundle	\$ 1,033.58	1	12
PebbleGo Animals				
PebbleGo Social Studies				
PebbleGo Science				
PebbleGo Biographies				
PebbleGo Health				
PebbleGo Silver w/ K-3 & Next Bundle	CPQ-Silver-K3-Next-Bundle	\$ 1,431.42	1	12
PebbleGo Animals				
PebbleGo Social Studies				
PebbleGo Science				
PebbleGo Biographies				
PebbleGo Health				
PebbleGo Next Health				
PebbleGo Next States and Indigenous Peoples' History				
PebbleGo Next Science				
PebbleGo Next Social Studies				
PebbleGo Next Biographies				
PebbleGo Gold w/ K-3, Spanish & Next Bundle	CPQ-Gold-K3-Spanish-Next-Bundle	\$ 1,590.54	1	12
PebbleGo Animals				
PebbleGo Social Studies				
PebbleGo Science				
PebbleGo Biographies				
PebbleGo Health				
PebbleGo Animales				
PebbleGo Ciencia				
PebbleGo Estudios Sociales				
PebbleGo Biografias				
PebbleGo Salud				
PebbleGo Next States and Indigenous Peoples' History				
PebbleGo Next Health				
PebbleGo Next Science				
PebbleGo Next Biographies				
PebbleGo Next Social Studies				
PebbleGo Platinum w/ K-3, Spanish, Next & RM Bundle	CPQ-Platinum-K3-Spanish-Next-RM-Bundle	\$ 1,908.82	1	12
PebbleGo Animals				
PebbleGo Social Studies				

PebbleGo Science
PebbleGo Biographies
PebbleGo Health
PebbleGo Animales
PebbleGo Ciencia
PebbleGo Estudios Sociales
PebbleGo Biografias
PebbleGo Salud
PebbleGo Next States and Indigenous Peoples' History
PebbleGo Next Health
PebbleGo Next Science
PebbleGo Next Biographies
PebbleGo Next Social Studies
PebbleGo Read More Animals Subscription
PebbleGo Read More Science Subscription

Individual Unit Pricing

PebbleGo Animals	9781429636995	\$	399.00	1	12
PebbleGo Social Studies	9781620659526	\$	399.00	1	12
PebbleGo Science	9781429657723	\$	399.00	1	12
PebbleGo Biographies	9781429668187	\$	399.00	1	12
PebbleGo Health	9781496688385	\$	399.00	1	12
PebbleGo Next States & Indigenous Peoples' History	9781491426395	\$	399.00	1	12
PebbleGo Next Health	9781669073567	\$	399.00	1	12
PebbleGo Next Science	9781515736028	\$	399.00	1	12
PebbleGo Next Biographies	9781543553918	\$	399.00	1	12
PebbleGo Next Social Studies	9781515796640	\$	399.00	1	12
PebbleGo Spanish	CPQ-K3-Spanish Bundle	\$	499.00	1	12
PebbleGo Read More Animals Subscription	9781543592450	\$	499.00	1	12
PebbleGo Read More Science Subscription	9781543592467	\$	499.00	1	12
PebbleGo Create	CPQ-K-5 Create Tool	\$	500.00	1	12